**SOF PRIORITIES**

- **Ensure SOF Readiness**
  “The right people, skills, and capabilities...now and in the future”

- **Help Our Nation Win**
  “Addressing today’s challenges and keeping the Nation safe”

- **Continue to Build Relationships**
  “Global understanding and awareness that creates options”

- **Prepare for the Future**
  “SOF ready to win in an increasing complex world”

- **Preserve Our Force and Families**
  “Short and long-term well-being of our SOF Warriors and their families”
DEFINITION: SPECIAL OPERATIONS PECULIAR

• Equipment, Material, Supplies, and Services with No Service-Common Requirement
• Items Initially Used by SOF Until Adopted by a Service
• Modifications Approved by CDR USSOCOM for Application to Items Used by Other DoD Forces
• Critically Urgent Items/Services Supporting SOF Activities

Source: DoDD 5100.3, “Support of the Headquarters of Combatant and Subordinate Joint Commands”, Certified Current as of 24 Mar 04
SERVICES SIGNIFICANCE

• Services acquisitions are more than half of all DOD contracting dollars spent in support of the Warfighter

• Congressional Interest, GAO Reports, Fraud Reports

• Senior Leadership Emphasis: Improving Tradecraft in Acquisition of Services is one of the seven USD(AT&L) Better Buying Power (BBP) 2.0 focus areas.
  – Potential for cost reduction and improved efficiencies

• Services touches everyone – military, civilian, E1 – 010, GS-3 to SES Until now they have had very little services acquisition specific training

BETTER BUYING POWER 3.0, http://bbp.dau.mil
USSOCOM SERVICE CONTRACT
BREAKDOWN BY TAXONOMY

FY14 Total Dollars Obligated
$3,027,783,586

Product/Service Breakdown

- Products
  - $1,047,837,463
  - 37%
- Services
  - $1,756,328,583
  - 63%
- Facility Related Services
  - $16,696,362
  - 1%

Total Dollars by Portfolio Category

- Knowledge Based Services
  - $511,061,772
  - 29%
- Electronic & Communication Services
  - $388,283,277
  - 22%
- Logistics Management Services
  - $458,906,971
  - 26%
- R&D
  - $196,409,615
  - 11%
- Medical Services
  - $39,027,006
  - 3%
- Transportation Services
  - $3,725,429
  - 0%
- Equipment Related Services
  - $140,817,047
  - 8%
- Construction Related Services
  - $1,401,104
  - 0%
- Medical Services
  - $16,696,362
  - 1%
SERVICES OPERATING ENVIRONMENT

• New Policies for Management of Services
  – Better Buying Power 3.0, 9 April 2015
  – Reporting Inherently Governmental Functions to FPDS, 25 Feb 13
  – Traceability of Contract Execution Expenditures for Services, 14 Jan 13
  – Electronic Contractor Manpower Reporting (eCMRA), 28 Nov 12

• Acquisition Requirements Roadmap Tool (ARRT)

• FY12 and FY13 Contracted Services Cap, 3 Jun 12
  – Limited to no more than FY10 funding level for services
  – Drives offsets for any new services or growth to existing requirements
  – Cap is still valid
• PEO Services Functions
  – Acquisition Strategy
  – Requirements Refinement
  – Independent Government Cost Estimate (IGCE)
  – Program Oversight for Cost / Schedule / Performance of Contract / Execution
  – Procurement / Requirements Package
  – Lines of Authority
  – Funding Form 9
  – Contract Determination (Type)
  – Technical Evaluation Process
  – Standard Templates / Products
  – MDA / SSA

• Acquisition Requirements Roadmap Tool Set (ARRTS)

• SRAS (Accounting / Database of Actions)
OPPORTUNITIES

- Provide Tools & Support, Oversight Available
  - More Competition - Better Pricing & Quality
  - Multiple Award Contracts - More Responsive
  - Leverage HQs Contracting Framework

- PEO Services Enablers
  - PMs Work With Requiring Activities To Reduce Gaps and Delays
  - Strategic View of Enterprise Services and Strategic Sourcing

- Benefits
  - Transparency
    - Dashboard and Execution Review
  - Trusted Provider
# Knowledge Based Services for the Enterprise

## Global Battle Staff and Program Support (GBPS) / SOCOM Wide Mission Support (SWMS)

**$1.5B IDIQ Contract**
- Covers all labor categories for Knowledge based service contract support
- Minimizes cost to Requiring Activities
- Minimizes contract actions
- Maximizes flexibility and RA involvement

## USSOCOM Enterprise Wide Training and Exercise Program (UEWTEP)

**$100M FFP Contract**
- Awarded Jun 2014 – 1 YR w/(3) 1 yr options
- Utilizes SOF Joint Training Teams (JTTs)
- HQs, TSOCs, Component Commands, and GCCs
- Joint Collective Training, Cyberspace, and Building Partner Capacity
- Training Conducted Worldwide

## Language, Regional Expertise and Culture (LREC)

**$250M FFP Contract**
- Regional Expertise and Cultural (REC) Instruction
- Situational Training Exercises (STX)
- Immersion Training (ISO)
- Transition to SWMS FY 2015

## Care Coalition

**$6.1M FFP Contract**
- Awarded Nov 13 – 1 YR w/(4) 1 yr options
- Non-clinical Wounded, injured and ill (WII) Advocacy
- Earned Benefits Transition Support
- Community Outreach
- Military Adaptive Sports Program (MASP)

## Preservation of the Force and Family (POTFF)

**$308M FFP Contract**
- Awarded Jan 2012 – 1 YR w/(4) 1 yr options
- Human Performance
- Psychological Performance
- Family Support – Peer to Peer
- GSAT – Suicide Prevention Training
- Brainwave Optimization studies
• Source Selection for SWMS contract is ongoing – Ordering Period for GBPS
  Contract ended 30 APR 2015

• SWMS scope similar to GBPS – Knowledge Based Services
  – Global Battlestaff and Intelligence Support
  – Acquisition and Logistics Management Support
  – Business Operations and Financial Management Support
  – Available to HQs, Components and TSOCs

• Timeline:
  – Release Draft RFP 3 April 2014
  – Release Final RFP for Group C 30 June 2014
  – Release Final RFP for Group B 27 Oct 2014
  – Release Final RFP for Group A 5 Dec 2014
  – Contract Awards TBD

• Acquisition Strategy has been shaped by input from Industry as part of
  various market research activities
FUTURE BUSINESS OPPORTUNITIES HQ

- SOCOM Wide Mission Support (SWMS) (Task Orders)
  - $1.5B Source Selection in Process: $150M Service Disabled, Veteran Owned Small Business; $450M Small Business; $900M full and open
- SITEC
  - $3.5B scheduled for 2016
  - Small business set asides are undetermined
- SOFSA
  - $5B scheduled for FY17
  - Currently 25% Small business

Multiple Award Contracts Where Possible
PEO SERVICES ORGANIZATIONAL CHART

Executive Asst

PEO Services

Dep PEO SV & PM SWMS

APM SWMS

SORDAC/J4/J8

FMD/JSOU/Innovation Lab/SOCS/SOFM

Battle Staff J2/J3/J5

Components/TSOC/Care Coalition

Enterprise Support/Tng & Educ/POTFF

SWMS/GBPS PCOR
QUESTIONS AND COMMENTS

TILO Office
TILO@SOCOM.MIL
813-826-9482
• PEO Services Functions
  – Acquisition Strategy
  – Requirements Refinement
  – Independent Government Cost Estimate (IGCE)
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  – Strategic View of Enterprise Services and Strategic Sourcing

• Benefits
• Transparency
  – Dashboard and Execution Review
• Trusted Provider
Program Manager – Battlestaff, J2, J3, J5
• Transitioning several USSOCOM/J2 tasks from GBPS and other contracts to SWMS

• Tasks provide contract support to entire range of SOF Intelligence

**ACQUISITION STRATEGY**
- Cyber CI Support Element
- TSOC/JICPAS/Geospatial Support
- JICSOC Linguist Support
- Insider Threat Auditing Support
- Identity Intelligence Exploitation Cell (I2EC)
- SOF STTE Training Support
- Silent Dagger
- Identity Intelligence Operations Managers (IOM)
- Identity Intelligence Field Service Representatives

**PERIOD OF PERFORMANCE**
- 9/26/2016 – 9/25/2017
- 4/1/2016 – 3/31/2017
- 7/12/2016 – 7/11/2017
- 9/22/2015 – 9/21/2016
- 9/30/2015 – 9/29/2017
- 9/15/2015 – 9/14/2016
- 8/1/2015 – 7/31/2016

**MILESTONES**
- 9/26/2016
- 9/30/2015
- 3/5/2016
- 4/1/2016
- 7/12/2016
- 9/22/2015
- 9/30/2016
- 9/15/2015
- 8/1/2015

**FUNDING**
- MFP-2
- MFP-3
- MFP-11

**CURRENT CONTRACT/OEM**
- GBPS
- Blackbird Tech
- EOIR Technologies
- Digital Globe
- Leidos

**POINT OF CONTACT**
- Technology & Industry Liaison Office
- TILO@SOCOM.mil
- 813.826.9482
- Transitioning several USSOCOM/J3 tasks from GBPS to SWMS

- Tasks provide contract support to entire range of SOF Operations

**ACQUISITION STRATEGY**

<table>
<thead>
<tr>
<th>Task</th>
<th>Period</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operations Support</td>
<td>1/1/2016 – 1/1/2017</td>
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<tr>
<td>Red Beard Translators</td>
<td>1/10/2016 – 1/10/2016</td>
</tr>
<tr>
<td>Future Ops</td>
<td>2/2/2016 – 2/1/2017</td>
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<tr>
<td>Engagement</td>
<td>1/14/2016 – 3/14/2016</td>
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<tr>
<td>CIP-AT/FP Support</td>
<td>3/14/2016 – 7/30/2015</td>
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<tr>
<td>OPSEC</td>
<td>8/1/2015 – 7/31/2016</td>
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<tr>
<td>J3I Support</td>
<td>1/1/2016 – 1/13/2017</td>
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<tr>
<td>Special Activities Support (SIGREDUX)</td>
<td>1/10/2016 – 1/1/2017</td>
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<tr>
<td>OSE Information Operations</td>
<td>1/10/2016 – 1/1/2017</td>
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<tr>
<td>Senior Military Engagement</td>
<td>1/10/2016 – 1/1/2017</td>
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<tr>
<td>Subject Matter Expert Support</td>
<td>2/2/2016 – 2/1/2017</td>
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**PERIOD OF PERFORMANCE**

<table>
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<tr>
<th>Milestone</th>
<th>End Date</th>
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<tbody>
<tr>
<td>MFP-11</td>
<td>3/14/2016 – 3/13/2017</td>
</tr>
<tr>
<td>GBPS</td>
<td>3/14/2016 – 3/13/2017</td>
</tr>
<tr>
<td>GBPS</td>
<td>7/30/2015 – 7/29/2016</td>
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<tr>
<td>GBPS</td>
<td>8/1/2015 – 7/31/2016</td>
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**MILESTONES**

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<td>7/30/2015</td>
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<td>8/1/2015</td>
<td>7/31/2016</td>
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</tbody>
</table>

**CURRENT CONTRACT/OEM**

- GBPS

**FUNDING**

- MFP-11

**POINT OF CONTACT**

- Technology & Industry Liaison Office
- TILO@SOCOM.mil
- 813.826.9482
- Transitioning several USSOCOM/J5 tasks from GBPS to SWMS
- Tasks provide contract support to SOCOM strategy, policy, and plans

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<tr>
<td>• Strategic &amp; Plans Support</td>
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<tr>
<td>• Support to Sovereign Challenge</td>
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<tr>
<td>• Synchronization &amp; Assessment Support</td>
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<tr>
<td>• 7/6/2015 – 7/5/2016</td>
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<td>• 8/2/2015 – 8/1/2016</td>
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<tbody>
<tr>
<td>• GBPS</td>
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</table>
Program Manager -
SOF AT&L, J4, J8
• J4-Logistics
  - Contracted services deliver technical support in the areas of logistics policy and doctrine; materiel management processes, analysis, and data resolution; and munitions database enhancement and maintenance

<table>
<thead>
<tr>
<th>ACQUISITION STRATEGY</th>
<th>PERIOD OF PERFORMANCE</th>
<th>MILESTONES</th>
<th>CURRENT CONTRACT/OEM</th>
</tr>
</thead>
<tbody>
<tr>
<td>IDIQ Task Order</td>
<td>• GBPS Task Order Ends 1 Aug 15</td>
<td>• Transition to SWMS</td>
<td>• GBPS: CACI-WGI Inc.</td>
</tr>
<tr>
<td>POINT OF CONTACT</td>
<td></td>
<td></td>
<td>• $1.3M</td>
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<tr>
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<tr>
<td>Liaison Office</td>
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<td>FUNDING</td>
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<tr>
<td>• MFP-11</td>
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</tbody>
</table>
**J8-Resources & Requirements**

- Contracted services deliver technical and analytic support related to resourcing efforts, planning efforts, and capability studies

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**ACQUISITION STRATEGY**

- IDIQ Task Order

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**PERIOD OF PERFORMANCE**

- GBPS Task Order Ends 3 Oct 15

---

**MILESTONES**

- Transition to SWMS

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**POINT OF CONTACT**

- Technology & Industry Liaison Office
- TILO@SOCOM.mil
- 813.826.9482

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**FUNDING**

- MFP-11

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**CURRENT CONTRACT/OEM**

- GBPS: Jacobs Technology Inc.
- $13.6M
• Special Operations Forces Acquisition, Technology, & Logistics
  
  – Contracted services deliver an array of engineering and technical services; management support services; professional services; and administrative support services

**ACQUISITION STRATEGY**

- IDIQ Task Orders

**PERIOD OF PERFORMANCE**

<table>
<thead>
<tr>
<th>Contract</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>PEO C4 Program Management Support</td>
<td>3-OCT-15</td>
</tr>
<tr>
<td>PEO SRSE SOF Planning, Rehearsal, and Execution Preparation</td>
<td>31-OCT-15</td>
</tr>
<tr>
<td>PEO PM Program Management Support</td>
<td>19-DEC-15</td>
</tr>
<tr>
<td>PEO IM Contract Management Support</td>
<td>31-MAY-15</td>
</tr>
<tr>
<td>PEO PM Program Management Support</td>
<td>15-AUG-15</td>
</tr>
<tr>
<td>PEO SRSE Program Management Support</td>
<td>31-MAY-15</td>
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<tr>
<td>PEO SRSE Engineering</td>
<td>24-MAY-16</td>
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<tr>
<td>DIP S&amp;T Directorate and Program Support</td>
<td>17-JAN-16</td>
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<tr>
<td>PEO SW Research, Development and Acquisition Support</td>
<td>30-NOV-15</td>
</tr>
<tr>
<td>Comptroller Support</td>
<td>8-MAY-15</td>
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<tr>
<td>DIP Procurement Contract Management Support</td>
<td>30-JUL-15</td>
</tr>
<tr>
<td>Acquisition and Policy Support</td>
<td>8-MAY-15</td>
</tr>
</tbody>
</table>

**MILESTONES**

• Transition to SWMS

**CURRENT CONTRACT/OEM**

• GBPS: Booz Allen Hamilton; CACI-WGI Inc.; Jacobs Technology Inc.; SRA
  - $150.4M

**FUNDING**

- MFP-3
- MFP-6
- MFP-11

**POINT OF CONTACT**

- Technology & Industry Liaison Office
  - TILO@SOCOM.mil
  - 813.826.9482
• Force Management Division (J1, J7/9, JSOU)
  – Lessons Learned Program – Global Collection/Analysis
  – Joint Special Operations University (JSOU) – Academic Cadre
  – Future Capability Development and Integration (FCD&I)

  ➢ Subject Matter Experts (SME)

ACQUISITION STRATEGY
• IDIQ Task Orders

PERIOD OF PERFORMANCE
• Lessons Learned: 15 Sep 14 - 14 Sep 15
• JSOU: 1 Mar 15 - 28 Feb 16
• FCD&I: 1 Feb 15 - 31 Jan 15
• Manpower Augmentation: 15 Sep 14 - 14 Sep 15
• Training Support: 27 Sep 14 - 26 Sep 15
• SPI: 1 Dec 14 - 30 Nov 15
• SOFLO: 29 Sep 14 - 28 Sep 15
• SOFPREP: 1 Jan 15 - 31 Dec 15
• JTSS: 13 Mar 15 - 12 Mar 16

MILESTONES
• Lessons Learned: 15 Sep 15
• JSOU: 1 Mar 18
• FCD&I: 1 Feb 16
• Manpower Augmentation: 15 Sep 15
• Training Support: 27 Sep 15
• SPI: 1 Dec 15
• SOFLO: 29 Sep 15
• SOFPREP: 1 Jan 16
• JTSS: 13 Mar 16

POINT OF CONTACT
• Technology & Industry Liaison Office
  TILO@SOCOM.mil
  813.826.9482

FUNDING
• MFP-11

CURRENT CONTRACT/OEM
• GBPS (BAH, CACI, Jacobs)
• $25M
FMD (cont)

- Force Management Division (J1, J7/9, JSOU)
  - Manpower Augmentation (MA) – Staff Support
  - Training Support – Support Joint Training Venues
  - Strategic Planning and Integration (SPI) – SME, Concepts to Doctrine
  - SOF Language Office (SOFLO) – Staff Support
  - Strategic Planning Integration (SPI) – Strategic Planning Process Support
  - SOF Planning, Rehearsal, and Execution Preparation (SOFPREP) – Mission Preparation and Planning Support
  - Joint Training Systems Specialist – SMEs in Joint Training
NSEC

- National Security Engineering Center (NSEC)
  - Provide Architecture Development, Technical Strategy, Program Strategy, and Program Execution Support to SOF AT&L and HQs

**ACQUISITION STRATEGY**
- Annual Contract
- Federally Fund Research & Development Center (FFRDC)
- CECOM Contract

**PERIOD OF PERFORMANCE**
- 1 Oct-30 Sep

**MILESTONES**
- Jul 15: Annual Revision
- Sep 15: Contract Award

**POINT OF CONTACT**
- Technology & Industry Liaison Office
- TILO@SOCOM.mil
- 813.826.9482

**FUNDING**
- MFP-11

**CURRENT CONTRACT/OEM**
- MITRE
- Ceiling: $12.5M
Program Manager – POTFF, Enterprise Training & Education Support
POTFF

- Preservation of the Family and Force (POTFF)
  - Provides the Psychological performance and Human performance programs for all Components across USSOCOM
  - Task Order 1501 – Human Performance
  - Task Order 1502 – Psychological Performance
  - Task Order 1503 – Operational Psychologist
  - Task Order 1403 – FOCUS Program
  - Task Order 4002 – PEER Network Coordinators

ACQUISITION STRATEGY
IDIQ Contract
Single Award
Full and Open Competition

PERIOD OF PERFORMANCE
- 1 Mar – 28 Feb
- Base plus 4
- Awarded: Jan 13

MILESTONES
- 1501 – 1 Mar 15
- 1502 – 1 Mar 15
- 1502 – 1 Mar 15
- 1403 – 29 Sep 15
- 4002 – 29 Sep 15

FUNDING
- MFP-11
- MFP-2
- MFP-8

CURRENT CONTRACT/OEM
- Booz Allen Hamilton
- Ceiling: $475M – 5 Years (1 Mar 2013 thru 28 Feb 2018)

POINT OF CONTACT
- Technology & Industry Liaison Office
- TILO@SOCOM.mil
- 813.826.9482
• USSOCOM Enterprise-Wide Training and Exercise Program (UEWTEP)
  – Provides modular, tailor-able and scalable training and exercise capabilities based on USSOCOM and Combatant Commander and JSOTF/SOJTF requirements
  – Provides joint and combined SOF C2 staff training to effectively integrate of a mix of “SOF Tribes” theater mission forces, national mission forces, multinational SOF, as well as SOF aviation, organic SOF enabler, other support, and sustainment capabilities, and attached CF

ACQUISITION STRATEGY
IDIQ Contract
Single Award
Small Business Set - Aside

PERIOD OF PERFORMANCE
• 1 Oct- 30 Sep
• 6 Month Base plus 3, 12 month options
• Awarded: 24 Sep 13

MILESTONES
• 1 Oct 2016

FUNDING
MFP-11
MFP-2
MFP-4

CURRENT CONTRACT/OEM
• Intelligence, Communications, and Engineering (ICE, Inc.)
• Ceiling: $79.9M

POINT OF CONTACT
• Technology & Industry Liaison Office
• TILO@SOCOM.mil
• 813.826.9482
• **Language, Regional Expertise, and Cultural (LREC)**
  - Develop, coordinate, and execute foreign language, regional expertise, and culture (LREC) policy and strategies for Joint Special Operations Forces and the SOF Service components to satisfy USSOCOM validated capability requirements identified by supported combatant commands and USSOCOM
  - Develop, validate, and execute Joint SOF LREC training, training delivery means, and training materials
  - Study, identify, and implement methods to increase SOF LREC capability and report readiness

**ACQUISITION STRATEGY**
IDIQ  
Multiple Award Contract  
Small Business Set - Aside

**PERIOD OF PERFORMANCE**
- 1 Oct- 30 Sep  
- 6 Base plus 2 options  
- Awarded: 27 Sep 12

**MILESTONES**
- Transitioning to SWMS

**POINT OF CONTACT**
- Technology & Industry Liaison Office  
- TILO@SOCOM.mil  
- 813.826.9482

**FUNDING**
- MFP-11

**CURRENT CONTRACT/OEM**
- Multilingual Solutions, Inc.  
- The Buffalo Group LLC  
- Mid Atlantic Professionals, Inc.,  
- Global Technology Solutions, LLC  
- Ceiling: $21.1M
QUESTIONS AND COMMENTS

TILO Office
TILO@SOCOM.MIL
813-826-9482