



2010



2003



1993



1975

The Premier Supplier of Energetic Mission Critical Solutions

**Safety, Quality, and Security – In the Air, On the Ground, and At Sea
For Our Troops, For Saving Lives, and For the Environment**

PSEMC Company Overview

- ▶ ~\$200M in revenue
- ▶ Three Facilities:
 - Chandler, AZ
 - Hollister, CA; Valencia, CA
- ▶ Markets
 - Military & Commercial Aerospace
 - Missiles & Munitions
 - Space Launch
 - Law Enforcement
 - Specialty Chemicals
 - Oil & Gas
- ▶ Danaher Awards



PSEMC – Chandler Operations



PSEMC – Hollister Operations

Surviving the Downturn

- ▶ Nothing makes us approach the defense market differently
- ▶ Stay true to what got us to this point – DBS
 - Lean, Growth, and Leadership



- ▶ Disciplined process for opportunities regardless of market

Don't Let the Market Define Your Company

Sustaining Capabilities

- ▶ **Collaboration – Find the intersections between government and industry technology roadmaps**
- ▶ **Continued engagement with the National Armaments Consortium (NAC) and the Munitions Industrial Base Task Force (MIBTF)**
- ▶ **Trust – Investment in development must lead to a high percentage production opportunity**

Summary

- ▶ **PSEMC is a technology business that is not limited to any one market**
- ▶ **We are not an A&D company – We're an energetics business**



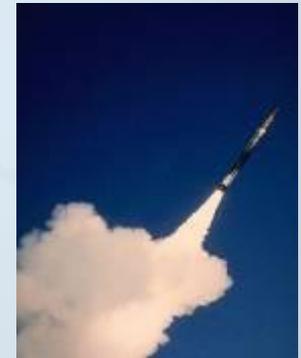
Space Launch



**Military and
Commercial Aerospace**



Oil and Gas



Missiles & Munitions



Law Enforcement



Specialty Chemicals

We Define Our Future