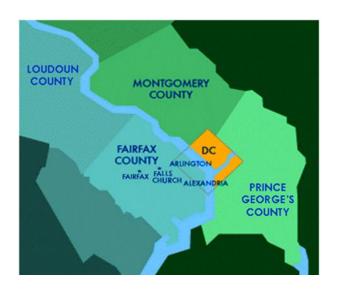
#### **Background**



- CBP is a 501(c)3 Non-Profit Organization (Started in 1995)
  Chartered to Promote Small Business Growth in Fairfax County and Beyond...
- On May 1, 2015, CBP was Designated as the Veterans Business Outreach Center (VBOC) for the National Capital Region; including N. Virginia, S. Maryland, DC and Puerto Rico and the U.S. Virgin Islands.













### **Training**

- Boots to Business
  - Transitioning Service Members
  - Taught on Military Installations Worldwide
  - http://boots2business.org/
- Boots to Business ReBoot
  - Open to All Veterans & Dependents
  - Taught Yearly in the Community
- Small Business Bootcamp
  - One Day Intensive Business Planning Workshop
  - Taught Monthly at the VBOC
- Government Contracting
  - Federal, State and County & Small Business Set-Aside Programs











## **One-on-One Counseling**

- Business Planning
- Strategic/Growth Planning
- Government Contracting & Certifications
- Marketing & Sales
- Business Finances & Taxes
- Raising Capital
- Loan Packaging
- Legal & Intellectual Property
- Human Resources
- Insurance
- Buying & Selling Businesses
- Franchising











## **Access to Capital**

The Business Finance Center (BFC) is a technical assistance provider founded with the mission to expand access to capital among small businesses - particularly those that might not otherwise obtain financing.

- Helping Hands Micro-Loan Program
- In-house Funding
- Assistance with Commercial Lending
- Kiva Zip
- SBA Loan Guarantee Programs Veteran's Advantage
  - Loans up to \$350,000
  - SBA Guarantees 85% up to \$150,000 & 75% over \$150,000
  - Guarantee Fees Waived!
  - Available to Military Community Members







# **Networking Opportunities**



- Annual Veterans in Business (VIB) Conference
  - Premier Veterans Education & Network Event
  - 300+ Government Agency Reps, Prime Contractors, Veteran Small Businesses, Political Leaders, Service Providers and Non-Profits
- Monthly Objective Rally Point Meeting (<a href="http://www.dc-orp.com/">http://www.dc-orp.com/</a>)
- Veterans Peer Group Roundtables













#### **Room to Grow**

- Traditional Incubator Services
- Virtual Services
  - Mail Service
  - Reception Services
- Rental Spaces
  - Office for a Day (or a Week)
  - Conference Rooms
  - Training Rooms

Online Reservation System: <a href="https://www.community-business-partnership-springfield-va.org/Facilities-Office-Conference-Room-Rental/Room-Rental-Online-Reservations.aspx">https://www.community-business-partnership-springfield-va.org/Facilities-Office-Conference-Room-Rental/Room-Rental-Online-Reservations.aspx</a>







