Mr. Victor Gavin, Program Executive Officer, EIS

NDIA 11th National Small Business Conference
Program Executive Office for Enterprise Information Systems (PEO EIS)

We provide the business information systems, applications, and networks that our sailors, marines, and civilian workforce depend on every day, around the globe and around the clock.
The PEO EIS portfolio consists of six major program offices that provide life-cycle management of capabilities that are vital to our warfighters’ ability to effectively execute their missions.

Our focus areas are Enterprise Terrestrial Networks, Business IT Systems and Fleet Support.

<table>
<thead>
<tr>
<th>PROGRAM OFFICE</th>
<th>RESOURCE SPONSOR</th>
</tr>
</thead>
<tbody>
<tr>
<td>PMW 205 – Naval Enterprise Networks (NEN)</td>
<td>N2/N6, C4, SRB</td>
</tr>
</tbody>
</table>
  - Navy Marine Corps Internet (NMCI) |
  - Next Generation Enterprise Network (NGEN) Contract |
  - OCONUS Navy Enterprise Network (One-Net) |
| PMW 220 – Navy Enterprise Business Solutions (NEBS) | N4, N2/N6 |
  - Navy Enterprise Resource Planning (Navy ERP) |
  - E-Business & Electronic Procurement System (EPS) |
| PMW 230 - Global Combat Support System - Marine Corps (GCSS-MC) | USMC |
| PMW 240 - Sea Warrior Program (SWP) | N1, N2/N6, N4, N98, N91 |
  - Manpower/Personnel/Career Management |
  - Training & Education |
  - Recruiting & Accessions |
  - Enterprise Biz Services |
  - Distance Support |
| PMM110 – Enterprise Software Licensing (ESL) | USMC, N2/N6 |
| Security Cooperation Enterprise Solution (SCES) | DSCA |
OUR ORGANIZATION

PEOPLE AND MONEY

CURRENT ONBOARD: 927 FTEs

CIV - CSS: 395
CIV - NWCF: 108
CIV - MF/REI: 330
USMC: 78
MIL: 16

PERSONNEL IN 13 STATES & WASHINGTON, DC

FY14 PORTFOLIO VALUE: $1.065B

3% Development
15% Procurement
82%

PORTFOLIO

- 6 Program Offices
- 12 Resource Sponsors
- $1.065B FY14 TOA and a $6.320B FYDP Budget
- Over 1,000,000 users of our networks, systems, and software applications
- Our systems (software and hardware) are deployed on 169 ships and 70 submarines
- Enterprise service license provider for the Navy
- 3 ACAT IAM Programs
- 1 Pre-ACAT 1 Program
- 1 ACAT III Program
- 6 Advanced Acquisition Programs (AAPs)
- Life cycle management of Navy MPTE business IT systems, applications, and distance support services
Small Business Annual Activity

% of PEO EIS Portfolio

- **67%**: Other
- **24%**: SB Sub Contracts
- **9%**: SB Prime Contracts
INNOVATION CELL

Realm of Possible

Viable Solutions
Technical Landscape

Vetted Solution(s)
Or
Final Selection

Initial Entry Criteria

Minimum Acceptance Criteria

Performance Criteria

Acquisition Criteria

- Straight to Acquisition
- Option to Activate the “Go CLIN”
- Defendable Selection Criteria
- Contractual Performance Requirements
- Price Point Targets
- Deployment Guidance for Scalability, Stability, and Security Requirements

Vendor/Gov’t Sponsored Challenge
Tech Assessment Challenge
Competitive Challenge

Introduction of Early Competition develops the Economic Engine
<table>
<thead>
<tr>
<th>Program Office</th>
<th>Title</th>
<th>Estimated Range</th>
<th>Anticipated Solicitation / RFP (FY/QTR)</th>
<th>Anticipated Contract Award (FY/QTR)</th>
<th>Anticipated Procurement Method</th>
<th>Solicitation Portal</th>
</tr>
</thead>
<tbody>
<tr>
<td>PMW 205</td>
<td>Management Support Services</td>
<td>&gt;$5M - $10M</td>
<td>FY15Q1</td>
<td>FY15Q2</td>
<td>8(a) Non Competitive</td>
<td>SPAWAR e-Commerce/FBO</td>
</tr>
<tr>
<td>PMW 240</td>
<td>Distance Support (NIAPS)</td>
<td>&gt;$10M - $50M</td>
<td>FY15Q1</td>
<td>FY16Q1</td>
<td>8(a) Competitive</td>
<td>SPAWAR e-Commerce/FBO</td>
</tr>
<tr>
<td>PMW 240</td>
<td>Program Management Office Operations</td>
<td>&gt;$10M - $50M</td>
<td>FY15Q2</td>
<td>FY15Q4</td>
<td>8(a) Competitive</td>
<td>SPAWAR e-Commerce/FBO</td>
</tr>
<tr>
<td>PMW 240</td>
<td>Systems Engineering and Technical Support</td>
<td>&gt;$10M - $50M</td>
<td>FY15Q2</td>
<td>FY15Q4</td>
<td>8(a) Competitive</td>
<td>SPAWAR e-Commerce/FBO</td>
</tr>
<tr>
<td>PMW 240</td>
<td>Enterprise Business Services Multi-Aware Dev/Mod and Sustainment</td>
<td>&gt;$50M - $100M</td>
<td>FY15Q3</td>
<td>FY16Q2</td>
<td>Small Business</td>
<td>SPAWAR e-Commerce/FBO</td>
</tr>
<tr>
<td>PMW 240</td>
<td>RMI (Analysis and Dissemination) Dev/Mod</td>
<td>&gt;$5M - $10M</td>
<td>FY15Q4</td>
<td>FY16Q2</td>
<td>8(a) Competitive</td>
<td>SPAWAR e-Commerce/FBO</td>
</tr>
<tr>
<td>PMW 240</td>
<td>DADMS/DITPER Sustainment</td>
<td>&gt;$10M - $50M</td>
<td>FY15Q4</td>
<td>FY16Q3</td>
<td>8(a) Competitive</td>
<td>SPAWAR e-Commerce/FBO</td>
</tr>
</tbody>
</table>
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http://www.public.navy.mil/spawar/Pages/SmallBusiness.aspx

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Visit their website to view current and future business opportunities: https://e-commerce.sscno.nmci.navy.mil
Select from the left side of the main menu, one of three SPAWAR buying offices:
• Headquarters
• SSC Pacific
• SSC Atlantic

Visit the Department of Navy Office of Small Business Programs (OSBP) and the SPAWAR OSBP websites for helpful information.
http://www.public.navy.mil/spawar/Pages/SmallBusiness.aspx
ENABLING COMBAT-READY NAVAL FORCES BY DELIVERING AND SUSTAINING SUPERIOR BUSINESS INFORMATION TECHNOLOGY CAPABILITIES.

PEO EIS. PROVIDING THE BUSINESS INFORMATION SYSTEMS, APPLICATIONS, AND NETWORKS THAT OUR SAILORS, MARINES, AND CIVILIAN WORKFORCE DEPEND ON EVERY DAY, AROUND THE GLOBE AND AROUND THE CLOCK.