International Armaments Cooperation

U.S.-Japan Defense Industry Conference

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## Why We Cooperate Internationally

<table>
<thead>
<tr>
<th>Category</th>
<th>Description</th>
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<tbody>
<tr>
<td><strong>Political</strong></td>
<td>Strengthen alliances and other relationships with friendly countries; encourage willingness to act collectively; promote international legitimacy in coalition operations</td>
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<td><strong>Industrial</strong></td>
<td>Bolster domestic and allied defense industrial base.</td>
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<td><strong>Technical</strong></td>
<td>Ensure access to the best global technologies; help minimize capabilities gap with allies/coalition partners</td>
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<td><strong>Economical</strong></td>
<td>Share (reduce) costs for new system development; and for short and long-term support of fielded systems;</td>
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<td><strong>Operational</strong></td>
<td>Achieve interoperability that facilitates combined operations, reduces operational hazards and minimizes OPSEC compromises</td>
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• USD(AT&L) is U.S. co-chair at Executive Level

• Senior DoD channel to coordinate IAC opportunities

• Activities tied to OUSD(P)-led Roles, Missions, and Capabilities (RMC) Working Group

• Solicits feedback from industry
IAC Challenges

- Export licensing requirements
- Diverse contracting practices
- Differing budgets and schedules
- Security
Reciprocal Defense Procurement MOU

- Rationalization, Standardization, Interoperability
- Enhance and strengthen each country’s industrial base
- Make it cost-effective and rational use of resources allocated to defense
- Mutual reduction of discriminatory barriers, (including U.S. Specialty Metal Law)