

Partnering with DoD and Northrop Grumman through Mentor Protégé

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MVLE , Inc.

Creating Futures One Person at a Time

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President and CEO

Who We Are

- * MVLE is an internationally accredited agency that partners with more than 125 commercial businesses in addition to government and other not-for-profit agencies. MVLE supported more than 630 individuals with disabilities this past year, with a commitment to creating futures, one person at a time

Our Mission

- * To create futures one person at a time for people with disabilities through employment and support services.

Our Vision

- * Utilizing best business practices, MVLE will encourage personal and professional growth for people living with disabilities.

Our Perceptions

* Video

The Successes resulting from Mentor Protégé

- * Access to Subject Matter Experts
 - * Program Managers taught us the structure behind being a subcontractor
 - * Proposal Managers taught us to read, comprehend and create strategies that led to good competitive proposal writing and pricing
 - * Quality Managers and Trainers that taught us Six Sigma and ISO 9001
- * Credibility in the market place
 - * Led to partnerships with other prime contractors
- * Creation of Business Models leading to our Working Warrior Nation™ line of business
- * Opened the door to people within the Department of Defense (DCMA)
- * Access to the George Mason Procurement Technical Assistance Center (PTAC)
- * Development of a Cost Accounting System

The Challenges and Roadblocks

- * Many Government Contracting Officers were unacquainted with the AbilityOne program and the Congressional Acts and Regulations mandating the utilization of people with disabilities
- * Sequester.
 - * Budget cuts limited the opportunities for AbilityOne companies to make inroads
- * Perception of working with people with disabilities.
 - * Quote from Wes Bush, Chairman and CEO of Northrop Grumman
 - * *“our economy is driven by brain power and innovation”*
- * Changing regulations. It is difficult to keep up with updates to regulations for organizations without great depth

The Path Forward.....

- * Expand partnership
 - * Non Profits like MVLE need to engage small business in partnership; strategically providing AbilityOne subcontract support
- * Demonstrate AbilityOne Performance to Government and Commercial customers
 - * Eliminate Perceptions

Continue to find employment for people with disabilities and veterans; one person at a time



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