



# Improving the Department of Defense Services Acquisition Tradecraft

## What's New in 2017

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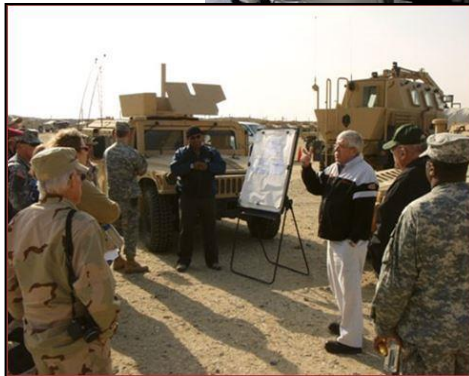




# Changing Landscape ...

What was once performed by uniformed military may now be provided by contractors

**Contractors perform vital services in support of the entire DoD mission and team:**



- Maintain combat equipment
- Move forces to and from combat operations
- Provide life support at contingency bases
- Sustain facilities and test ranges
- Provide health care services
- Etc.



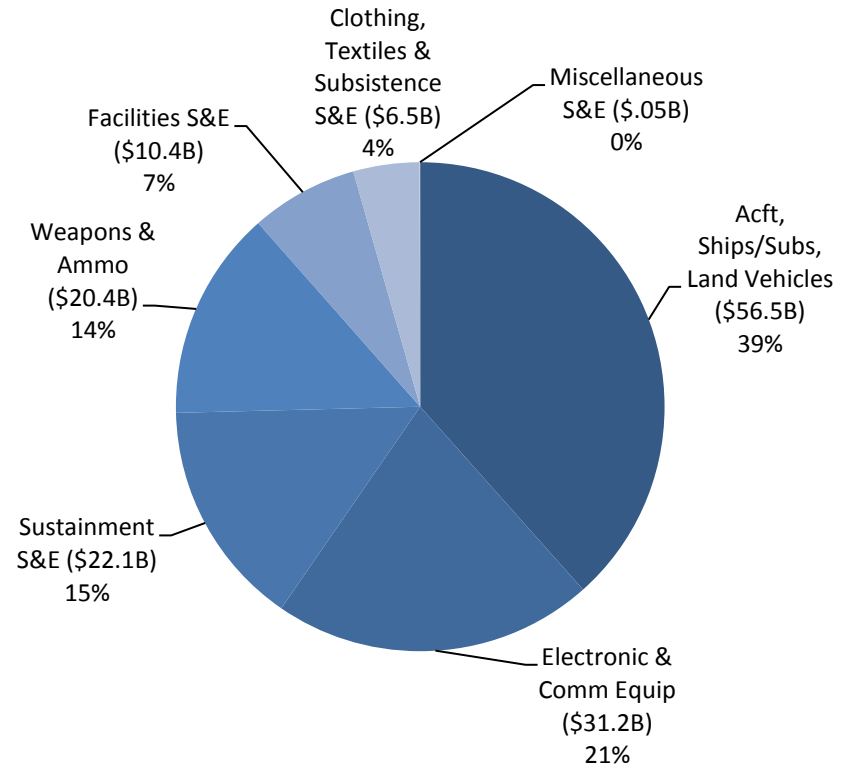
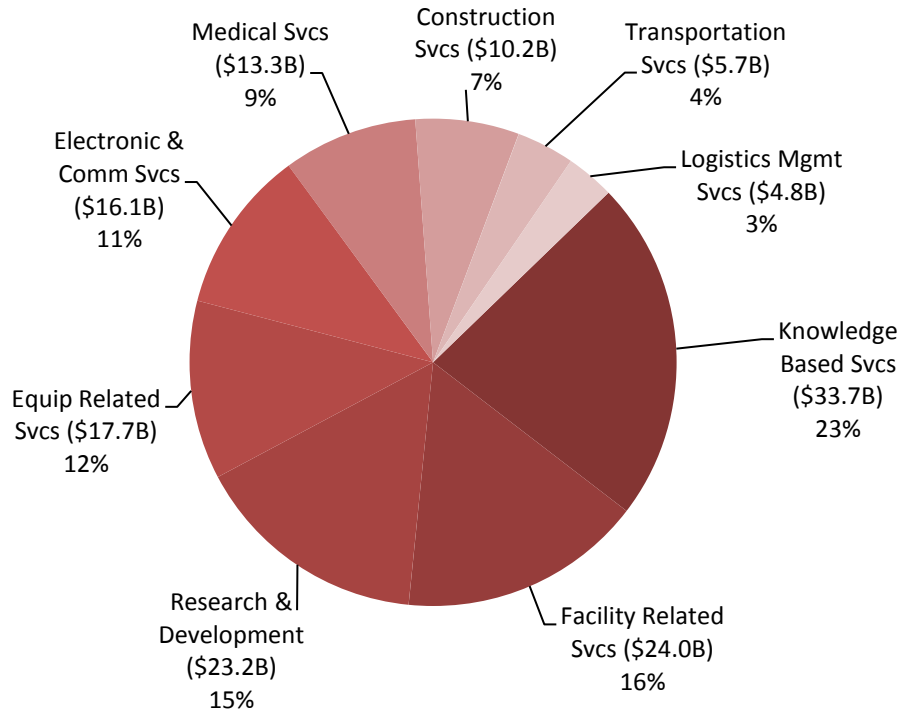
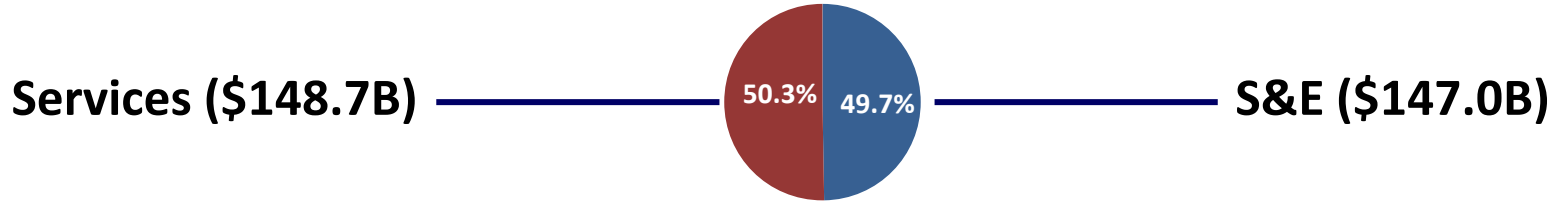
# Services Significance

- More than half of all DoD contracting dollars spent in support of the warfighter
- Touches everyone – home station or deployed, services contractors support the mission
- Interest area of Congress, GAO, and IGs
- Emphasized by senior leadership
  - “Improving Tradecraft in Acquisition of Services” continues to be a focus of Under Secretary of Defense for Acquisition, Technology, and Logistics (USD(AT&L)) Better Buying Power (BBP) initiatives



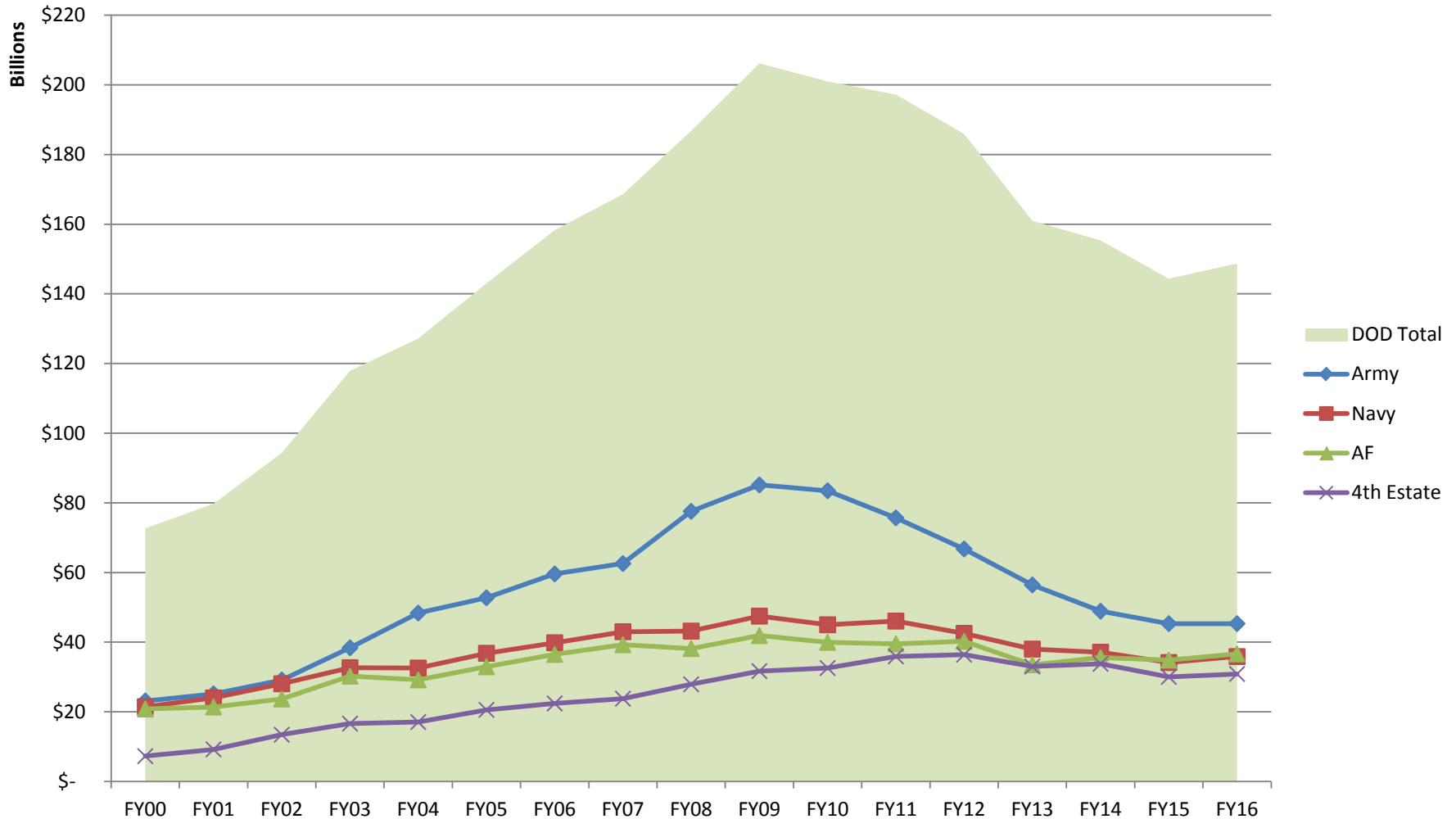
# FY16 Spend - DoD as Contracting Dept

Services = 50.3% of Obligations





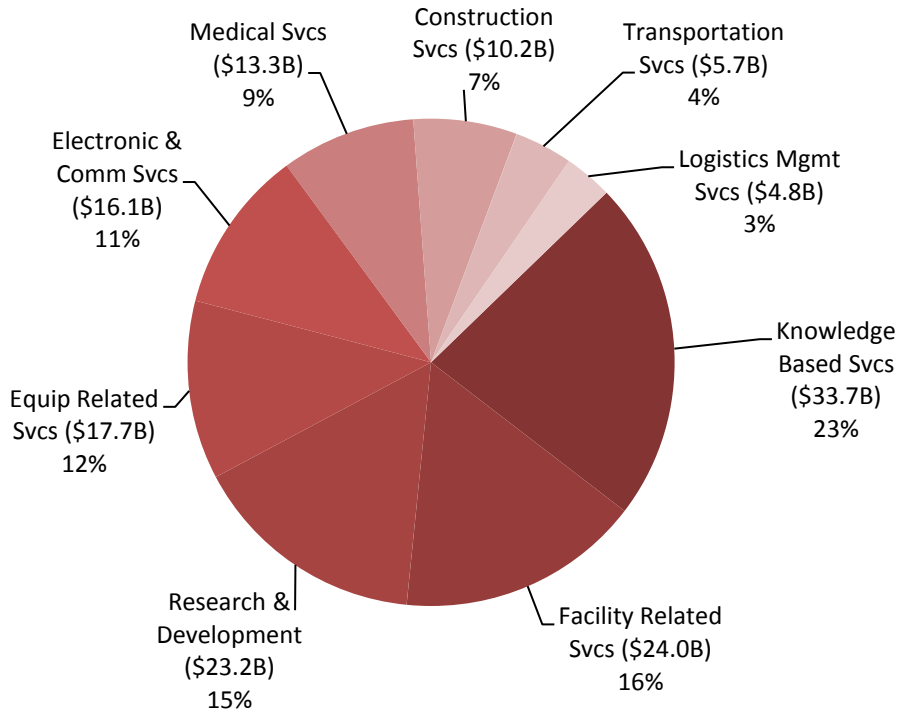
# Historical Services Spend by MILDEP



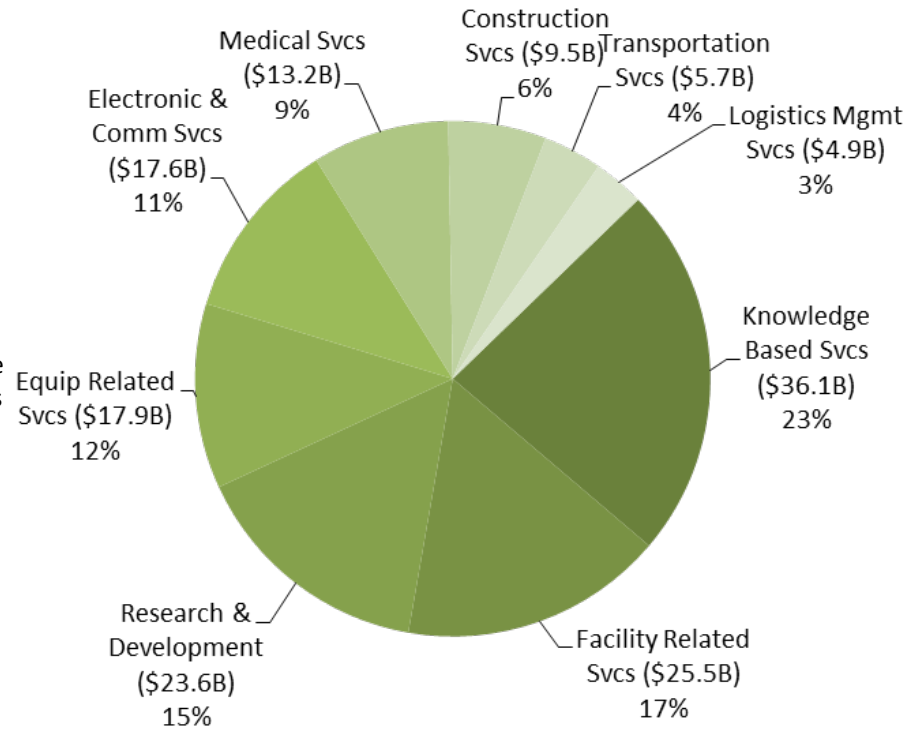


# FY16 Spend – Obligations Comparisons by Process

## DoD Contracting \$148.7B

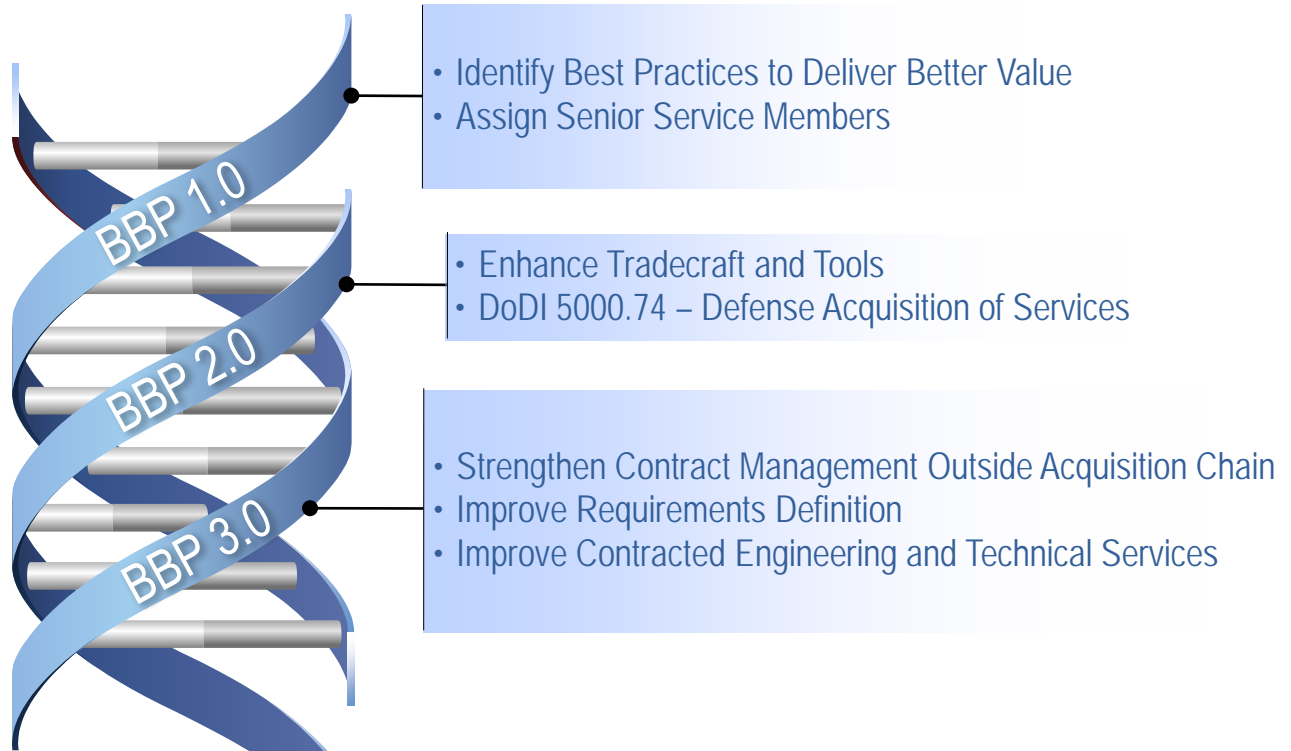


## DoD Funding Activity \$154.1B





# Better Buying Power & Services Acquisition



*“With tightening budgets, and increased risk, there must be a greater focus on improving contracted services outcomes.”*



# Administration Transition – Services Acquisition (SA)

- SA develops, implements, governs and executes the acquisition oversight framework for SA, and champions Category Management (CM) policy and initiatives for DoD.
- Current (2017) Focus
  - Improving oversight capabilities
  - Improving / Updating portfolio management
  - Developing SA training
  - Developing forecasting capabilities
  - Revising DoD Instruction 5000.74
  - Executing SA oversight (peer reviews, requirements validations, etc.)
  - Developing / Implementing Federal CM while protecting DoD equities





# DoD Services Acquisition Focus Areas

- Policy
  - DOD Instruction 5000.74 – Defense Acquisition of Services
- Oversight
  - Senior-level Functional Domain Expert (FDE) structure for category management
  - Senior Services Managers for Services Acquisitions
- Training
  - Functional Integrated Product Team (FIPT) focused on providing services acquisition training
    - Classroom, online, and workshops
    - Samples and templates, website instruction
    - Refresher training available for acquisition workforce