AGENDA

• PEO SOFSA Core Competencies
• Support of the USSOCOM J4 Priorities:
  — Linkages with SOF Joint Sustainment Enterprise
  — PEO SOFSA Transformation
  — Facilities Update
  — Mobile Technology & Repair Complex (MTRC)
  — PEO SOFSA Forward (FWD)
• Operational Support for Global SOF (OSGS) Update
• Summary
PEO SOFSA – CORE COMPETENCIES

STREAMLINED DESIGN & RAPID PROTOTYPING

PRODUCTION, MODIFICATION & INTEGRATION

LIFE-CYCLE SUSTAINMENT
### Key Enablers

#### Policy
- PEO SOFSA Program Management Services
- Partnering With J4 to Create SOCOM ICP Solutions
- H9D Enterprise Task Order
- Standardized Enterprise Processes
- FIAR Compliance – Auditability & Accountability
- MILSTRIP Capable IMS

#### Process
- PEO SOFSA Operations Nested Into J4 Policy & Guidance

#### People

#### Systems

### Core Functions / Capabilities

#### Product Support Management:
- Log Support to PMs
- Develop & Exercise PSM Construct
- Measuring and Reporting

#### Supply Chain Management:
- SOF-ICP
- Std Requisitioning Procedures
- Provisioning, Cataloging
- Enterprise Processes / Materiel Mgt

#### Property Management:
- Enterprise Property Accountability
- Enterprise Asset Management and Visibility
- Financial Improvement and Audit Readiness (FIAR)

#### Readiness Reporting:
- Authorizations Management
- Maintenance Management
- Status Reporting
**Prior to 2010**

**OPERATIONS**
- Decentralized operations
- Managed by spreadsheet
- Multiple disparate IT systems
- Multiple non-standard processes
- No Automated Identification Tech
- Limited auditability/accountability
- Reactive management
- Limited visibility
- SOW driven task orders
- CPAF

**GOVERNMENT**
- Contracting services
- Limited oversight
- Limited financial services
- Facilities partially funded in rates

**FACILITIES**
- Dispersed operations
- Insufficient storage capacity
- Inefficient use of square footage

**Going Forward**

**OPERATIONS**
- Enterprise operations
- Integrating IT Systems of Record
- Standard processes
- Automated Identification Tech
- Auditability/accountability
- Data driven proactive mgmt
- Unprecedented transparency
- SOO driven task orders
- CPFF-CPIF-FPIF-FFP

**GOVERNMENT**
- Program Management services
- Contracting services
- Broad oversight
- Comprehensive financial services
- Onsite legal services
- Facilities funded by PEO

**FACILITIES**
- Phase I - Supply & Logistics Ops
- Phase II - Maintenance & Training

**TRANSFORMATION INITIATIVES**

- Implement Responsive Logistics Enterprise (RLE)
- Instill Continuous Improvement
- Establish PEO SOFSA Structure
- Facility Optimization
FACILITY IMPROVEMENT PLAN

PHASE 1 – Supply Chain Management
- Bldg 341/R Lot – Complete
- Bldg 344/S Lot – Complete
- Bldg 197 – Complete
- Bldg 102 – Awarded Mar ‘15
- Adds 899K SqFt of Warehouse & Outdoor Storage
- Phase 1 ECD: March 2016

PHASE 2 – Preventative Maintenance, Training & PEO SOFSA Admin Space
- Bldg 352 – Requirements Definition
- Bldg 3 A Bay – Design Complete July ‘15
- 90K SqFt Added
- Phase 2 ECD: 01 Jan 2017

Need for the Facility Plan:
- Enhance Capabilities
- Create Efficiencies
- Increase Capacity
MOBILE TECHNOLOGY & REPAIR COMPLEX

MTRC Facilitates SOF Success Through Direct Support At Distributed Operations Sites By Providing On-Site Engineering & Technician Support With Specialized Skills

- Engineering (CAD, documentation, approvals)
- Welding
- Machining and Manufacturing (CNC, Additive)
- HVAC support
- Construction
- Electrical
- Generators
- Kydex & Sewing
- NVG Repair
- Weapons MX and Repair

x1 DoD Civilian Engineer
x1 SOF Technician
Worldwide Capabilities:

• Full Range of Support Including Supply Chain Mgt, Warehousing, Distribution, Maintenance, Configuration Mgt, Inventory Mgt, Fielding and Training

• PEO SOFSA FWD Teams Are Linked To CONUS Support To Provide Direct Sustainment Support To Global Special Operations Forces

CONUS Support

- Logistics Support Teams
- Small Arms Weapons Mod/Repair/Support/Training
- Communications Equipment & Electronic Repair
- Ground/Maritime Platform Repair, Mods/Support
- Manufacturing & Production
- Integrated Warehouse/Supply Services
- Life Cycle Sustainment Management (LCSM) Services
- Aviation, Repair, Modification and RDT&E Support

PEO SOFSA Provides Support to Global SOF

GLOBAL SOF

SOFSA FWD CONUS OCONUS

Key Capabilities

- Logistics Automation Integration Services
- Minor Construction
- Aviation, Repair, Modification and RDT&E Support
- Communications Equipment & Electronic Repair
- Ground/Maritime Platform Repair, Mods/Support
- Manufacturing & Production
- Integrated Warehouse/Supply Services
- Life Cycle Sustainment Management (LCSM) Services
- Aviation, Repair, Modification and RDT&E Support
Operational Support for Global SOF (OSGS) Update
OSGS PLANNED ACQUISITION

• Purpose is to provide an update on the Operational Support for Global SOF (OSGS) planned acquisition

• PEO SOFSA is currently in the market research/ analysis phase to determine potential acquisition structure(s) in both DoD and throughout Industry

• Concurrently, the potential future requirement and acquisition strategy are being developed based on USSOCOM Commander’s and Acquisition Executive’s priorities
Pre-Decisional

Dates Subject to Change

2015

- RFI Posted to FBO (02/15)
- Industry Days x 2 (03/15)
- Industry One-On-One’s (06/15)

2016

- Draft RFP Release (02/16)
- Issue Final RFP (06/16)
- Proposals Due (09/16)
- Final Proposal Revisions Due (12/16)

2017

- Contract Clearance (9/17)
- Congressional Notification (9/17)
- Contract Award (10/17)
- Transition Start (TBD)

(Blue indicates completed milestone)
RESULTS FROM INDUSTRY DAYS

• PEO SOFSA recently hosted two Industry Day events on 19 & 26 March
  – Attended by:
    ▪ 66 Companies; 127 Vendor Representatives
    ▪ List of attendees published to FBO
  – Questions received from industry:
    ▪ 47 RFIs from industry
    ▪ Responses published to FBO
  – White papers are being reviewed by the PEO SOFSA staff
WHAT WE LEARNED FROM YOUR WHITE PAPERS

- Industry has a lot of expertise in this field
- We expect robust competition from highly qualified vendors
- Industry feedback is very important to determining the acquisition strategy:
  - USG has started formulating our market research report (MRR)
  - Will begin formalizing the acquisition strategy after the MRR is complete
Industry feedback indicates the need for:

**Enterprise/Logistics**
- Capitalizing on partnerships (both Government and Commercial)
- Maximum use of automation to create efficiencies
- Just-in-Time support to reduce inventory and storage costs
- Performance Based Logistics (PBL) concept
- Transparency of operations with customers and the value of data

**Operational**
- Program managers who are empowered to make decisions
- Systems to ensure accountability for material and property
- Rapid access to material (i.e., bench stock)
- Consideration of collaborative property disposition
Industry Feedback Indicates The Need For:

**Business Management**
- Management teams (finance, contracts, etc.) located at BGS
- Dashboards and portals to convey financial data
- Automation and metrics for tracking performance and future planning

**Contract Administration**
- Open lines of communication with the USG before, during, and after award of task orders, to include status updates
- Delegation of authority to negotiate autonomously
- Consideration of split awards amongst functional areas
- Choice of contract types at the TO level vs. base contract
**DEMOGRAPHICS**

### Current Task Orders

- **TOTAL:** 423
- **Sustainment:** 23 (FFP), 6 (CPFF), 42 (CPIF), 1 (Cost)
- **Ground:** 218 (FFP), 42 (CPFF), 1 (CPIF), 1 (Cost)
- **Aviation:** 100 (FFP), 32 (CPFF), 1 (CPIF), 1 (Cost)

### Respondent Preferences

- **Single Source IDIQ (17):** 27%
- **MultiAward IDIQ (1):** 13%
- **Split Award (4):** 3%
- **No Preference (8):** 57%

### Respondents

- **Large Business (25):** 83%
- **Small Business (3):** 10%
- **Other (2):** 7%

### Suggested Contract Type

- **FFP**
- **CPFF**
- **CPIF**
- **FPIF**
- **CPAF**
- **COST**
- **T&M/LH**
- **FFP LH**
- **Award Term**
- **No Response**
MARKET RESEARCH EVENT

• DATE: 08–11 June 2015

• LOCATION: Lexington, KY

• FORMAT: One-on-One Q&A Conversation (30 min/vendor)

• PURPOSE: Further explore ideas presented in the white papers received from industry. USG intends to post potential acquisition strategies in late May.

• OTHER: Registration ended 07 May 2015

**See FedBizOpps For More Information**
SUMMARY

• PEO SOFSA directly supports the J4 SOF Joint Sustainment Enterprise Initiative
  – Our role/responsibility serves as a logistics and sustainment enabler for J4 policies and initiatives

• PEO SOFSA’s mission continues to evolve based on the Commander’s priorities and Customer requirements

• The planned re-compete of the PEO SOFSA contract is currently in the Market Research Phase:
  – Soliciting Industry ideas and best practices for the potential structure and terms
  – Canvassing our Customers for feedback and input
  – Next major event is the Industry One-on-One’s 08-11 June 2015

Responsive, Flexible, Tailorable