Munitions Executive Summit
26 February 2014

Presented by:
BG McGuiness
PEO Ammunition

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## SMCA Hardware FY14 PresBud FYDP by Ammunition Families (in $M)

### Bar Chart

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Tank Ammo</th>
<th>Small Cal Ammo</th>
<th>Rockets</th>
<th>Other Ammo</th>
<th>Navy Gun</th>
<th>Mortar Ammo</th>
<th>Miscellaneous Items</th>
<th>Mines</th>
<th>Medium Cal Ammo</th>
<th>Bombs</th>
<th>Artillery Ammo</th>
<th>Total PB14</th>
<th>Total PB13</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY14</td>
<td>122</td>
<td>384</td>
<td>1</td>
<td>150</td>
<td>21</td>
<td>139</td>
<td>16</td>
<td>9</td>
<td>257</td>
<td>232</td>
<td>119</td>
<td>1,450</td>
<td>1,915</td>
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<tr>
<td>FY15</td>
<td>129</td>
<td>395</td>
<td>1</td>
<td>173</td>
<td>33</td>
<td>161</td>
<td>17</td>
<td>5</td>
<td>239</td>
<td>208</td>
<td>137</td>
<td>1,498</td>
<td>1,888</td>
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<tr>
<td>FY16</td>
<td>135</td>
<td>413</td>
<td>1</td>
<td>184</td>
<td>35</td>
<td>173</td>
<td>15</td>
<td>7</td>
<td>256</td>
<td>272</td>
<td>85</td>
<td>1,569</td>
<td>2,015</td>
</tr>
<tr>
<td>FY17</td>
<td>135</td>
<td>415</td>
<td>1</td>
<td>217</td>
<td>47</td>
<td>153</td>
<td>10</td>
<td>2</td>
<td>319</td>
<td>250</td>
<td>156</td>
<td>1,704</td>
<td>2,023</td>
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<tr>
<td>FY18</td>
<td>132</td>
<td>452</td>
<td>1</td>
<td>218</td>
<td>47</td>
<td>173</td>
<td>8</td>
<td>2</td>
<td>292</td>
<td>204</td>
<td>152</td>
<td>1,682</td>
<td></td>
</tr>
</tbody>
</table>

*Data Source: B&P System PBD13 and PBD14 cycle, funding requirements for all SMCA services. *This data excludes FMS, Production Base and Demil.
Key Ammunition Industrial Base Challenges and Opportunities

**Challenges:**
- Ability to surge quickly
- Financial viability of ammunition supply chain
- Single versus multiple sources
- Increased pressure on 2nd & 3rd tier suppliers
- Modernizing Army Ammunition Plants without disrupting operations

**Opportunities:**
- Consolidation of oversized capacity (commercial and organic)
- Public/Private Partnerships
- Lean and flexible manufacturing operations
- Increasing Foreign Military Sales / Direct Commercial Sales
- Large company Merger and Acquisition of 2nd and 3rd tier suppliers
- Selected growth areas
At the End of the Day...

We’re Meeting Joint Warfighter’s Needs!