Mr. Ted Koufas
Program Executive Officer
SERVICES

“Our Nation depends on SOF to provide Unique capabilities, innovative solutions And sustained presence in the most Challenging area --- and we will not fail”.

GEN Joseph L. Votel, Commander, USSOCOM
Services Operating Environment

• New Policies for Management of Services
  – Services Requirements Review Boards (USSOCOM Contract Courts)
    Directed by OSD DCMO.
    o Annual Services Review Panels (members include: CDR/DCDR/PDUSDAT&L/DCMO.
    o Cultural Change

• Source Selection Changes
  – DoD Directive DFAR Supplement Procedures, Guidance and Information
    Subpart 215.3 – Source Selection dated March 31, 2016

• Contracted Services Cap
  – Limited funding level for services
  – Drives offsets for any new services or growth to existing requirements
  – Cap is still valid
USSOCOM Service Contract Breakdown by Taxonomy

Total Dollars by Portfolio Category

- Construction Related Services: $1,401,104 (0%)
- Equipment Related Services: $140,817,047 (8%)
- Medical Services: $39,027,006 (3%)
- Transportation Services: $3,725,429 (0%)

Product/Service Breakdown

- Products: $1,047,837,463 (37%)
- Services: $1,756,328,583 (63%)
- Facility Related Services: $16,696,362 (1%)
- Logistics Management Services: $458,906,971 (26%)
- Electronic & Communication Services: $388,283,277 (22%)
- Knowledge Based Services: $511,061,772 (29%)
- R&D: $196,409,615 (11%)
- Construction Related Services: $1,401,104 (0%)
- Equipment Related Services: $140,817,047 (8%)
- Medical Services: $39,027,006 (3%)
- Transportation Services: $3,725,429 (0%)

Knowledge Based Services for the Enterprise

- Global Battle Staff & Program Support (GBPS) / SOCOM Wide Mission SPT (SWMS)
- Language, Regional Expertise and Culture (LREC)
- Preservation of the Force and Family (POTFF)
- Care Coalition
- USSOCOM Enterprise Wide Training and Exercise Program (UEWTEP)
**HQUSSOCOM**

Per USSOCOM Policy:
- 100% review of all service contracts
- Efficiencies reinvested for emerging Capability Gaps, Urgent /Emergent Requirements, and Directed Workload

**SOF Acquisition, Technology & Logistics**

Per USSOCOM Policy:
- 100% Services Requirements/Contracts reviewed annually for validation and future year resourcing requirements
- Service Contracts reviewed in Services Execution and AE/PEO Portfolio Reviews monthly
- Efficiencies reinvested for emerging Capability Gaps, Urgent /Emergent Requirements, and Directed Workload
- Command Enterprise Service Contracts utilized for greater Efficiency/Effectiveness

**Operational Commands**

Per USSOCOM Policy:
100% Services Requirements/Contracts reviewed annually for validation and future year resourcing requirements
- COMPONENT COMMANDS review all contracts over $5M
- TSOCs review all contracts over $5M

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**Services Acquisition**

**Users**
- QA Reps
- Stakeholders

**Stakeholders**
- Proj. Mgr
- PCO
- Tech
- SB

**Resource Mgt**
- Buyers
- PEOs
- Legal

**Acquire Services**

**100% Review of All Contracts, Requirements & Resources**

**Mission Results**

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**Policy/Process**

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**Execution**
Program Executive Officer - Services

Customer

Requirement / Validation

Service/Product

Contacts
Services Process

1. Requiring Activity - Needs
2. PEO-SV - Req Review - IGCE
3. SRAS
4. Approve - FTEs - $$$
5. SOF AT&L KH PEO-SV (advisory)
6. AWARD

Requirements Validation
Chief of Staff/J8
Program Executive Officer - Services

- Strategic view of Enterprise Services & Strategic sourcing
- Acquisition Strategy Development
- Leverage HQs Contracting Framework
- Work With Requiring Activities To Reduce Gaps and Delays
- Procurement / Requirements Package
- Requirements Refinement
- Independent Government Cost Estimate (IGCE)
- Facilitate the Technical Evaluation Process
- Serve as the MDA / SSA for selected requirements
- Program Oversight for Cost / Schedule / Performance of Contract / Execution

Trusted Provider with responsive and transparent service
Who are PEO Services

Mission Support Specialist/Executive Assistant

PEO Services Mr. Ted Koufas

DPEO SV & PM SWMS

Battle Staff (J2/3/5) / GRAP

TSOCs / Components / Care Coalition JSOU / UEWTP

FMD (J1/7/9) / SOCS / MITRE / CMRC

Lodging Services / FOH / SOCS

POTFF / OSW Decision Lens JHU

SWMS / AT&L / Syria T&E J4/J6/J8

LREC / SOFLO Linguists
USSOCOM Preservation of the Force and Family (POTFF)

SCOPE OF WORK
Provides near-term resourcing solution for over 300 POTFF Contractors to maximize the physical, behavioral, and spiritual support to the active duty service member (e.g., Sports Psychologists, Physical Therapists, Strength and Conditioning Specialists, etc.), while increasing PEER to PEER and FOCUS resources and outreach through specialized support services (e.g., Licensed Clinical Social Workers, Nurse Case Managers, PEER Coordinators etc).

Funds

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CONTRACT

- H92222-13-D-0004 awarded 18 January 2013
- Competed: Yes
- Contract Type: Firm Fixed Price
- Prime: Booz Allen Hamilton Inc.
  - Major Subs: EXOS/Quarterline/Potomac Healthcare Solutions/IMG/FSR

Opportunities

- Obj Class: 25.61  PSC: Q999  Portfolio: Medical
- Contract Type: UNDETERMINED
- Competition: FY18 – Full and Open
Global Research and Assessment Program (GRAP)

**SCOPE OF WORK**
- Scope: Development, planning, synchronizing, and execution of global social science research in support of USSOCOM and TSOC target audience identification/analysis, program assessment/evaluation, and Congressionally-mandated quarterly reporting of Military Information Support Operations (MISO) effectiveness
- Major deliverables: Quantitative and qualitative reports with summary briefings, data, and analyses
- Stakeholders: HQ USSOCOM, COCOMs, TSOCs

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**CONTRACT**
- Solicitation: H92222-14-R-0022
- Competed: Yes – SB Set Aside
- Contract Type: CPFF
- Not awarded

**OPPORTUNITIES**
- Contract 4th Qtr FY16 or 1st Qtr FY17
- RFI 3rd Qtr or 4th Qtr FY16
**USSOCOM Enterprise Wide Training and Exercise Program (UEWTEP)**

**SCOPE OF WORK**

- **Scope:** Collectively train and exercise Special Operations Forces (SOF) and build partner capacity worldwide

- **Major deliverables:**
  1. Conduct joint collective training and exercises
  2. Develop and provide joint SOF battlestaff C2 training
  3. Exercise the USSOCOM Battlestaffs to conduct joint SOF C2
  4. Provide direct training and exercise expertise to the TSOCs and Geographic Combatant Commands (GCCs)
  5. Synchronize all SOF participation in accredited Joint National Training Capability,
  6. SOF Integration and Interoperability product development, instructional briefings, data collection and enabling service training programs.

- **Stakeholders:** HQ USSOCOM, Joint/Special Operations (JSOTF/SOJTFs), SOF Battlestaffs, USSOCOM Components and Theater Special Operations Commands (TSOCs)

**CONTRACT**

- **H92222-14-D-0015 awarded 9 June 2014**

- **Competed:** Yes – 8(a)

- **Contract Type:** Firm Fixed Price

- **Prime:** Intelligence Communications & Engineering, Inc
  - **Major Subs:** VATC, RDR, Parsons

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* Includes both SOF and Other Peoples Money

**OPPORTUNITIES**

- **Obj Class:** 25.21  PSC: R408  Portfolio: KBS

- **Contract Type:** Firm Fixed Price

- **Competition:** FY17
  - TBD 8(a) competition
QUESTIONS AND COMMENTS

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