Jeffrey S. White
Principal Deputy Assistant Secretary of the Army
(Acquisition, Logistics and Technology)
“Innovation is the result of critical and creative thinking and the conversion of new ideas into valued outcomes.”

--The U.S. Army Operating Concept, 2020-2040
Requirements to Acquisition

- Reduce requirements development process
- Quickly deliver capabilities to Soldiers
- Prototype capability early, test and then learn
- Improve collaboration with industry

Making the Process Better
Tactical Wheeled Vehicle Modernization

- Heavy Tactical Vehicles
- Family of Medium Tactical Vehicles
- Mine Resistant Ambush Protected (MRAP) Vehicles
- Light Tactical Vehicles
Other Transaction Authority (OTA)

- Streamline the acquisition process
- Expand technological innovation
- Attract non-traditional companies
- Remove barriers to entry and bureaucracy
Middle Tier Acquisition

- Greater focus on rapid acquisition with support from the executive level leadership
- Expedites the requirements process
- Provides direction to streamline the acquisition process

DESIGN  DEVELOP  DELIVER  DOMINATE  SOLDIERS AS THE DECISIVE EDGE
Key Tenets of Army Intellectual Property Policy

- Foster open communication with industry & mutual protection of IP
- Plan early & develop customized IP strategies
- Negotiate custom data and/or licenses
- Negotiate early in process for competitive prices for IP