INDRA

- Indra is a global technological leader with worldwide presence
- Listed company in the selective Index IBEX 35 of the Spanish Stock Exchange market

**R&D&i**

6-8% of revenue

(+200 agreements with universities and research centers)

**Innovation** = **Technology** + **Talent**

- 149 countries
- 43,000 professionals
- €3 bn revenues

9 years

1st IT Services and Internet company in Dow Jones Sustainability Indices 9 consecutive years

MEMBER OF Dow Jones Sustainability Indices

In Collaboration with RobecoSAM
STATE OF THE ART DEFENSE TECHNOLOGY DEVELOPED FOR CUSTOMER NEEDS

- Defense activities since 1921
- Compliance with Military and Commercial Standards
- More than 3,000 engineers
- Extensive use of company IT background
- Proprietary technology
THE OFFSETS POLICY
WE STARTED THE SUCCESSFUL COLLABORATION BETWEEN INDRA AND US COMPANIES

- Collaboration since the 80’s
- Joint ventures in ATM and Electronic Warfare

**Raytheon**

- **Naval Systems**
  - Sonars
- **Missiles**
  - AMRAAM
  - Standard-2
  - Maverick

**Lockheed Martin**

- **Naval Systems**
  - MK-37/38/39/40 Cabinets
  - Micropacks
  - Subhybrid
  - Signal Processor Power Supplies
  - Over 800 types of cables
  - Antenna Power Supplies
BEYOND OFFSETS
NEW COLLABORATION FRAMEWORKS DEVELOPED

**Missiles**

ESSM

**ESSM Production Phase**
- Guidance Section Unit 8
- Control Section Harnesses
- W1 a W4 Tactical Harnesses
- Mechanical parts

**TOW**

**Naval Systems**

LWHP53SN F105 hull mounted sonar

- Transducer Array
- Transmitters

**System Control Panel**

**Power Distribution Units**

**Cooling Unit**

**Display Console**

**Switch**
SUSTAINED RESULTS OVER TIME

Indra’s revenues linked to US companies


Raytheon

Lockheed Martin
FURTHER COLLABORATION OPPORTUNITIES HAVE BEEN IDENTIFIED
ADDITIONAL AREAS WHERE INDRA HAS A STRONG POSITION WITH HIGH POTENTIAL TO BE DEVELOPED JOINTLY

**DDGs US NAVY Systems**

**Border protection**