History

Casting Program

• Been around about 20 years
• ManTech R&D Program
• Support DLA and Foundry Industry

Forging Program

• Established 5 Years after the Cast Program
• ManTech R&D Program
• Support DLA and Forge Industry
Overview

- Provides Assistance to DLA Managed NSNs
- MetaLFACT Comprised of Government / Industry Representation
- MetaLFACT is a Resource Available to:
  - DLA personnel
  - Engineering Support Activities
  - Contractors/Suppliers
    - With active DLA L&M contracts
    - With Contracting Officer’s approval
    - Bidding on open DSCC solicitations
Support Tools

• DECAF – DLA Enterprise Cast and Forge Database

• ICON – intent to replace 3 existing databases
  – Cast tooling database
  – Supplier database
  – Toolkit database

• NFTD – National Forging Tooling Database

• FIA RFQ – Forging Industry Assoc. Request for Quote (posting)
Accomplishments

• DECAF NSN population confirmed cast and/or forged
  – 20,325

• Contracts in last 12 months
  – 13,014 valued at $9.6M

• Active purchase requests
  – 1,159

• Current backorders
  – 5,205 lines with a total quantity of 72,483
Program Engagement

- Mailbox – DSCC.cast.forge@dla.mil
- Standard Text Object (STO) inputted in Purchase Order Text (POT)
  - A1202, ZD003, ZD004, and ZD054
    - A1202 – may contain
    - ZD003 / ZD004 – does contain content
    - ZD054 – in internal comments for DLA personnel
WARFIGHTER LOGISTICS EXCELLENCE
ACCOUNTABILITY • TEAMWORK
URGENCY • AGILITY • INNOVATION
COMMITMENT • INTEGRITY • DIVERSITY
MUTUAL TRUST & RESPECT
Replenishment Parts Purchase or Borrow Program (RPPOB)
Overview

• Designed to allow vendors to visually inspect, borrow or purchase government owned material
• Provides DLA stock to vendors for reverse engineering
• May result in a Source Approval Request (SAR)
• Statutory requirement to perform RPPOB
• Typical timeline is 12 to 18 months for full approval
• Minimum $10K annual buy value
• Joint certification program (JCP) may be required
• Item must be in stock
Purpose

• **Statutory Requirement**
  – *Defense Procurement Reform Act of 1984*
  – *Public Law 98-525, Section 1216(a)*
  – *Codified at Title 10 U.S.C. 2320(B)*

• **Development of New Sources of Supply**
  – *DoD Instruction 4140.57*

• **Perform reverse engineering in the development of a technical data package**
Methods

• **Direct Purchase**
  – *Contractor purchases at Standard Unit Price (SUP)*
  – *Item is not returned*

• **Bailment**
  – *Item loaned at SUP*
  – *SUP held in trust by DFAS*
  – *SUP monies returned if item is returned in original condition*

• **View Parts**
  – *Contractors may inspect part in a designated area*
  – *Pictures can be sent*
• Not available on NSNs with Acquisition Method Suffix Codes (AMSC) of B, G, and T
  – Source controlled drawings
  – Full and open competition
  – Specification controlled drawings
• Not available on NSNs with less than $10,000 annual buy value or with multiple years of stock on-hand.
• Not to compare with other approved sources’ stock.
• Not to find out information on an NSN after being awarded a contract
Submission Criteria

• Personal Name
• Company Name
• Company Cage Code
• Company Phone Number
• Company Shipping Address
• National Stock Number (NSN)
Benefits

• Break sole source
• Provide additional sources on limited source items
• Potential for unlimited right technical data packages
• Increased competition means lower cost to taxpayers
Metrics (2014 – Present)

- 742 bailment requests
- 99 different cages
- 190 signed bailment agreements
- 55 SAR package submittals
  - 4 rejected
  - 11 pending
  - 40 Approved
- 23 NSNs awaiting next procurement
- 17 NSNs procurement actions occurred
- Savings to date $2,719,069.36
Points of Contact

• DLA Land and Maritime
  – DSCC.Partrequest@dla.mil

• Submitting complete Alternate Offer/SAR package:
  – DSCC_AO-SAR@dla.mil

• For Questions in submitting Alternate Offer
  – DSCC.AltOffer.PM@dla.mil

Candidate Website
WARFIGHTER LOGISTICS EXCELLENCE
ACCOUNTABILITY • TEAMWORK
URGENCY • AGILITY • INNOVATION
COMMITMENT • INTEGRITY • DIVERSITY
MUTUAL TRUST & RESPECT
Source Approval Request (SAR)
Definition

• A Source Approval Request (SAR) package is an assembly of information required of a prospective new supplier for a specific item (NSN) that is currently procured as other than full-and-open
  – Source Controlled (AMSC B)
  – Source Restricted (AMSC C)
  – Code & Part Number (AMSC D)

• A SAR package contains all technical data needed to demonstrate that the prospective contractor can competently manufacture the NSN to the same level of quality or better than the approved source

• The SAR submitted for evaluation should be in accordance with the SAR guide checklist
Evolution

- **Lean 6-Sigma Black Belt Project (SEP 11-JUN 12)**
  - Centralized tracking of receipts and notifications
  - Streamlined DLA process
  - Improve DLA acceptance rate

- **VE Process Improvements**
  - Centralized process tracking
  - Expanded analysts roles
  - Developed candidate NSN list & sample SAR
  - Improve ESA acceptance
  - Review packages outside of savings
  - DLA/contractor partnership (missing data, status)
  - Procedure change
    - DAG 17.7501-6 : Retention of Newly Approved Alternate Sources
Process

- **Identify potential items (NSNs) of interest**
  - Search...DIBBS, Haystack, SERVA (PTACs can help)
    - FSCs, item description, characteristics, OEM CAGE
  - **DLA candidate list’s**
    - Obsolescence / limited competition

- **Assemble SAR package data (follow guide)**
  - *Company information (manufacturing and quality)*
  - *Current part data and your data*
    - SAR guide categories (OEM Data)
    - Reverse Engineering (OEM Part)
  - *Business case*
  - *Actual data and/or test plan*

VE Link (SAR Process, SAR Template, SAR Candidate List) (http://www.landandmaritime.dla.mil/offices/valuemanagement/)
Process (cont.)

• **Submit SAR package**
  – *As Alternate Offer (AO) (open solicitation)*
    • To Contracting Officer
    • To Competition Advocate Office (CAO)/AO Monitor
  – *As Source Approval Request (no active solicitation)*
    • To Competition Advocate Office (CAO)/AO Monitor

• **Government reviews**
  – **CAO**
    • Initial review, log case, notification
  – **Value Engineering (VE)**
    • Business case, technical review, tracking, contractor awareness
  – **Engineering Support Activity (ESA)**
    • Weapon system engineering evaluation
Start to Finish Summarization

- **Contactor submits package**
- **Comp Ad receives package**
  - *Notification of receipt sent to contractor*
  - *Log package into SAR tracking system*
  - *Package forwarded to Value Engineering (VE) within 5 days*
- **VE receives package from Comp Ad**
  - *Analyst performs review (7 resources)*
    - Review performed within 15 days
  - *Package complete*
    - Forwards package to ESA
  - *Package incomplete but potential for rework*
    - Notifies contractor and requests missing data (30 day)
    - If data not received, rejects package to CAO with reasons
  - *Package incomplete*
    - Notifies CAO with reasons
Start to Finish Summarization

- **ESA receives package**
  - *ESA reviews package (90 day response time)*
  - *ESA accepts, rejects or requires more data*
  - *ESA completes review and closes out*

- **VE receives ESA response**
  - *Concur or not concur with ESA response (15 days)*
  - *Notify Comp Ad ESA response received*
  - *Gather additional contractor data (if applicable)(30 days)*
  - *Take cataloging action in adding source (if applicable)*

- **Comp Ad closes out packages (approved/rejected)**
  - *Sends official notification letter to contractor (5 days)*
Government Responses

- Technical Data is Available for Viewing (Competitive)
- SAR Package Data Missing
  - Will be contacted for missing data
- Need to Complete Qualification Testing
  - Good on paper, but need to prove will work in application
- Rejected
  - Business case/not in the best interest of the government
  - SAR package is incomplete (contractor failed to supply)
  - Weapons criticality
  - Application upgrade and/or discontinued
  - Can’t validate part (no government data to compare)
- Accepted
  - Company cage/part number added as approved source

Final official notification sent via CAO letter
Procedure Change

• DAG 17.7501-6 (Retention of Newly Approved Sources)
  – Implemented on 17 June 2014
  – Sole Source breakout
  – Utilization of multi-source award clause for a minimum of 1 year from approval date and/or 1st award
  – If not low, but fair and reasonable based on previous contract price 40% of the award will be given to the newly approved source
  – NSNs will be removed from auto-solicitation and Long Term Contracts (LTC) unless circumstances dictate otherwise
Metrics

- 211 Packages Received
- 55 Packages Approved
  - $2.35M potential annual savings
- 184 Packages Pending
  - $28.5M potential annual savings
- 90% in VE Package Acceptance Rate
  - 29% increase from previous FY
- $17.6M FY16 Expanded Competition Savings
Resources

- AO/SAR submission – (email – 8MB) **dscc ao-sar@dla.mil**
- Mail (printed and/or CD copies)

<table>
<thead>
<tr>
<th>U.S. Postal Service Address</th>
<th>UPS or FEDEX Address</th>
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<tbody>
<tr>
<td>DLA L&amp;M Alternate Offer Monitor – BPP Directorate of Business Process P.O. Box 3990 Columbus, OH 43218-3990</td>
<td>DLA L&amp;M Alternate Offer Monitor – BPP Directorate of Business Process 3990 East Broad Street Columbus, OH 43213</td>
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- AO/SAR process questions – **dscc.altoffer.PM@dla.mil**
- Technical Issues (Engineering/Analysts) – **ve.sar@dla.mil**
- Checking if drawings available – **dscc.cddwgs@dla.mil**
- RPPOB - **DSCC.PartRequest@dla.mil**
- DLA Small Business support – **dscc.bcc@dla.mil**
  phone 1-800-262-3272
Q&A