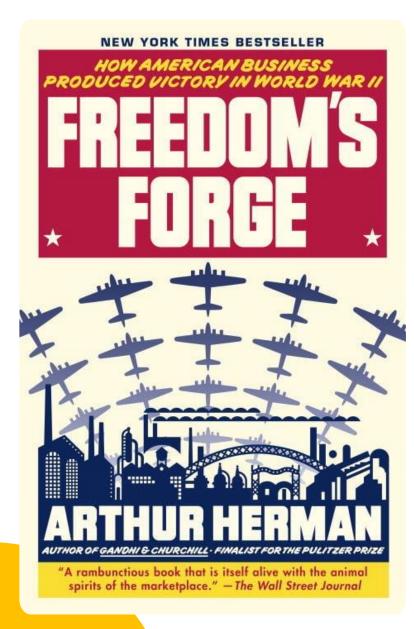
Toward an Industry defined Buy-Plan for Surge

AGENDA

- Impetus & Urgency (Industry Perspective)
- Context & Alignment (Government Response)
- Next Steps (What must be done to proceed?)



Impetus/Urgency – Surge Capacity in ~24 Months

- US Government expects a major surge event in Indo-Pacific region within ~2-5 years
- Many reports speak to urgency, but are too high level to inform a proper Buy-Plan
- We may go to war with the supply chain we have today ... vs the one we hope for in the future
- To have impact, need a Buy Plan NLT than Jan 2024 when Congress begins the FY25 Budget planning cycle.
- Requires a consensus position by the end of the year ... with actionable recommendations ...

Impetus – Industry's Perspective

- Industry is *frequently* asked about surge capacity
- Reality: We have none ... because we aren't funded to maintain it!
 - Many parts have ~2 year lead time
 - Facilities can have as much as ~4 year lead times (with all required approvals)
 - Order to delivery of products ~4 years
- Surge capacity investment plan is a 'win-win':
 - Facilitates more stable production at current production rates
 - ... as well as facilitating production surge
- Industry can lead a Surge Buy-Plan 'ask', but needs Gov't to:
 - Share DoD wargaming results ... to focus demand signal
 - Land right Senior DoD audience (e.g. SAF-AQX/AQD/AQR) ... capable of acting on it
 - Align with existing efforts (e.g. JPAC, USPAE) ... to achieve critical mass

Key Outcomes From 20 July 2023 Kick-off Discussion

The Customer: Dr. William A. LaPlante OUSD A&S Leadership

- 1. Agreed to align efforts with existing Joint Production Acceleration Cell (JPAC)
- 2. Proposed SAF-AQX as right USAF specific office to help champion and engage JPAC

The Demand: Leverage Supply Chain Defense Industrial Base wargaming

- 1. Run DIB supply chain wargaming effort to define scope/focus leverage experience
- 2. Don't focus on what is already being addressed elsewhere (e.g. CHIPs, munitions)
- 3. Run forum where Government & Industry jointly define the priority

The Supply: Industry led team for creating the Buy-Plan "ask"

- 1. NDIA Manufacturing Division to facilitate the development of the Supply Chain "ask"
- 2. Leverage JPAC Lessons Learned (e.g. Dive down into supply chain to understand bottlenecks)
- 3. Consider impact of the loss of supply chain in contested regions
- 4. Not just systems & products, also consider manufacturing equipment & maintenance
- 5. Ask what data Industry could provide the DoD to help with decision making

<u>Clarifying Our Scope:</u> Document ~3-Page White Paper

- 1. Document scope break down the problem into manageable chunks (avoid duplication)
- 2. Articulate specific scope/example cases from scenarios & wargame output to make it real
- 3. Propose the ~80% plan to support alignment & focus for next steps

Note: If above actions stall and/or fail to report progress (per cadence of meetings every 2 weeks): we stop