Doing Business with DOE 101

U.S. Department of Energy
Office of Small and Disadvantaged Business Utilization (OSDBU)

John Hale III
Deputy Director
U.S. DOE OSDBU

Presenter: Gary G. Lyttek
Business Source Manager
U.S. DOE/NNSA
DOE’s Mission

- **Energy Security** – Protection of high risk, high payoff RD&D of cleaner more affordable and reliable alternate energy sources, e.g. Advanced Research Projects Agency-Energy
  - Energy Efficiency & Renewable Energy; Fossil Energy; Nuclear Energy; Electricity Delivery & Energy Reliability

- **Nuclear Security** – National Nuclear Security Administration guards:
  - Military applications of nuclear energy
  - Military nuclear propulsion plants (i.e. nuclear submarines)
  - Nuclear Nonproliferation – Detect, secure, and dispose of vulnerable nuclear weapons
  - Conversion of high grade to low grade Uranium
  - Computational analysis of nuclear warheads

- **Environmental Responsibility** – Stop or reverse environmental damage caused by our legacy of nuclear warhead production

- **Enhance Efforts in Scientific Discovery and Innovation** – The Office of Science is the largest single supporter of research in the physical sciences
Management & Operating (M&O) Contractor Business Model

- ~ 85% of our procurement dollars, DOE retains only ~ 15%
- DOE has approximately 15,000 FTEs and 100,000 contractor workforce
- Not bundled (ref. FAR 2.1). Sanctioned by FAR 17.6
- Limited Liability Corporations (LLC) – Only responsibility is to manage and operate specific facility
- Performance-based, Award Fee, and Award Term
- Approximately 40 FMCs, 17 of which are National Laboratories (NL)
- NLs are Federally Funded Research & Development Centers (FFRDCs) (ref. FAR 2.1/35.017)
- Operate using “best commercial practices” – not FAR-based
- Faster awards; however, fewer protections

TAKE AWAY: M&Os are not “standard” prime contracts.
FY 2012
U.S. DOE
Contract Obligations

- Small Businesses received over 25 percent of DOE’s funding

- National Laboratories & Production Facilities provide ~80 percent of all DOE small business dollars

- Almost 50 percent of all subcontracted dollars are with small businesses

- Take Away: Focus on the National Laboratories and Production Facilities

Procurement Base: $24.6B

$18.3B

$6.3B

$1.3B

$5.0B

Dollars in Billions

Other than Small
Small Business (Prime)
Small Business (1st Tier Sub)
Upcoming Opportunity
Consolidated Mission IT. & Cyber

(De-SOL-0005569/NA001-13-0006)

Extensive, Multi-site IT Support Services

- **Estimated Value**: Over $200M
- **Period of Performance**: 5 Years (2nd Qtr FY’14)
- **Incumbent**: Various
- **Acquisition Approach**: Schedule 70, BPAs
- **Draft PWS Released**: (On Fedconnect Now)
- **Draft RFQ Release**: Oct/Nov 2013
- **NAICS Code**: 541513 ($25.5M)
- **Includes**: Desktop support, cyber, hard/software, planning
- **Sites**:
  - Washington DC Metro Area
  - Albuquerque, NM

* Opportunity forecasts are subject to change at the discretion of the Contracting Officer.
National Nuclear Security Administration – NEPA Environmental Services

• Estimated Value: ~$125M
• Period of Performance: 5 Years
• Incumbent: Various
• Acquisition Approach: TBD
• Estimated RFP Release: 1st Qtr FY 2014
• NAICS Code: 541620 ($14M)
• Description: Provide NEPA environmental services across the NNSA and DOE enterprise. EIS’s, EA’s, multiple award.

Contact Information:
Greg Gonzales – (505) 845-5420
Greg.gonzales@nnsa.doe.gov

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Sources Sought Announcement out NOW!

- **Estimated Value:** ~$90M to $130M
- **Period of Performance:** 5 Years
- **Incumbent:** Various
- **Acquisition Approach:** FAR 15
- **Estimated Award:** 4th Qtr FY 2014
- **NAICS Code:** 562910 ($19M)
- **Description:** Environmental characterization and remediation services at corrective action sites at the Nevada National Security Site and parts of the Nevada Test and Training Range, including Tonopah Test Range and radioactive waste acceptance services at generator sites across the country. Environmental activities include: program management and public involvement support, site characterization and assessment, field services, remedial action and waste acceptance.

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Greg Gonzales – (505) 845-5420
Greg.gonzales@nnsa.doe.gov

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### Office of Fossil Energy (FE) – Management Support Services (Office of Management)

- **Anticipated Award Date:** Mid-FY 2014
- **Estimated Contract Value:** Up to $5M
- **Contract Type:** Prime Definitive Contract
- **NAICS Code:** 541611 ($14M)
- **Type of Acquisition:** Support Services
- **Acquisition Approach:** 8(a) SBSA
- **Estimated RFP Release:** 1st Qtr FY 2014
- **Description:** Administrative management and general management consulting services.

**Contact Information:**
Miranda Johnson – (202) 586-7661
Miranda.johnson@hq.doe.gov

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National Nuclear Security Administration – Uranium Processing Facility – UPF
(Subcontracting Opportunity – Tennessee)

• **Estimated Cost Range:** $4.2B–$6.5B
• **Subcontracting Opportunities** ~$1.8B–$2.5B
• **Workforce:** Current (600); Peak (1500)
• **Current Status:** Design
• **Estimated Completion:** ~FY2025
• **Description:** Provides safe, secure and reliable enriched uranium operations, replacing antiquated WWII-era facilities.

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Uranium Processing Facility

Interested in Becoming a UPF Supplier?

GET LISTED IN THE UPF SUPPLIER DIRECTORY
865-574-0079
http://upfprocurement@y12.doe.gov

REGISTER
http://www.supplier.bechtel.com

WATCH FOR LATEST PROCUREMENTS
Y-12 website: http://www.y12.doe.gov

PROCUREMENT CONTACTS
EQUIPMENT
Elaine Najmola
865-241-0818
najmolame@y12.doe.gov

CONSTRUCTION
Ralph Helton
865-576-9097
heltonrs1@y12.doe.gov

Y-12 SMALL BUSINESS PROGRAM
Lisa Copeland
865-576-2090
copelandl@y12.doe.gov

http://www.y12.doe.gov/suppliers/socioeconomic-programs
National Nuclear Security Administration – Cisco Products and Services

(Subcontracting Opportunity – Lawrence Livermore National Lab (LLNL)

- Estimated Value: ~$20M
- NAICS Code: 423430 (100 employees)
- Period of Performance: 4 Years
- Incumbent: Leverage Information Sys
- Acquisition Approach: SBSA
- Estimated RFP Release: First Quarter FY 2014
- Description: Provide Cisco products and services and Cisco-related third party products and services.

Contact Information:
Michelle Quick – (925) 422-0105 quick1@llnl.gov

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Other “Stuff”

- Scroll to bottom of www.energy.gov and link to Small Business. OSDBU direct link: www.smallbusiness.energy.gov.
  - Small Business Program Managers’ (SBPMs) Directory
  - DOE Procurement Forecast
  - Speak with DOE OSDBU Customer Service
- Research DOE programs. Know their mission and requirements
- Come to DOE with a solution, instead of just “fishing” for work
- Attend DOE outreach sessions and network with other contractors
- **Teaming arrangements** – A current and future direction
- **Sources sought synopses** – Respond anyway!
Thank You!

Gary G. Lyttek, Business Source Manager,
National Nuclear Security Administration
Visit Us: www.smallbusiness.doe.gov
Call Us: (202) 586-7377
Write Us: smallbusiness@hq.doe.gov