Booz Allen Hamilton Overview and SB Teaming Opportunities

NDIA
Springfield, VA
September 10, 2014
Our Mission
Booz Allen Hamilton partners with clients to solve their most important and complex problems, making their mission our mission and delivering results that endure

What We Bring
Expertise, objectivity, and the capabilities of exceptional people — combined with the institutional experience of helping clients succeed for more than 90 years

What Distinguishes Us
Booz Allen …
… combines a consultant’s unique problem-solving orientation
… with deep technical knowledge and strong execution
… to help clients achieve success in their critical missions
The Firm

- Revenue: $5.4 billion
- NYSE: BAH
- Corporate Headquarters: McLean, Virginia
- Founded in 1914

Scale and Scope

As we celebrate our centennial year, we have more than 23,000 talented people, serving clients from more than 100 offices around the world.
Our Expertise

- Acquisition & Program Management
- Advanced Analytics
- Business Analytics
- Cybersecurity Solutions
- Cyber Technology
- Engineering & Science
- Enterprise Integration
- Human Capital, Learning & Communications
- Intelligence & Operations Analytics
- Mission Analytics
- Operations
- Organization & Process Improvement
- Public Infrastructure
- Strategic Technology & Innovation
- Strategy & Change Management
- Supply Chain & Logistics
- Systems Development
- Systems Engineering & Integration
- Technology

Markets We Serve

- Civil Government Agencies
- Commercial
- Defense
- Energy
- Environment
- Financial Services
- Health Industry
- Homeland Security
- Intelligence Community
- International Development & Diplomacy
- Law Enforcement
- Not-for-Profit/NGO
- Transportation
### Representative Clients

#### US Government
- Department of Defense
- Air Force, Army, Navy & Marine Corps
- Department of Energy
- Department of Health & Human Services
- Department of Homeland Security
- Department of Justice
- Department of Labor
- Department of Transportation
- Department of the Treasury
- Internal Revenue Service
- NASA
- National Reconnaissance Office
- National Security Agency
- US Centers for Disease Control & Prevention
- US General Services Administration
- US Environmental Protection Agency

#### Commercial
- Leading Investment Firm
- Leading Banking Institution
- Major Health System
- Biotech Company
- Leading Utility
- Major Regional Power Company

#### International
- Governments of Multiple Countries
- Global Companies
- Foreign Military Sales Programs

#### Not-for-Profit Organizations
- Smithsonian Institution
- CARE
- Habitat for Humanity
- American Red Cross
- Bill & Melinda Gates Foundation
- Children’s Inn at NIH
What’s next for Booz Allen and where do discreet opportunities exist for teaming with industry partners

- With the acquisition of a division of former ARINC, Booz Allen Engineering Services has emerged as an especially strong growth platform.

- Expanded capabilities now include:
  - Deployment of advanced technological solutions and techniques
  - Scientific exploration
  - Rapid prototyping
  - Full-spectrum engineering
  - Program development
  - Integration

- Big analytics and predictive intelligence for both commercial, international and government

- Many upcoming recompetes and off-ramping of MACs