WHY IS SOFIC IMPORTANT?
UNCLASSIFIED

SOIFIC OVER TIME

CONFERENCE ATTENDANCE

<table>
<thead>
<tr>
<th>Year</th>
<th>Attendance</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010</td>
<td>4147</td>
</tr>
<tr>
<td>2011</td>
<td>4894</td>
</tr>
<tr>
<td>2012</td>
<td>5294</td>
</tr>
<tr>
<td>2013</td>
<td>5702</td>
</tr>
</tbody>
</table>
MISSION
Provide rapid and focused acquisition, technology, and logistics to Special Operations Forces

VISION
Be the recognized expert and trusted provider to equip and sustain Special Operations Forces

PRINCIPLES
Deliver capability to user expeditiously; exploit proven techniques and methods; keep Warfighters involved throughout process; take risk and manage it!
USSOCOM COMPETITION

10% Increase Since FY11
SMALL BUSINESS PROGRAM FY13 (SORDAC-AS OSBP)

<table>
<thead>
<tr>
<th>Category</th>
<th>GOALS</th>
<th>ACTUAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small Business</td>
<td>23</td>
<td>25.56</td>
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<tr>
<td>Small Disadvantaged</td>
<td>5</td>
<td>5.33</td>
</tr>
<tr>
<td>Woman Owned</td>
<td>2</td>
<td>3.46</td>
</tr>
<tr>
<td>Service Disabled Veteran</td>
<td>3</td>
<td>5.08</td>
</tr>
<tr>
<td>Historically Underutilized Business Zone</td>
<td>1</td>
<td>0.66</td>
</tr>
</tbody>
</table>

FY13 ($M)  |
Small Business        | 601.0 |
Small Disadvantaged Business | 125.2 |
Woman Owned Small Business | 81.3 |
Service Disabled Veteran Owned | 119.4 |
Historically Underutilized Business Zone | 16.3 |
FY13 ACQUISITION

SOF ACQUISITION TEAM
~500 personnel

INNOVATION
- Low cost/expendable satellites
- Medical technology & improved combat casualty care
  - Manned/unmanned ISR
  - SOF-unique night vision
    - Tactical Assault Light Operator Suit

ANNUAL SCOPE
500+ programs/projects
Oversaw $8.9B
Awarded $3.1B
13,716 contract actions (inc 2,984 actions for services for $943M)

73M Rounds of ammunition
43,000 Weapons, accessories, lasers, & visual augmentation systems
35,505 Operator survival/equipment items
15,241 Radios, SATCOM terminals, & ancillary equipment
6,000 Assets/Equipment retrograded from AFG (valued at $175M)
1,172 Information Technology automation devices & systems
866 Operator & Medic kits
621 ISR kits
466 Vehicles
106 CASEVAC kits
98 Rotary Wing aircraft & systems
64 Tactical MISO systems
35 Fixed Wing aircraft
13 Mobile Technology and Repair Centers operational
8 Maritime crafts
STRENGTHENING THE Global SOF NETWORK
GLOBAL ACQUISITION NETWORK

DOD Labs, Industry, Academia & International Partners

Service/International Acquisition

- Combat Feedback
- Unconventional Uses

- SOF-to-Service Transition
- Innovative Acq Practices

USSOCOM Acquisition
INTERNATIONAL TECH SUPPORTING SOF
SORDAC PRIORITIES

Enable the global SOF enterprise (tech, logistics, acquisition)

Execute programs within 10% of baseline

Recruit, train, develop, and retain SOF Acquirers and Logisticians, while also minimizing overhead at every level

Incorporate technology insertion plans, Better Buying Power principles, and sustainment plans into each program

Improve competitive processes

Implement visual management and enterprise analytics
FY15 FUNDING

RDT&E TOTAL

<table>
<thead>
<tr>
<th>Year</th>
<th>Funding</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY10</td>
<td>561,492</td>
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<tr>
<td>FY11</td>
<td>439,586</td>
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<tr>
<td>FY12</td>
<td>477,462</td>
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<tr>
<td>FY13</td>
<td>461,374</td>
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<tr>
<td>FY14</td>
<td>368,662</td>
</tr>
<tr>
<td>FY15</td>
<td>508,048</td>
</tr>
</tbody>
</table>

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FY15 FUNDING

PROCUREMENT TOTAL

- FY10: $2,260,943
- FY11: $2,287,084
- FY12: $2,190,212
- FY13: $1,758,886
- FY14: $1,459,361
- FY15: $1,524,435
FY15 FUNDING

SORDAC-MANAGED EQUIPMENT SUSTAINMENT O&M

Does not include O&M for operations or from supplemental/OCO

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FY15 NEW STARTS

RDT&E
- Long Range Broadcast System
- Rotary Wing Mission Processor Upgrade
- Next Generation FLIR
- EC-130J Commando Solo
- Blue Force Tracking
- Hostile Forces TTL
- Integrated Survey Program
- RQ-11 Small Unmanned Rucksack Portable

PROC
- MC-12
- NSAV Medium
- C-130 Terrain Following Radar
- NSAV Low Cost Mods
- EC-130 MISO Broadcast System
SOF S&T NEEDS

- Comprehensive Signature Management (CSM)
- Human Performance
- First Pass Accuracy and Lethality
- Small Unit Dominance (SOFSUD)
- Intelligence, Surveillance, & Reconnaissance (ISR)
- Tagging, Tracking, & Locating (TTL)
- C4 Revolutionary Capabilities
- Electro-optics, IR & Lasers
- Military Information Support Operations (MISO)
- Scalable Effects Weapons (SEW)
- Anti-Access/Area Denial (A2/AD) Battlespace Awareness
- Leap Ahead Energy & Power Systems
- Sensitive Site Exploitation (SSE)
INDUSTRY ENGAGEMENT

- CRADA
- TILO
- TALOS
- Rapid Innovation Fund
- Prize Challenges
- SBIRs
- Industry Visits w/AE
- PEO Industry Days
- Experimentation
ACTIVE CRADAs

- FY09
- FY10
- FY11
- FY12
- FY13
- FY14
Provide detailed planning in support of GCCs and Global Campaign Plan-Special Operations
Examine theater logistics posture, and identify gaps and shortfalls
Identify service common support to SOF requirements and inform future POMs
FOR FURTHER ENGAGEMENT

Small Business Help
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813.826.9475

Information on SOCOM
Needs, Programs
and Processes
http://www.socom.mil/sordac

Experimentation Ideas
http://www.socom.mil/sordac/Pages/ExpWithUS.aspx

Submitting Products or Ideas
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