



# **Booz Allen Hamilton Overview and SB Teaming Opportunities**

NDIA  
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## **Our Mission**

Booz Allen Hamilton partners with clients to solve their most important and complex problems, making their mission our mission and delivering results that endure

## **What We Bring**

Expertise, objectivity, and the capabilities of exceptional people —combined with the institutional experience of helping clients succeed for more than 90 years

## **What Distinguishes Us**

Booz Allen ...

- ... combines a consultant's unique problem-solving orientation
- ... with deep technical knowledge and strong execution
- ... to help clients achieve success in their critical missions

## **The Firm**

- Revenue: \$5.4 billion
- NYSE: BAH
- Corporate Headquarters: McLean, Virginia
- Founded in 1914

## **Scale and Scope**

**As we celebrate our centennial year, we have more than 23,000 talented people, serving clients from more than 100 offices around the world**

## Our Expertise

- Acquisition & Program Management
- Advanced Analytics
- Business Analytics
- Cybersecurity Solutions
- Cyber Technology
- Engineering & Science
- Enterprise Integration
- Human Capital, Learning & Communications
- Intelligence & Operations Analytics
- Mission Analytics
- Operations
- Organization & Process Improvement
- Public Infrastructure
- Strategic Technology & Innovation
- Strategy & Change Management
- Supply Chain & Logistics
- Systems Development
- Systems Engineering & Integration
- Technology

## Markets We Serve

- Civil Government Agencies
- Commercial
- Defense
- Energy
- Environment
- Financial Services
- Health Industry
- Homeland Security
- Intelligence Community
- International Development & Diplomacy
- Law Enforcement
- Not-for-Profit/NGO
- Transportation

## Representative Clients

### US Government

- Department of Defense
- Air Force, Army, Navy & Marine Corps
- Department of Energy
- Department of Health & Human Services
- Department of Homeland Security
- Department of Justice
- Department of Labor
- Department of Transportation
- Department of the Treasury
- Internal Revenue Service
- NASA
- National Reconnaissance Office
- National Security Agency
- US Centers for Disease Control & Prevention
- US General Services Administration
- US Environmental Protection Agency

### Commercial

- Leading Investment Firm
- Leading Banking Institution
- Major Health System
- Biotech Company
- Leading Utility
- Major Regional Power Company

### International

- Governments of Multiple Countries
- Global Companies
- Foreign Military Sales Programs

### Not-for-Profit Organizations

- Smithsonian Institution
- CARE
- Habitat for Humanity
- American Red Cross
- Bill & Melinda Gates Foundation
- Children's Inn at NIH

# What's next for Booz Allen and where do discreet opportunities exist for teaming with industry partners

- ▶ With the acquisition of a division of former ARINC, Booz Allen Engineering Services has emerged as an especially strong growth platform.
- ▶ Expanded capabilities now include:
  - Deployment of advanced technological solutions and techniques
  - Scientific exploration
  - Rapid prototyping
  - Full-spectrum engineering
  - Program development
  - Integration
- ▶ Big analytics and predictive intelligence for both commercial, international and government
- ▶ Many upcoming recompetes and off-ramping of MACs