











Munitions Executive Summit

COL Gutierrez





PM MAS Family of Products















Development

Production



Development

Production













Development



Priorities & Focus



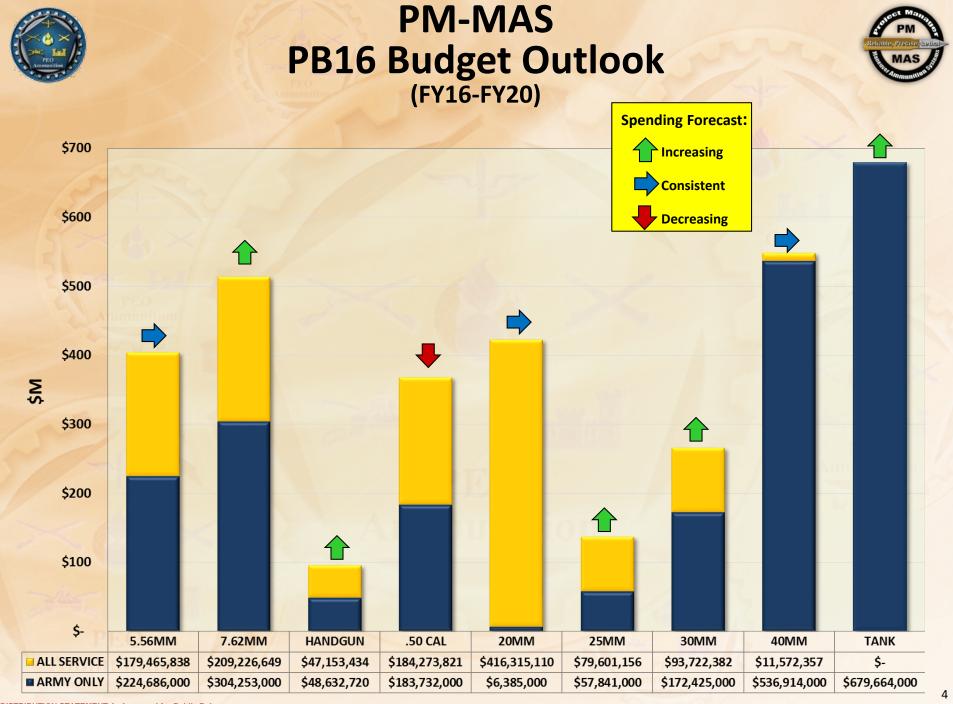
- 1. Future Capabilities
 - Five family of ammunition CDD's in staffing
 - Three family of ammunition CDD's documents in draft
- 2. Production Support to Joint Warfighter
 - FY14 deliveries = 1.1B rounds
- 3. Maintain Industrial Base While Managing Inventory

Development / Qualification Programs Underway

- Modular Handgun Ammunition (Collaboration w/PM-SW)
- One Way Luminescence (OWL)
- Lightweight Ctg. Cases for Small Caliber Ammo
- 40mm Day/Night Thermal (DNT)
- 120mm Advanced Multi-Purpose (AMP)
- 25mm XM25 (Collaboration w/PM-SW)

Potential FY17-21 Development Programs

- Improved Sniper Ammo
- Reduced Range Training Ammo (RRTA)
- Advanced 40mm Grenades
- .50 Cal All Purpose Tactical Ctg.





Industrial Base Posture Key Trends



Small Caliber

- High volume products in relatively good position
 ✓ Reaping benefits of moderate to high commercial demand
- Boutique Items Close Combat Mission Capability Kit (CCMCK), Short Range Training Ammunition (SRTA) etc. are more dependent on other service buys

Medium Cannon Caliber (20mm, 25mm, 30mm)

- 20mm-25mm consistent buys in out years
- HE LW30mm production declining fast as we reach War Reserve
- TP LW30mm Production Steady
- 30x173mm totally dependent of A-10 long-term viability

Medium Caliber (40mm Grenades)

- New emerging requirements could increase out year demand
 - ✓ Low Velocity Improved Range Anti Personnel (IRAP) Ctg. Development
 - ✓ Potential Adoption of 40mm Door Breaching Ctg.
 - ✓ Potential High Velocity Anti-Personnel Capability on MK19

Large Caliber Tank Ammo (120mm)

- Increased consumption of training rounds has resulted from reconstitution of armor units
- Steady low rate of tank training production, drawing down stockpile; expect to turn corner in 2019 with increases in new production

Healthy Ammo Stockpiles



PM MAS FY15 / FY16 **Competitive Opportunities**



FY15 / FY16					
Program/ Item/ Description	Projected RFP Release	FY15 Projected Award Date	(\$M) Amount	Contract Strategy	Contract Type
TG 20MM PGU 28A/B SAPHEI BP	MAY/FY15	JUL/FY15	\$19.20	DO	IDIQ
TG 20MM PGU 27A/B TP BP	MAY/FY15	JUL/FY15	\$21.00	DO	IDIQ
TG 20MM APDS MK244-0 LNKD	MAY/FY15	JUL/FY15	\$18.00	DO	IDIQ
TG 30MM LINKED TP PGU-15 A/B	MAY/FY15	JUL/FY15	\$29.50	DO	IDIQ
TG 30MM HEI-T MK266-1 W/LK MK15	MAY/FY15	JUL/FY15	\$5.40	DO	IDIQ
		FY16	<u>'</u>		
Small Caliber Second Source	MAY/FY15	MAR/FY16	\$580.0	NTIB	FFP
istol Family (9mm, .38 cal, .45 cal)	JUL/FY15	MAR/FY16	\$99.2	С	IDIQ
mm DDI	OCT/FY15	MAR/FY16	\$1.8	С	FFP
on Standard Ammunition	JUL/FY15	MAR/FY16	\$234.0	С	IDIQ
TG 20MM PGU 28A/B SAPHEI BP	MAY/FY16	JUL/FY16	\$16.7	DO	IDIQ
TG 20MM PGU 27A/B TP BP	MAY/FY16	JUL/FY16	\$30.5	DO	IDIQ
TG 20MM APDS MK244-0 LNKD	MAY/FY16	JUL/FY16	\$21.1	DO	IDIQ
TG 30MM LINKED TP PGU-15 A/B	MAY/FY16	JUL/FY16	\$24.8	DO	IDIQ
TG 25MM HEI PGU-25/U	MAY/FY16	JUL/FY16	\$7.2	DO	IDIQ
TG 25MM TP-T M793	JAN/FY16	MAR/FY16	\$0.3	DO	IDIQ
TG 30MM TP M788	JAN/FY16	MAR/FY16	\$22.0	DO	IDIQ
TG 30MM HEDP M789	JAN/FY16	MAR/FY16	\$8.2	DO	IDIQ
TG 25MM TP PGU-23/U SGL RND W/O	MAY/FY16	JUL/FY16	\$4.4	DO	IDIQ

**Firm Fixed Price (FFP), Indefinite Delivery/ Indefinite Qty. (IDIQ), Cost Plus Fixed Free (CPFF), etc...



PM-MAS Request for Industry Input



- Potential Emerging U.S. Army requirement for additional 120mm High Explosive (HE) ammunition
 - ✓ "Bridging the gap" until AMP is in production
- PM-MAS is requesting industry input on how quickly industry can supply HE ammunition via a TDP or NDI solution
- PM-MAS does not have R&D funds for development
- NDI solutions may be evaluated via a performance specification
- Industry input will be considered in developing the acquisition strategy



Maneuver Ammunition Systems Technology Needs



- Lightweight Small Caliber Cartridge Case
- One Way Luminescence (OWL)
- 40mm Grenade Improvements (High and Low Velocity HV/LV)
 - ✓ Anti-Defilade Capability
 - ✓ Increased Range
 - ✓ Increased Effects
- Small Cal Ammo improvements
 - ✓ Automated primer manufacturing
 - ✓ Lead Free replacement for lead styphnate in primers
 - ✓ Corrosion protection for 5.56mm and 7.62mm EPR penetrators
 - ✓ Mercury free Stress Corrosion Cracking test for brass cartridges
 - √ .50 Cal All Purpose Tactical Cartridge (APTC)
 - ✓ Subsonic sniper cartridges
 - ✓ Reduced Range Training Ammunition
 - ✓ Improved Sniper Ammunition



Message to Industry



- Overall FY15 likely to be low point in Direct Fire Ammunition, production will slowly rise thereafter
 - ✓ Majority of production has shifted to training ammunition
 - ✓ War Reserve in most cases fully stocked
- Request Industry input on 120mm HE Ctg. Production
- Multiple R&D projects initiated FY15 in Small, 40mm and 120mm tank ammunition with more R&D programs expected in out-years
 - ✓ Chance for Industry to bring new ideas / innovations for development to the attention of PM-MAS for possible development & production