SYSTECON

16th U.S.-Sweden Defense Industry Conference
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SOLUTIONS FOR INCREASED PERFORMANCE AND REDUCED COST

IN SEARCH OF THE OPTIMUM

www.systecon.se
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LIFE CYCLE MANAGEMENT –
A STRATEGY TO PROVIDE MORE TAXPAYER VALUE

Operational performance

Capability to perform transportation

Capability to produce electricity

Available and affordable systems
- here and now
- sustainable over time
- robust towards changes

• Reliable systems
• Efficient support solutions
  - maintenance plans
  - workshops
  - supply
  - trained personnel
  - spares, etc
• low total cost over the lifecycle
LCM – BALANCING THE TOTAL SYSTEM

OPERATIONAL CONCEPT

TECHNICAL SYSTEM DESIGN

SUPPORT SYSTEM DESIGN
WHAT DO WE DO?

- Opus Suite is the enabler behind the success with Joint Affordability Model on the F-35 Program
- Our Swedish/American partnership brought Opus Suite and a unique systems optimization and analysis skill set to all four services
- It is in active use at F-35, CH-53K, H-60 etc and being rolled out in several other programs at US Navy, USMC and US Army
- The magnitude of the savings/cost avoidance at F-35 and other programs logistics budgets have been shown to be 25-30%
SUCCESS FACTORS

- Outstanding technology/product/capability
- Timing
- Local presence to understand and reach the customers and manage the acquisition bureaucracy
- Demonstrate that you are making a difference
- Be agile to the customer’s needs and always deliver what you promise