SPECIAL OPERATIONS FORCES INDUSTRY CONFERENCE

Accelerating SOF Innovation

Program Executive Office Special Operations Forces Support Activity (PEO SOFSA)

Trusted Experts for SOF Logistics

Fred Little

Program Executive Officer Special Operations Forces Support Activity
Agenda

• Operation
• Organization
• Programs
• Core Competencies
• PEO SOFSA Metrics
• Enterprise
• Mobile Technology and Repair Complex
• Points of Contact
• Customer Handbook
Program Executive Office Special Operations Forces Support Activity - PEO SOFSA

Trusted Experts for SOF Logistics & Modifications

SPECIAL OPERATIONS FORCES
GLOBAL LOGISTICS SUPPORT SERVICES (GLSS)
• Value: $8B IDIQ Contract
• Period of Performance: 10 Years (Max)
• Awarded: August 2017 – Best Value Competition
• Scope: SOF Full Spectrum Logistics Support
• Type: Indefinite Delivery Indefinite Quantity (IDIQ)
  Performance Based Contract
• Prime: Lockheed Martin SOF GLSS

Visit our website: https://home.sofsa.mil/peo
MISSION
Provide rapid and focused acquisition, technology, and logistics to Special Operations Forces.

VISION
Trusted Experts

PRINCIPLES
Deliver capability to user expeditiously; exploit proven techniques and methods; keep Warfighters involved throughout process; take risk and manage it!
PEO SOFSA

MISSION
Enable Global SOF Operations Through
Dedicated Lifecycle Sustainment

VISION
Trusted Experts for SOF Logistics
& SOF Peculiar Modifications
Speed of SOF

- Key Decision Makers / Staff Located at PEO SOFSA HQs
- SOF GLSS Awarded 18 Aug 17
  - Pre-competed IDIQ Contract
  - Single Prime
  - 10 year Period of Performance
  - $8B Ceiling

Award Timelines
- Simple Effort – 60 days *
- Moderate Effort – 90 days *
- Complex Effort – 135 days *
- As little as 10 days for Urgent Requirements

* Known Requirements; From Receipt of Complete Requirements Package to Award
PEO SOFSA / SOF GLSS Organizations

Government Owned Contractor Operated (GOCO)

**Contract Management & Oversight**
- PEO SOFSA
  - Program Support Division
  - Business Management
  - Finance Management
  - Enterprise Management
- Deputy PEO
- Strategic Plans
- Acquisition Lawyer

**Contract Execution**
- LM SOF GLSS Vice President
  - Director: SOF Fixed Wing Programs
  - Director: Rotary & SOF Systems Program Director
  - Director: Global SOF Sustainment Program Director
- Functional Staff
  - Director: Finance & Business Operations
  - Director: Business Development
  - Director: Engineering & Technology
  - Sr Manager: Human Resources
  - Sr Manager: Quality & Mission Success

LM: 4,032 Contractors

**Staffing**
- PEO SOFSA: 46 Gov Civilians
- DCAA: 2 Gov Civilians
- DCMA: 15 Gov Civilians
PEO SOFSA Project Officers

“Face to the Customer”

- Primary Interface w/ PEO SOFSA staff
- Project Officers:
  - Coordinate your visits to SOFSA (visit requests, security, itinerary)
  - Articulate capabilities of PEO SOFSA contract
  - Coordinate customer follow-on/new requirements
    - Assist with Requirements Package documentation prior to sending to contracting
    - Forecast timeline to award
  - Work issues concerning cost, schedule, performance, security, IT, warehousing, transportation, etc. throughout the life-cycle of your logistics requirement(s)
  - Coordinate your future logistics/sustainment requirements
Is PEO SOFSA Right for my Logistics Work?

Scope of the GLSS Contract

- Streamline Design & Rapid Prototyping
- Production & Integration
- Life Cycle Sustainment Activities

PEO SOFSA GLSS IDIQ Contract

IPS Elements
- Product Support Management
- Supply Support
- Packaging, Handling, Storge & Transpotation
- Maintenance Planning & Management

Technical Management
- Design/Interface
- Sustainning Engineering
- Technical Data
- Computer Resources

Facilities & Infrastructure
- Maintenance & Personnel
- Support Equipment
- Training & Training Support

PEO SOFSA CORE COMPETENCIES

Non Logistics Requirements / Personal Services

Other Contract

PWS of SOF GLSS Contract
### Aviation Programs

<table>
<thead>
<tr>
<th>Type Work</th>
<th>Contract Value</th>
<th># Task Orders</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rotary Wing</td>
<td>$213M</td>
<td>38</td>
</tr>
<tr>
<td>Fixed Wing</td>
<td>$430M</td>
<td>29</td>
</tr>
<tr>
<td>Total</td>
<td>$643M</td>
<td>67</td>
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### Ground & Maritime Programs

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<thead>
<tr>
<th>Type Work</th>
<th>Contract Value</th>
<th># Task Orders</th>
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</thead>
<tbody>
<tr>
<td>Supported</td>
<td>$137M</td>
<td>65</td>
</tr>
<tr>
<td>USASOC</td>
<td>$53M</td>
<td>12</td>
</tr>
<tr>
<td>TSOCs</td>
<td>$27M</td>
<td>12</td>
</tr>
<tr>
<td>PEO SW</td>
<td>$92M</td>
<td>9</td>
</tr>
<tr>
<td>PEO C4</td>
<td>$9M</td>
<td>8</td>
</tr>
<tr>
<td>PEO Maritime</td>
<td>$26M</td>
<td>6</td>
</tr>
<tr>
<td>NSWC</td>
<td>$20M</td>
<td>6</td>
</tr>
<tr>
<td>J4</td>
<td>$13M</td>
<td>5</td>
</tr>
<tr>
<td>US Army</td>
<td>$4M</td>
<td>5</td>
</tr>
<tr>
<td>12XX</td>
<td>$31M</td>
<td>3</td>
</tr>
<tr>
<td>PEO SRSE</td>
<td>$23M</td>
<td>3</td>
</tr>
<tr>
<td>PEO SOFSA</td>
<td>$18M</td>
<td>3</td>
</tr>
<tr>
<td>MARSOC</td>
<td>$.2M</td>
<td>2</td>
</tr>
<tr>
<td>Total</td>
<td>$453M</td>
<td>139</td>
</tr>
</tbody>
</table>

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Streamlined Design & Rapid Prototyping 2%

Production & Integration 23%

Life Cycle Sustainment Activities 75%

SOCOM Established 1987

SOFSA Established as a GOCO at CECOM, Lexington, KY 1988

First 160th Blackhawks First Modified at SOFSA 1992

First Maritime Requirement at SOFSA 2015

First AC130J Requirement at SOFSA 2012

First MTRC Requirement at SOFSA 2013

First 12XX Requirement at SOFSA 2014

First Maritime Requirement at SOFSA 2015

Pass Back Maint at 160th FTCKY April 2015

MH60M Production Completed Sep 2015

RW Consolidated at BGS Dec 2018
Program Executive Office Special Operations Forces Support Activity (SOFSA)

**SOF AT&L GROUND & MARITIME PROGRAMS**

- FOSOV Ground Platforms
- Maritime Platforms
- C4I / SRSE / ECM Systems
- SPEAR / TCCC Weapon Systems

**COMPONENTS & TSOCS**

- Expeditionary Stock Storage
- Joint Operational Stock
- CONUS / OCONUS Logistics Support Maintenance / Riggers PBO / Supply Support
- SOFSA FWD / Mobile Technology & Repair Complex

**AVIATION ROTARY WING**

- MH-60M Medium Assault Modifications
- MH-47G Heavy Assault Modifications
- AH/MH-6M Light Assault Production / Mods
- SOF Non Standard / FID
- Depot Level Flight line & Pass-Back Maintenance

**AVIATION FIXED WING**

- AC / MC-130J Production / Mods & Maintenance
- CV-22 Osprey Integration & Maintenance
- MQ-9 Maintenance
- C27J Sustainment
- UAS Sustainment
Mobile Technology Repair Complex

- **Capability.** MTRC currently provides the capabilities and processes to rapidly modify, repair, and fabricate SOF equipment and facilities, at the point of need, in order to bridge operational gaps and adapt to opposition or environment change.

- **Composition.** A typical MTRC Team is comprised of a two man team consisting of an USG civilian engineer and a contract technician that provide onsite engineering, innovation, and technical support. The MTRC team deploys with modular, scalable equipment sets that can meet a variety of expeditionary requirements and tasks.

- **Specialized Skills.**
  - Engineering (CAD, 3D printing, documentation, risk management)
  - Welding
  - Machining
  - Advanced Manufacturing
  - Carpentry
  - Electrical
  - Kydex & Sewing
  - Platform / Weapons / C4
'93-9/11
- Averaged $120M annually
- More Non-SOF than SOF
- Task Order focused operations
- Managed by spreadsheet
- Homogeneous workforce

9/11-'10
- Averaged $326M annually
- Predominantly SOF
- Task Order focused operations
- Managed by spreadsheet
- Homogeneous workforce

'11-'17
- $672M in FY17
- $615M in FY16
- $653M in FY15
- $453M in FY14
- Predominantly SOF
- Enterprise approach
- Automated business systems
- Mix with Subcontracted workforce

'17-27
- GLSS $597M in FY18
- CLSS $208M in FY18
- Other $13M FY18
Requirement Package Lead Time  Feb 1, 2018 - Mar 12, 2019

For SIMPLE task orders:
- Actual Timeline: 46.81
  - Target: 60
  - Proportion: 58.1%
  - Count: 115

For MODERATE task orders:
- Actual Timeline: 58.99
  - Target: 90
  - Proportion: 32.8%
  - Count: 65

For COMPLEX task orders:
- Actual Timeline: 72.99
  - Target: 135
  - Proportion: 9.1%
  - Count: 18
### Active Inventory

<table>
<thead>
<tr>
<th>Active-to-Dormant Comparison</th>
<th>Quantity</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active</td>
<td>3,164,363</td>
<td>68%</td>
</tr>
<tr>
<td>Dormant</td>
<td>1,485,669</td>
<td>32%</td>
</tr>
</tbody>
</table>
Overall Warehouse Summary

Warehouse Usage Summary

<table>
<thead>
<tr>
<th>Usage Type</th>
<th>Average Use (%)</th>
<th>Pallet Usage (Pallet)</th>
<th>Climate Control Usage (Pallet)</th>
<th>Weapons Usage (Pallet)</th>
<th>Total (Pallet)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Average Use (Qty)</td>
<td>74.6%</td>
<td>75%</td>
<td>0.5%</td>
<td>89.1%</td>
<td>78.7%</td>
</tr>
<tr>
<td>Used (Pallet)</td>
<td>39,977</td>
<td>2</td>
<td>410</td>
<td>774</td>
<td>18,708</td>
</tr>
</tbody>
</table>
Pallet Storage

Warehouse Usage Details

Used %

75.3%

Used

29,739 + 9,738 (25%)
PEO SOFSA Enterprise

• **Logistics Operations** – Provide supply and transportation services to the SOF community while accounting for a **$3.0B** inventory (57K lines of Inventory and 4.7M units of inventory) and processing 36K receipts and 98K issues annually (FY18).

• **Facility Management** – Manage and maintain over **2.7M** square feet of PEO SOFSA leased facilities/outdoor storage. Purpose of the facilities include storage, administrative, and industrial space; these facilities are located in two states.

• **Environmental, Safety, and Health** – Operate ground and aviation safety programs that comply with all applicable Federal, state, and local environmental, safety, and health laws, regulations, policies, and procedures.

• **Security Management** – Ensure a comprehensive security program is maintained that includes information, personnel, and physical security, OPSEC, COMSEC, and Force Protection IAW DoD standards and guidance.

• **Information Technology Management** – Maintain and support all NIPRnet operations to execute the PEO SOFSA mission via the SOFSANet. This includes the management of all hardware and software related IT assets.
Global Logistics Reach

Deployed Field Reps: ~400 Average

Supporting Global SOF Initiatives – “Where SOF Is, SOFSA Goes”
Customer Handbook & Capabilities Guide

- [https://home.sofsa.mil/peo](https://home.sofsa.mil/peo)  *This site is only accessible by users with a CAC*

**Customer Handbook**

Program Executive Office,
Special Operations Forces Support Activity
(PEO SOFSA)

**VERSION 1.0**

JANUARY 2018

How to Leverage PEO SOFSA

Capabilities of PEO SOFSA
Key Take-Aways

• **Responsive**
  – PEO SOFSA’s Capabilities Provides a Broad Spectrum of Solutions to SOF
  – Dedicated to SOF Community for Logistics Services
    - SOF Customers do not Compete with DoD, Services, or other Industry Priorities

• **Flexible**
  – “Pre-competed” Base Contract Competitively Awarded as Best Value
  – “Speed of SOF” – Ability to Rapidly Process Requirements Needs to Task Order Award
    (In as little as 10 days, Depending on Complexity)

• **Tailorable**
  – Task Orders Utilize All Contract Types Based on Need and Best Value
  – Data Driven Metrics and Management
  – Visibility through Dashboard/Portal
  – Cost-effective through Low Overhead, Low Direct Costs, Stable Rates