

Doing Business with DOE 101



U.S. Department of Energy
Office of Small and Disadvantaged Business Utilization
(OSDBU)

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DOE's Mission

- **Energy Security** – Protection of high risk, high payoff RD&D of cleaner more affordable and reliable alternate energy sources, e.g. Advanced Research Projects Agency-Energy
 - Energy Efficiency & Renewable Energy; Fossil Energy; Nuclear Energy; Electricity Delivery & Energy Reliability
- **Nuclear Security** – National Nuclear Security Administration guards:
 - **Military applications of nuclear energy**
 - **Military nuclear propulsion plants (i.e. nuclear submarines)**
 - **Nuclear Nonproliferation – Detect, secure, and dispose of vulnerable nuclear weapons**
 - **Conversion of high grade to low grade Uranium**
 - **Computational analysis of nuclear warheads**
- **Environmental Responsibility** – Stop or reverse environmental damage caused by our legacy of nuclear warhead production
- **Enhance Efforts in Scientific Discovery and Innovation** – The Office of Science is the largest single supporter of research in the physical sciences

Major DOE Laboratories and Field Facilities



Executive Secretariat/History and Heritage Resources
202-688-6241

September 2008

Management & Operating (M&O) Contractor Business Model

- ~ 85% of our procurement dollars, DOE retains only ~ 15%
- DOE has approximately 15,000 FTEs and 100,000 contractor workforce
- Not bundled (ref. FAR 2.1). Sanctioned by FAR 17.6
- Limited Liability Corporations (LLC) – Only responsibility is to manage and operate specific facility
- Performance-based, Award Fee, and Award Term
- Approximately 40 FMCs, 17 of which are National Laboratories (NL)
- NLs are Federally Funded Research & Development Centers (FFRDCs) (ref. FAR 2.1/35.017)
- Operate using “best commercial practices” – not FAR-based
- Faster awards; however, fewer protections

TAKE AWAY: M&Os are not “standard” prime contracts.

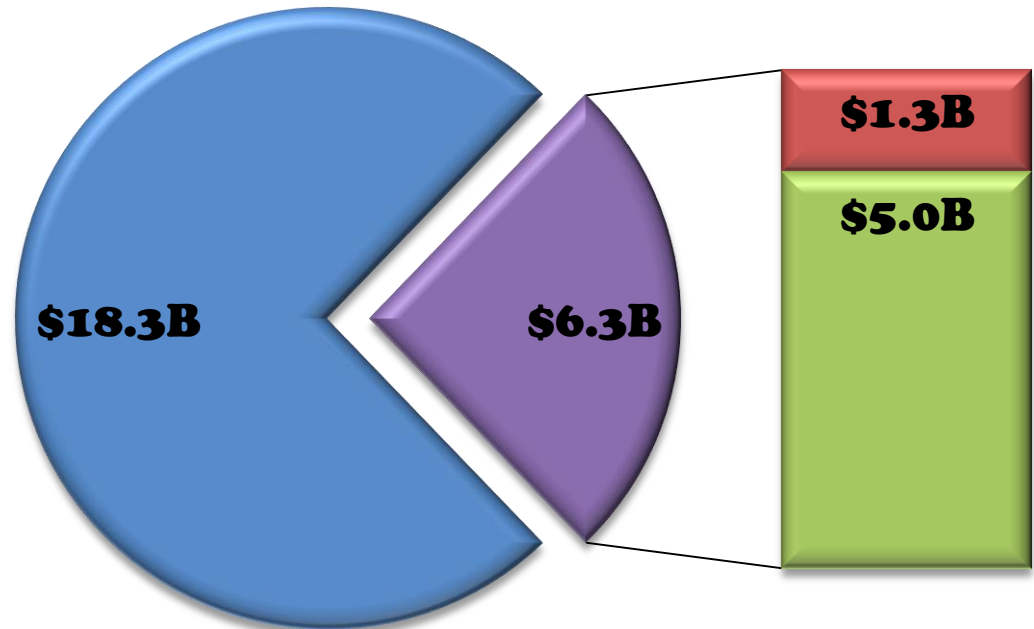
FY 2012

U.S. DOE

Contract Obligations

- **Small Businesses received over 25 percent of DOE's funding**
- **National Laboratories & Production Facilities provide ~80 percent of all DOE small business dollars**
- **Almost 50 percent of all subcontracted dollars are with small businesses**
- **Take Away: Focus on the National Laboratories and Production Facilities**

Procurement Base: \$24.6B



Dollars in Billions

- **Other than Small**
- **Small Business (Prime)**
- **Small Business (1st Tier Sub)**

Upcoming Opportunity

Consolidated Mission IT. & Cyber

(DE-SOL-0005569/NA001-13-0006)

Extensive, Multi-site IT Support Services

- **Estimated Value** **Over \$200M**
- **Period of Performance** **5 Years (2nd Qtr FY'14)**
- **Incumbent** **Various**
- **Acquisition Approach** **Schedule 70, BPAs**
- **Draft PWS Released** **(On Fedconnect Now)**
- **Draft RFQ Release** **Oct/Nov 2013**
- **NAICS Code** **541513 (\$25.5M)**
- **Includes: Desktop support, cyber, hard/software, planning**
- **Sites:**
 - **Washington DC Metro Area** **Albuquerque, NM**

National Nuclear Security Administration – NEPA Environmental Services

- **Estimated Value:** ~\$125M
- **Period of Performance:** 5 Years
- **Incumbent:** Various
- **Acquisition Approach:** TBD
- **Estimated RFP Release:** 1st Qtr FY 2014
- **NAICS Code:** 541620 (\$14M)
- **Description:** Provide NEPA environmental services across the NNSA and DOE enterprise. EIS's, EA's, multiple award.

Contact Information:

Greg Gonzales – (505) 845-5420

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* Opportunity forecasts are subject to change at the discretion of the Contracting Officer

National Nuclear Security Administration – Env. Remediation & Characterization NV

(DE-SOL-0005982)

Sources Sought Announcement out NOW!

- **Estimated Value:** ~\$90M to \$130M
- **Period of Performance:** 5 Years
- **Incumbent:** Various
- **Acquisition Approach:** FAR 15
- **Estimated Award:** 4th Qtr FY 2014
- **NAICS Code:** 562910 (\$19M)
- **Description:** Environmental characterization and remediation services at corrective action sites at the Nevada National Security Site and parts of the Nevada Test and Training Range, including Tonopah Test Range and radioactive waste acceptance services at generator sites across the country. Environmental activities include: program management and public involvement support, site characterization and assessment, field services, remedial action and waste acceptance.

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Office of Fossil Energy (FE) – Management Support Services (Office of Management)

- **Anticipated Award Date:** **Mid-FY 2014**
- **Estimated Contract Value:** **Up to \$5M**
- **Contract Type:** **Prime Definitive Contract**
- **NAICS Code:** **541611 (\$14M)**
- **Type of Acquisition:** **Support Services**
- **Acquisition Approach:** **8(a) SBSA**
- **Estimated RFP Release:** **1st Qtr FY 2014**
- **Description: Administrative management and general management consulting services.**

Contact Information:

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National Nuclear Security Administration – Uranium Processing Facility – UPF

(Subcontracting Opportunity – Tennessee)

- **Estimated Cost Range:** **\$4.2B-\$6.5B**
- **Subcontracting Opportunities** **~\$1.8B-\$2.5B**
- **Workforce:** **Current (600); Peak (1500)**
- **Current Status:** **Design**
- **Estimated Completion:** **~FY2025**
- **Description: Provides safe, secure and reliable enriched uranium operations, replacing antiquated WWII-era facilities.**

Uranium Processing Facility

Interested in Becoming a UPF Supplier?

GET LISTED IN THE UPF SUPPLIER DIRECTORY

865-574-0079

<http://upfprocurement@y12.doe.gov>

REGISTER

<http://www.supplier.bechtel.com>

WATCH FOR LATEST PROCUREMENTS

Y-12 website: <http://www.y12.doe.gov>

Fed Biz Opp: <https://www.fbo.gov>

PROCUREMENT CONTACTS

EQUIPMENT

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Y-12 SMALL BUSINESS PROGRAM

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<http://www.y12.doe.gov/suppliers/socioeconomic-programs>

National Nuclear Security Administration – Cisco Products and Services

(Subcontracting Opportunity – Lawrence Livermore National Lab (LLNL))

- **Estimated Value:** ~\$20M
- **NAICS Code:** 423430 (100 employees)
- **Period of Performance:** 4 Years
- **Incumbent:** Leverage Information Sys
- **Acquisition Approach:** SBSA
- **Estimated RFP Release:** First Quarter FY 2014
- **Description: Provide Cisco products and services and Cisco-related third party products and services.**

Contact Information:

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Other “Stuff”

- Scroll to bottom of **www.energy.gov** and link to **Small Business**. OSDBU direct link: **www.smallbusiness.energy.gov**.
 - Small Business Program Managers’ (SBPMs) Directory
 - DOE Procurement Forecast
 - Speak with DOE OSDBU Customer Service
- Research DOE programs. Know their mission and requirements
- Come to DOE with a solution, instead of just “fishing” for work
- Attend DOE outreach sessions and network with other contractors
- **Teaming arrangements** – A current and future direction
- **Sources sought synopses** – Respond anyway!

Thank You!

**Gary G. Lyttek, Business Source Manager,
National Nuclear Security Administration**

Visit Us: www.smallbusiness.doe.gov

Call Us: (202) 586-7377

Write Us: smallbusiness@hq.doe.gov



**U.S. DEPARTMENT OF
ENERGY**