SPECIAL OPERATIONS FORCES INDUSTRY CONFERENCE

Win • Transform • People

Colonel Jack Dills Program Executive Officer
Special Operations Forces Support Activity (PEO SOFSA)

TRUSTED EXPERTS FOR SOF LOGISTICS
Agenda

- Mission
- Organization
- Is SOFSA Right For You?
- Programs
- Core Competencies
- PEO SOFSA Metrics
- Enterprise
- Mobile Technology and Repair Complex
- Points of Contact
- Customer Handbook
SOF AT&L

MISSION
Provide rapid and focused acquisition, technology, and logistics to Special Operations Forces.

VISION
Trusted Experts

PRINCIPLES
Deliver capability to user expeditiously; exploit proven techniques and methods; keep Warfighters involved throughout process; take risk and manage it!
PEO SOFSA

MISSION
Enable Global SOF Operations Through Dedicated Lifecycle Sustainment

VISION
Trusted Experts for SOF Logistics & SOF Peculiar Modifications
Special Operations Forces
Acquisition, Technology, & Logistics Organization

ACQUISITION AGILITY
Ms. Kelly Stratton-Feix

COMPTROLLER
Mr. Dave Nuchols

LOGISTICS
COL Don Wols

PROCUREMENT
Col Chris Daniels

MILITARY DEPUTY
COL John Vannoy

SENIOR ENLISTED LEADER
SGM Richard “Skip” Holman

DEPUTY DIRECTOR
(Vacant)

PEO SOFSA
Special Operations Forces Support Activity
COL Jack Dills

PEO SRSE
Special Reconnaissance, Surveillance, and Exploitation
Mr. David Breede

PEO SERVICES
Mr. Ted Koufas

PEO SOF WARRIOR
COL John Reim

PEO C4
Command, Control, Communications, & Computers
Ms. Deb Woods

PEO FIXED WING
Col Melissa Johnson

PEO MARITIME
CAPT Kate Doloff

PEO ROTARY WING
COL David Phillips

SCIENCE & TECHNOLOGY
Ms. Lisa Sanders

PEO SRSE
Mr. David Breede

PEO C4
Ms. Deb Woods

PEO FIXED WING
Col Melissa Johnson

PEO MARITIME
CAPT Kate Doloff

PEO ROTARY WING
COL David Phillips

SCIENCE & TECHNOLOGY
Ms. Lisa Sanders

ACQUISITION EXECUTIVE
Mr. Jim Smith

MILITARY DEPUTY
COL John Vannoy
Full Spectrum Logistics

Distribution

Bare Basing

Warehousing

Maintenance
SOF Logistics Operational Environment

Providing Logistics Support to Low Density SOF in Emerging or Enduring Presence Operations in Remote, Austere Locations for Joint Distributed Operations
Is PEO SOFSA Right for my Logistics Work?

PEO SOFSA CORE COMPETENCIES

- Streamline Design & Rapid Prototyping
- Production & Integration
- Life Cycle Sustainment Activities

Non Logistics Requirements / Personal Services

Other Contract

PEO SOFSA GLSS IDIQ Contract

IPS Elements
- Life Cycle Management
- Technical Management
- Infrastructure Management
- Design Interface
- Sustaining Engineering
- Technical Data
- Computer Resources
- Facilities & Infrastructure
- Engineering & Personnel
- Support Equipment
- Training & Training Support

Product Support Management
- Supply Support
- Preparing, Handling, Storage & Transportation
- Maintenance Planning & Management

DISTRIBUTION A: APPROVED FOR PUBLIC RELEASE
USSOCOM’s Dedicated Support for SOF Logistics

Streamline Design & Rapid Prototyping

Customer Sites
PEO SOFSA Leased/Enterprise

Life Cycle Sustainment Activities

Supporting ALL of USSOCOM

Production & Integration
Capability / Work Load / History

Aviation Programs

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Ground & Maritime Programs

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- 160th Blackhawks First Modified at SOFSA 1992
- First AC130J Requirement at SOFSA 2012
- First Maritime Requirement at SOFSA 2015
- MH60M Blk 0 Production Completed Sep 2015
- First MTRC Requirement at SOFSA 2013
- First 12XX Requirement at SOFSA 2014
- First JOS Requirement at SOFSA 2001
- First URC Requirement at SOFSA 2002
- Pass Back Maint at 160th FTCKY April 2015
### Program Executive Office Special Operations Forces Support Activity (SOFSA)

#### SOF AT&L GROUND & MARITIME PROGRAMS
- **FOSOV Ground Platforms**
- **Maritime Platforms**
- **C4I / SRSE / ECM Systems**
- **SPEAR / TCCC Weapon Systems**

#### COMPONENTS & TSOCS
- **Expeditionary Stock Storage**
- **Joint Operational Stock**
- **CONUS / OCONUS Logistics Support Maintenance / Riggers PBO / Supply Support**
- **SOFSA FWD / Mobile Technology & Repair Complex**

#### AVIATION ROTARY WING
- **MH-60M Medium Assault Modifications**
- **MH-47G Heavy Assault Modifications**
- **AH/MH-6M Light Assault Production / Mods**
- **SOF Non Standard / FID**
- **Depot Level Flight line & Pass-Back Maintenance**

#### AVIATION FIXED WING
- **AC / MC-130J Production / Mods & Maintenance**
- **CV-22 Osprey Integration & Maintenance**
- **MQ-1/MQ-9 Maintenance**
- **C27J Sustainment**
- **UAS Sustainment**
Customers by Core Capability
PEO SOFSA Metrics
Time to Award
(Lower is Better)
Requirement Package Lead Time
(Actual Date Received vs PEO SOFSA Target)

Requirement Package Lead Time  Apr 1, 2016 - Apr 7, 2018

- For SIMPLE task orders:
  - Average: 38.53
  - Improvement: ▼21.47 (36%)

- For MODERATE task orders:
  - Average: 38.46
  - Improvement: ▼51.54 (57%)

- For COMPLEX task orders:
  - Average: 97.67
  - Improvement: ▼37.33 (28%)

Target (for Simple task orders): 60
Count (of Simple task orders): 119
Proportion of total task orders within this...: 66.5%

Target (for Moderate task orders): 90
Count (of Moderate task orders): 54
Proportion of total task orders within this...: 30.2%

Target (for Complex task orders): 135
Count (of Complex task orders): 6
Proportion of total task orders within this...: 3.4%
Warehouse Usage Details

Usage Details

- 100%
- 70% – 100%
- < 70%
- No data

Used %

61%

Used

23,279 + 14,858 (39%)

Usage Breakdown

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<td>1,204</td>
<td>1,480</td>
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</table>
PEO SOFSA Enterprise

- **Logistics Operations** – Provide supply and transportation services to the SOF community while accounting for a $3B inventory (55K lines of equipment and 4.5M units of equipment) and processing 42K receipts and 68K issues annually.

- **Facility Management** – Manage and maintain over 2.5M square feet of PEO SOFSA leased facilities. Purpose of the facilities include storage, administrative, and industrial space; these facilities are located in two states.

- **Environmental, Safety, and Health** – Operate ground and aviation safety programs that comply with all applicable Federal, state, and local environmental, safety, and health laws, regulations, policies, and procedures.

- **Security Management** – Ensure a comprehensive security program is maintained that includes information, personnel, and physical security, OPSEC, COMSEC, and Force Protection IAW DoD standards and guidance.

- **Information Technology Management** – Maintain and support all NIPRnet operations to execute the PEO SOFSA mission via the SOFSANet. This includes the management of all hardware and software related IT assets.
Bluegrass Station
Mobile Technology Repair Complex

- **Capability.** MTRC currently provides the capabilities and processes to rapidly modify, repair, and fabricate SOF equipment and facilities, at the point of need, in order to bridge operational gaps and adapt to opposition or environment change.

- **Composition.** A typical MTRC Team is comprised of a two man team consisting of an USG civilian engineer and a contract technician that provide onsite engineering, innovation, and technical support. The MTRC team deploys with modular, scalable equipment sets that can meet a variety of expeditionary requirements and tasks.

- **Specialized Skills.**
  - Engineering (CAD, 3D printing, documentation, risk management)
  - Welding
  - Machining
  - Advanced Manufacturing
  - Carpentry
  - Electrical
  - Kydex & Sewing
  - Platform / Weapons / C4
Global Logistics Reach
Deployed Field Reps: ~400 Average

Supporting Global SOF Initiatives – “Where SOF Is, SOFSA Goes”
# PEO SOFSA Points of Contact

<table>
<thead>
<tr>
<th>OFFICE</th>
<th>NAME</th>
<th>EMAIL</th>
<th>PHONE</th>
</tr>
</thead>
<tbody>
<tr>
<td>PEO SOFSA</td>
<td>COL Jack Dills</td>
<td><a href="mailto:jack.dills@sofsa.mil">jack.dills@sofsa.mil</a></td>
<td>859-566-5001</td>
</tr>
<tr>
<td>DEP PEO SOFSA</td>
<td>Charlie Fields</td>
<td><a href="mailto:charlie.fields@sofsa.mil">charlie.fields@sofsa.mil</a></td>
<td>859-566-5002</td>
</tr>
<tr>
<td>Program Support Division</td>
<td>Fred Little</td>
<td><a href="mailto:manfred.little@sofsa.mil">manfred.little@sofsa.mil</a></td>
<td>859-566-5076</td>
</tr>
<tr>
<td>Business Management Division</td>
<td>John Rogers</td>
<td><a href="mailto:john.rogers@sofsa.mil">john.rogers@sofsa.mil</a></td>
<td>859-566-5051</td>
</tr>
<tr>
<td>Enterprise Management Division</td>
<td>Mark DeGroat</td>
<td><a href="mailto:mark.degroat@sofsa.mil">mark.degroat@sofsa.mil</a></td>
<td>859-566-5011</td>
</tr>
<tr>
<td>Finance Management Division</td>
<td>Mark Robinson</td>
<td><a href="mailto:mark.robinson@sofsa.mil">mark.robinson@sofsa.mil</a></td>
<td>859-566-5030</td>
</tr>
<tr>
<td>Strategic Plans</td>
<td>Sean Mcbride</td>
<td><a href="mailto:sean.mcbride@sofsa.mil">sean.mcbride@sofsa.mil</a></td>
<td>859-566-5022</td>
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<tr>
<td>Security</td>
<td>Jason Shropshire</td>
<td><a href="mailto:jason.shropshire@sofsa.mil">jason.shropshire@sofsa.mil</a></td>
<td>859-566-5024</td>
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<tr>
<td>Front Office Admin</td>
<td>Melissa Childers</td>
<td><a href="mailto:melissa.childers.ctr@sofsa.mil">melissa.childers.ctr@sofsa.mil</a></td>
<td>859-566-5003</td>
</tr>
</tbody>
</table>
Customer Handbook

- Customer Handbook  [https://home.sofsa.mil/peo](https://home.sofsa.mil/peo) *This site is only accessible by users with a CAC*
Key Take-Away’s

• **Responsive**
  – PEO SOFSA’s Capabilities Provides a Broad Spectrum of Solutions to SOF
  – Dedicated to SOF Community for Logistics Services
    • SOF Customers do not Compete with DoD, Services, or other Industry Priorities

• **Flexible**
  – “Pre-competed” Base Contract Competitively Awarded as Best Value
  – “Speed of SOF” – Ability to Rapidly Process Requirements Needs to Task Order Award
    (In as little as 10 days, Depending on Complexity)

• **Tailorable**
  – Task Orders Utilize All Contract Types Based on Need and Best Value
  – Data Driven Metrics and Management
  – Visibility through Dashboard/Portal
  – Cost-effective through Low Overhead, Low Direct Costs, Stable Rates