Parsons Government Services

- Core Competencies
  - First-of-a-kind national security projects
  - Engineering, operations, and project management
  - Design, construction, and operation of complex facilities and systems
  - Intelligence Services

- Two Divisions
  - Infrastructure & Environment (I&E)
  - National Security & Defense (NS&D)
PGS Markets and Capabilities

Infrastructure
- Asset Management
- Program/Construction Management
- Design
- Construction
- Sustainment

Environmental
- Assessments and investigations
- Solution design
- Remediation
Defense

- Warfighter support
- Research, development, test, and evaluation (RDT&E)
- Systems engineering and integration
- Training and simulation
- Mission-support services
- Chemical, biological, radiological, nuclear, and high-yield explosive (CBRNE)
- Chemical demilitarization
- Space systems engineering and acquisition support
PGS Markets and Capabilities (Cont’d)

Security
- Systems engineering
- Incident management
- Strategic programmatic/project planning
- Intelligence collection, analysis, and dissemination

Intelligence
- Cyber security
- All source research & analysis
- Systems engineering
- Strategic Consulting
- Incident management
Opportunities for teaming

- We all know there are **two levels of relationships**:
  - End customers
  - Industry Partners

- **Bring value to both levels**:
  - Technical expertise, market knowledge, best practices
  - Client relationships
  - Cost competitiveness

- **Short-term and Long-term Relationships**
  - Neither is right or wrong, both are important
  - Need to understand what you are looking for in each case and the value you need to bring
Opportunities for teaming (cont)

- Understand the BD lifecycle and **timeframe**
  - Our cycle: 3 months to 24 months
  - Based on the size and type of opportunity
  - Be patient with government delays

- Align with Parsons Core Values
  - Safety
  - Quality
  - Integrity
  - Diversity
  - Innovation
  - Sustainability
## Opportunities for teaming (cont)

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<thead>
<tr>
<th>Sector</th>
<th>Opportunity</th>
<th>Award Date</th>
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<td>Mission Spt</td>
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<td>US CYBERCOM Defensive Cyber Ops Plan</td>
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