Providing Critical Support for DOD’s Tactical Vehicle Fleet

Rear Admiral John Palmer
Commander, DLA Land and Maritime
February 4th, 2019
Agenda

• DLA Leadership
• Strategic Plan
• DLA Land and Maritime
• DLA Readiness Dashboard
• Land Forces: Current Trends
• Long Term Contracts
• Opportunities
• Our Challenges - Your Help
• Closing
**MISSION:**
Sustain Warfighter readiness and lethality by delivering proactive global logistics in peace and war.

**VISION:**
The Nation’s Combat Logistics Support Agency…global, agile, and innovative; focused on Warfighter First.

**WHY:**
To serve the Warfighter and our Nation!
Provides global land and maritime supply chains

**LAND: CLASS IX**
- Wheeled, tracked and heavy vehicle parts
- Vehicle maintenance kits
- Power transmission, engine and suspension components
- Tires
- Batteries
- Small arms parts

**MARITIME: CLASS IX**
- Valves
- Fluid handling
- Electrical/electronics
- Motors
- Packing/gaskets
• Transition from a “supply chain” to a “weapons system readiness” focus
• Real-time information drawn directly from Service readiness systems
• Seeing ourselves thru the lens of the military customer
### Army

- OP Atlantic Resolve / European Activity Set
- Regional Alignment
- Increasing unit deployments with home station equipment
- Diminished unit maintenance & materiel management skills
- 23 annual Combat Training Center rotations (BCT)

- 450K to 500K active Soldiers
- 31 x BCTs

### Takeaway

**High OPTEMPO**

Increasing deployments with home-station equipment

### USMC

- Increased distance Ship to Shore
- Continued use of Special Purpose Marine Air - Ground TF (SPMAGTF)
- CENTCOM
- AFRICOM
- SOUTHCOM

- 183K to 185K active Marines
- 7 x MEUS/5 SPMAGTF’s
Support to Ground Forces
Long-Term Contracts

TRANSACTIONAL & SERVICE

Performance Based Logistics (PBL)
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3 DLA Contracts
FY18 Spend: $202M

Integrated Platform Support (IPS)
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1 DLA Contract
FY18 Spend: $4M

Industrial Product Support Vendor (IPV)
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4 DLA Contracts
FY18 Spend: $24M

Transaction DLA/Customer-Direct
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Over 1,400 DLA Contracts
FY18 Spend: $1.06B

Synchronizing Service Requirements to Contract Capability
<table>
<thead>
<tr>
<th>Type</th>
<th>Program/Product</th>
<th>Number Reset/Recap</th>
<th>FY 19</th>
<th>FY 20</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Heavy Tactical</strong></td>
<td>Palletized Loading System (PLS)</td>
<td>12</td>
<td>✔</td>
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<tr>
<td></td>
<td>TRUCK DUMP</td>
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<td>✔</td>
<td>✔</td>
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<td></td>
<td>TRUCK TRACTOR</td>
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<td>✔</td>
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<td>Heavy Equipment Transporter (HET)</td>
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<tr>
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<td>Heavy Expanded Mobility Tactical Truck (HEMTT)</td>
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<tr>
<td></td>
<td>HEMTT Common Bridge Transporter (CBT)</td>
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<tr>
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<td>FIRE TRUCK (P19)</td>
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<tr>
<td><strong>Combat</strong></td>
<td>Armored Security Vehicle (ASV)</td>
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<td>RG-31</td>
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## Opportunities for FY 19/20

<table>
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<tr>
<th>Type</th>
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<th>FY 20</th>
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<tbody>
<tr>
<td><strong>Medium Vehicles</strong></td>
<td>MRAP-All Terrain Vehicle (MATV)</td>
<td>29</td>
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<td></td>
<td>Family of Medium Tactical Vehicles (FMTV)</td>
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<tr>
<td></td>
<td>– M1078</td>
<td>43</td>
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<td>FMTV – M1083</td>
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<td>FMTV – M1088</td>
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<td></td>
<td>FMTV – M1089</td>
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<td><strong>Light Vehicle</strong></td>
<td>HMMWV</td>
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<tr>
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<td>Joint Light Tactical Vehicle (JLTV)</td>
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<td><strong>Engineering Equipment</strong></td>
<td>Rough Terrain Cargo Handler (RTCH)</td>
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<td>ATLAS FORKLIFT 10K</td>
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<td>HYDR CRANE (AT422T)</td>
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<td>SKID STEER LOADER</td>
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Our Challenges

- Sustained high demand is the new normal
- Parts sourcing for low-volume/low-dollar demands
- Mutual Responsibility for Metric Goals
- Lack of OEM/subcontractor interaction

Your Help

- Consider growing production capacity; Timely Proposals
- Expand product lines; Look for opportunities in transactional market
- Sustainment Support (Willingness to Bid)
- Continued Corporate Emphasis on On-Time Delivery, Materiel Availability and Back Orders

Build OEM/subcontractor partnerships

Communication = Success
Closing.....Partnership

Generate Requirements

Aggregate Requirements

Fill Requirements

Customers

Operational

Industrial

DLA

Suppliers

Wholesale Retail

Customer Direct

DLA Direct

It’s not the one thing… it’s the everything!

WARFIGHTER FIRST