

VA



U.S. Department of Veterans Affairs

Office of Small and Disadvantaged Business Utilization



VA Subcontracting Update

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U.S. Department of Veterans Affairs

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VA

Subcontracting Performance



Goal Performance as of 1/30/15

	VA Goal	VA Percentage	VA Dollars
		2014	2014
All small business	17%	15.8%	\$1.6B
SDVOSB	3%	.03%	\$31.8M
VOSB	5%	.06%	\$62.4M
Small Disadvantaged Business (SDB) – includes 8(a)	5%	2.7%	\$276.3M
Women-Owned Small Business (WOSB)	5%	2.4%	\$239.7M
Historically Underutilized Business Zone (HUBZone)	3%	.04%	\$43.2M



VA Subcontracting Program Goals

- Improve oversight of prime contractor's utilization of SDVOSBs and VOSBs in accordance with P.L. 109-461
- Increase subcontracting goal performance across all socio-economic categories
- Provide training and tools for acquisition staff, small businesses, and prime contractors

Challenges in Managing Subcontracting



- Subcontracting spend: FY12-\$3B, FY13 \$1.9B, FY14 - \$1.6B (40% of plans remain unaccepted)
- 390 Individual Plans show small business subcontracting at 33% but it only represents 22% of total VA dollars subcontracted
- 285 Commercial Plans show small business subcontracting at 14% representing 78% of subcontracted dollars

Small Business Participation Plan



- **T4 NextGen:**
- Commitment to Small Business Participation - The proposal will be evaluated to determine the extent to which the Offeror demonstrates a commitment to meeting or exceeding Small Business Goals.
- Any inability to meet the Government's subcontracting goal(s) for this procurement must be supported by an adequate explanation as to why that goal(s) cannot be met.
- The proposal will also be evaluated to determine whether the Offeror has met the overall Small Business Participation Requirement for this procurement which is 35% of the total contract value. The Offeror must meet the Small Business Participation Requirement in order to be found acceptable under this factor.

SB Participation Plan



- Plans will be evaluated quarterly; results will impact consideration on future task orders (on IDIQ contracts):

T4 NextGen: “The prime contractor's efforts towards, and results in, achieving their small business subcontracting requirement and small business participation percentages will be considered by the Contracting Officer (CO) in his/her evaluation of the prime contractor's past performance on future task order awards.”



Veteran Employment

- VOLUME IV – VETERANS EMPLOYMENT FILE. All Offerors, regardless of size status, are required to submit the number of Veterans currently employed by the Prime Offeror.
- Offeror will show percentage of Veterans employed.
- Quarterly Reports
 - Veterans Employment Certification Report



Important Contacts

OSDBU:

<http://www.va.gov/osdbu>

- **Subcontracting POC:**
Tammy Proffitt- (202)632-5567

