

General Dynamics Land Systems

Linkage of Director, DLA Strategic Plan to Assisting DLA in Achieving a 10% Material Cost Reduction & a 10% Operating Cost Reduction in 5 Years

Director, DLA Strategic Plan	GDLS Interpretation of Intent
<p>SE-2: Achieve significant price reductions across DLA's materiel and services acquisitions.</p>	<ul style="list-style-type: none">▪ Better and Further Leveraging of Time to Generate Efficiency▪ Answer the Question – What Makes Sense to Kit?
<p>SE-3: Implement a more efficient and effective global supply support network for storage and distribution across all materiel classes of supply.</p>	<ul style="list-style-type: none">▪ Examine Every Process that Industry and DLA Do Together as a Team▪ Have we fully examined ways we can partner?

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General Dynamics Land Systems Efforts to Assist DLA in Achieving a 10% Reduction in Material Costs

- Link Sustainment Purchases with Production Purchases
- Increase Use of Long Term Contracts
 - Decrease One Time Buy Contracts
- Increase Quantities Bought, While Reducing the Frequency of Purchases

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Efforts to Assist DLA in Achieving a 10% Reduction in Operating Costs

- Reduce Touch Points Wherever Feasible – in Industry & Government
- Reduce Administrative Costs –
 - Increased Use of Long Term Contracts
 - Mature Ordering Frequency to Less Frequent, Higher Volume
- Cost/Benefit Tradeoff – Military versus Commercial Packaging
- Consolidate Corporate Faces to DLA – Move from Multiple SSAs to a Single SSA

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