SBLO Working Group Updates

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Overview

• SBLO Working Group formed to
  – Foster relationships with small businesses to help shape new opportunities within the Aerospace & Defense industry
  – Address and mitigate challenges associated with government contracting and prime subcontracting
  – Become a resource and business enabler for small businesses
  – Create an avenue to leverage the voice of the small business to influence legislative policy

• Strategic Focus Areas

 1. POLICY

  - Proactively shape and influence policy; eliminating non value-added regulatory requirements for primes which have adverse and detrimental effects on small businesses

 2. MENTORING

  - Provide focused guidance and support to small businesses to better position for business opportunities

 3. RESOURCE

  - Develop a Resource Center guiding small businesses on “How to Do Business” with prime contractors; leveraging existing resources
Implementation: Resource

AIA SMALL BUSINESS RESOURCE CENTER
Small businesses help fuel the US economy and are an integral part of the Aerospace & Defense pipeline. This resource center is designed to provide additional resources to help guide you when doing business in the A&D industry and U.S. Federal Government.

- Doing Business with Prime Contractors
- Policy & Legislative Updates (Link to Federal Register,)
- Additional Internal Resources (Link to CAPA Working Group, etc.)
- Additional External Resources (Link to other resources i.e. PTAC, SBA, SCORE, Supplier Connection, etc.)

UPCOMING EVENTS

BLOG FEED
Have an idea or recommended policy improvement
SUBMIT YOUR IDEA

http://www.theworldcafe.com
Implementation: **Mentoring & Policy**

1. **POLICY**
   - Support panel discussions or breakout sessions at AIA SMC Meetings focused on specific small business topics
   - Field email questions from AIA small business members

2. **MENTORING**
   - Leverage proposed web page to include links/feeds from regulations.gov to increase awareness of legislative changes; provide instructions on how to comment on proposed changes
   - Remain engaged and aware of discussions between Industry Government Relations and AIA
   - Leverage existing events to discuss regulatory changes and proposed new ruling in FY NDAA; utilize AIA National Security Policy team as the lead to lobby for change
Next Steps

- Identify policies to propose change in FY20 NDAA
- Website launch ECD January 2019