DLA: America’s Combat Logistics Support Agency

Mission: Provide effective and efficient global solutions to our Warfighters and valued customers.

Vision: Deliver the right solution on time, every time.
Current Scope and Impact

• A $38B global enterprise
• Nine supply chains
• 26 depots worldwide
• Reutilization & disposal
• Foreign Military Sales / Humanitarian Aid
Ongoing Support

USTRANSCOM
Cyber
Contingencies
Alternate Operating Practices
Foreign Military Sales (FMS)

USPACOM
Forward Stocking
Tailored Component Support
Fuel
Exercises

USEUCOM
Forward Stocking
European Activity Sets
Balkan Support

USSOUTHCOM
All Classes of Supply
Humanitarian Aid
Migrant Ops scenarios

USCENTCOM
Sustainment/Drawdown
Pesh Forces Support
Syrian Train/Equip
Trans Arabian Network
Salalah Port Operations

Ongoing Support

USSOCOM
Support all SOF Components
16 current operations

USSTRATCOM
Nuclear

USNORTHCOM
Disaster Response/Recovery
Homeland Defense Planning-Artic

USAFRICOM
Djibouti / Local Area Sourcing
Libya Humanitarian Ops
West African Logistics Network
South Sudan
Strategic Landscape

Increased Global Engagement (Humanitarian)
Strategic Landscape

Increased Global Engagement (Military)
Strategic Landscape

Increased Support to Foreign Militaries (Train & Equip)
Strategic Environment

- Budget Uncertainty
- Fielding New Weapons Systems
- Aging Weapon Systems

USS NIMITZ: Commissioned May 1975

B-52H: Last produced Oct 1962; service life extended beyond 2040

Minuteman III: Last produced Jan 1977; in service until 2030
Increased Opportunities

• Leveraging DLA capabilities across Whole of Government
  – 42 Agencies; $1.01B Sales
  – Support when it makes sense (BCA)
  – Win / Win
    • Allows orgs to focus on core missions
    • Reduces costs to all customers
Smarter Business Practices

Better Buying Power (BBP)
- Incentivize Productivity and Innovation in Industry and Government

Performance Based Logistics
- Focused on outcomes
- Getting involved early in lifecycle management
Better Business Relationships

Supplier Relationship Scale

- Partnering Relationship
- Personal Relationship
- Transactional Relationship
- New Relationship
- No Relationship

Description

- A relationship of mutual dependency, where the exchange is so strong that it is needed for each party to conduct their business.
- A relationship where the parties know each other and begin to adjust the product and service exchange to each others specific requirements.
- A relationship where the parties interact with each other during the discreet exchanges of products or services.
- A relationship that has just started; one that has not yet been “proven.”
- A relationship that is unknown, or one that is still only prospective, or one that is undesirable

GOAL

Better Business Relationships

Partners collaborating for mutual success
Conclusion

• Global Presence / Worldwide Ops
• Responsive to Changing Environment
• Partners with Industry
Questions???

Please visit our DLA reps at Booths #521 & #523.