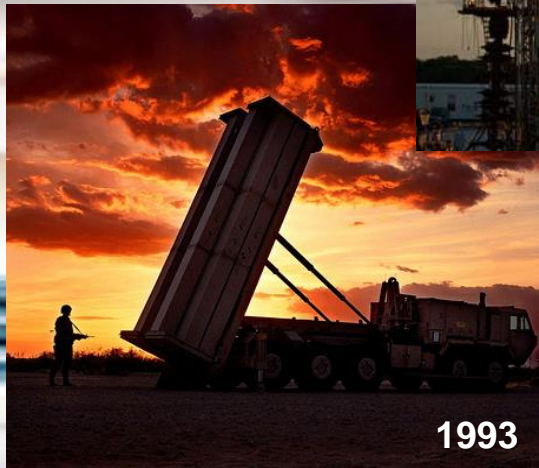




2010



2003



1993



1975

*The Premier Supplier of Energetic Mission Critical Solutions*

**Safety, Quality, and Security – In the Air, On the Ground, and At Sea  
For Our Troops, For Saving Lives, and For the Environment**

# PSEMC Company Overview

- ▶ ~\$200M in revenue
- ▶ Three Facilities:
  - Chandler, AZ
  - Hollister, CA; Valencia, CA
- ▶ Markets
  - Military & Commercial Aerospace
  - Missiles & Munitions
  - Space Launch
  - Law Enforcement
  - Specialty Chemicals
  - Oil & Gas
- ▶ Danaher Awards



PSEMC – Chandler Operations



PSEMC – Hollister Operations

# Surviving the Downturn

- ▶ Nothing makes us approach the defense market differently
- ▶ Stay true to what got us to this point – DBS
  - Lean, Growth, and Leadership



- ▶ Disciplined process for opportunities regardless of market

**Don't Let the Market Define Your Company**

# Sustaining Capabilities

- ▶ **Collaboration – Find the intersections between government and industry technology roadmaps**
- ▶ **Continued engagement with the National Armaments Consortium (NAC) and the Munitions Industrial Base Task Force (MIBTF)**
- ▶ **Trust – Investment in development must lead to a high percentage production opportunity**

# Summary

- ▶ **PSEMC is a technology business that is not limited to any one market**
- ▶ **We are not an A&D company – We're an energetics business**



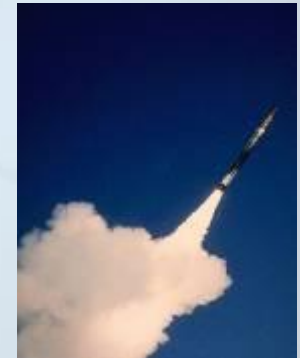
**Space Launch**



**Military and  
Commercial Aerospace**



**Oil and Gas**



**Missiles & Munitions**



**Law Enforcement**



**Specialty Chemicals**

**We Define Our Future**