



Balancing Readiness With Modernization: Global Partnerships

AFNORTH
FMS: 99 cases/
\$2.8B
MPEP: 20
Exercises: 3

USAFE
FMS: 1,226 cases/
\$44.5B
MPEP/ESEP: 70/8
Exercises: 32

AFSOUTH
FMS: 187 cases/
\$1.4B
MPEP/ESEP: 14/1
Exercises: 6

AFCENT
FMS: 534 cases/
\$64B
MPEP: 10
Exercises: 10

PACAF
FMS: 773 cases/
\$43.5B
MPEP/ESEP: 38/2
Exercises: 25

AFAFRICA
FMS: 103 cases/
\$2.8B
MPEP: 2
Exercises: 0

COUNTRIES: 103

MPEP/ESEP: 154/11

TOTAL

FMS: 2,922 / \$159B

AGREEMENTS: 455

EXERCISES: 76



FMS Market Dynamics

- Air-to-Surface Munitions: Supply & Demand
- Advanced Technology Exports
 - Platforms – 5th Gen
 - Radars/Electronic Warfare – 5th to 4th Gen
 - This can force Money vs Policy Decisions
- Platforms Upgrades vs Advanced Munitions
- Non-Systems of Record
 - Difficult but better
- FMS & Acquisition Improvements
 - Hand in Hand
 - FMS – Interagency & Whole of U. S. Government...& DCS as well