International Overview and Foreign Military Sales Demand for the Precision Strike Association

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Deputy Assistant Secretary of the Army for Defense Exports and Cooperation
March 29, 2017
<table>
<thead>
<tr>
<th>Foreign Military Sales</th>
<th>Execute Half of all FMS Cases Government-Wide (Over 5300 Cases)</th>
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<tbody>
<tr>
<td>Armaments Cooperation</td>
<td>Collaborate With International Partners on Defense Technology Innovation (515 Agreements with 42 countries)</td>
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<tr>
<td>Technology Transfer</td>
<td>Create Technology Transfer Policy for Army Foreign Military and Commercial Sales (~7000 Licenses Reviewed Annually)</td>
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</tbody>
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![Diagram of Army Security Assistance Community with logos of Army Materiel Command, Training and Doctrine Command, Medical Command, and Corps of Engineers]
**US Army Precision Strike**

“**In the Current Fight**”

### FIRE SUPPORT
- **ATACMS**
- **HIMARS**
- **GMLRS**
- **Rockets**

### ARTILLERY
- **EXCALIBUR**
- **155MM PRECISION GUIDANCE KITS**

### AVIATION
- **HELLFIRE**

### CLOSE COMBAT
- **TOW**
- **JAVELIN**

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**Demand Drivers:**
- ISIS
- Syria
- Yemen
- European Reassurance Initiatives
- Russia
- North Korea
- South China Sea
US Army Precision Strike
“In the Current Fight”

Precision Guided Systems
Value by Combatant Command
(FY2012-16)

Precision Guided Systems
Quantity by Combatant Command
(FY2012-16)
**Major Changes Shaping Security Assistance**

**Leadership**
- Current Void in Political Appointees
- New Leaders Determine Priorities

**Flash Points**
- Eastern Europe
- South China Sea
- Transnational Terrorism
- Middle East Unrest
- “Meteor Strikes”

**Legal Framework**
- NDAA 17
- SC Workforce Reform
  - Build & Professionalize
- Acquisition Reform
- Export Control Reform