



# Defense Logistics Agency

---



## Doing Business With the Defense Logistics Agency DLA

Jim Secrist,  
Small Business Specialist  
DLA Land and Maritime  
James.secris@dla.mil



# DLA's Mission

## Supporting the Warfighter

---

To provide best value logistics support to America's Armed Forces, in peace and war... around the clock, around the world.









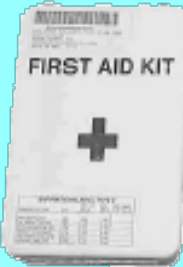



# Scope of DLA Customer Support

- **A \$42 Billion global enterprise**
  - More than 26,000 military and civilians
  - 28 countries
- **Managing nearly 5 Million line items via eight supply chains**
  - **Supply 83% of all Military Services' repair parts** and 100% of fuel and troop support consumables
  - Support over 1,700 weapons systems
  - Perform procurement role for depot level reparable
- **Primary DoD receipt, stow and issue warehouse**
- **Reverse logistics processor...reutilization and disposal**
- **Foreign Military Sales (FMS) and Humanitarian Aid**
  - \$1.55 Billion sales supporting 118 Nations
  - NATO Codification lead
  - Haiti relief, hurricane response, etc.
- **A “Day in the Life” of DLA:**
  - **10,000 procurement actions**
  - 60,000 receipts and issues
  - 13M gallons of fuel issued





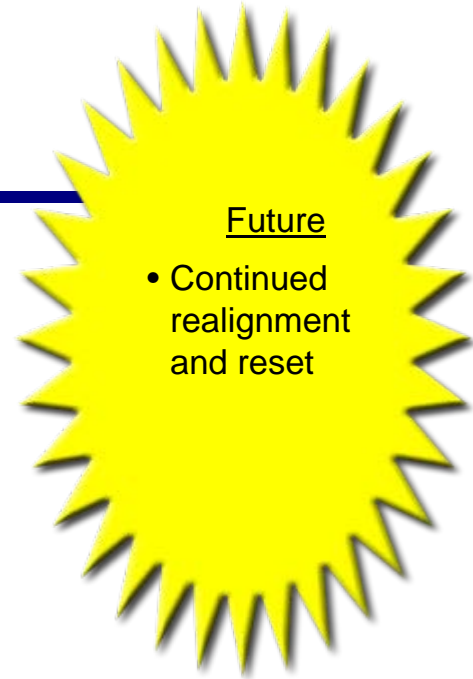
# DLA Overview... Eight Supply Chains

Aviation	Land	Maritime	C&T	Medical	Subsistence	C&E	Energy
<i>Richmond</i>	<i>Columbus</i>		<i>Philadelphia</i>				<i>Ft. Belvoir</i>
<ul style="list-style-type: none"> <li>• Aviation Original Equipment</li> <li>Manufacturer (OEM) Items</li> <li>• Engines &amp; Airframes</li> <li>• Aviation Supply Chain</li> <li>Commodities</li> </ul> 	<ul style="list-style-type: none"> <li>• Wheeled Vehicles</li> <li></li> <li>• Tracked Vehicles</li> <li>• Batteries</li> <li>• Nuts &amp; Washers</li> <li>• Converters</li> </ul>	<ul style="list-style-type: none"> <li>• Valves/ Hardware</li> <li>• Fluid Handling</li> <li>• Electronics</li> <li>• Motors</li> <li>• Packing/ Gaskets</li> <li></li> </ul>	<ul style="list-style-type: none"> <li>• Recruit Clothing</li> <li>• Organizational Clothing Equipment</li> <li></li> </ul>	<ul style="list-style-type: none"> <li>• Pharmaceutical</li> <li>• Medical/ Surgical Equipment</li> <li></li> </ul>	<ul style="list-style-type: none"> <li>• Institutional Feeding</li> <li>• Operations Rations</li> <li>• Produce</li> <li></li> </ul>	<ul style="list-style-type: none"> <li>• Construction</li> <li>• Equipment</li> <li></li> </ul>	

**All Classes of Supply, Minus Class V**



# Transformation & Growth



## Future

- Continued realignment and reset



Management  
Efficiencies for  
Common Items

Managing  
Supplies

Managing  
Suppliers

Better Linking Supply  
and Demand



# Full Spectrum Global Support

## Supply Chains

- Land Systems
- Maritime Systems
- Aviation Systems
- Fuel/Energy
- Subsistence
- Medical
- Clothing & Textile
- Construction & Equip

## Theater Support

- DLA Europe & Africa
- DLA Pacific
- DLA Central



**USNORTHCOM**



**USEUCOM**



**USCENTCOM**



**USPACOM**



**USSOUTHCOM**



**USAFRICOM**

## Distribution

- 26 Distribution Centers
- \$98B DoD Inventory
- 52M sq ft covered storage

## Disposition Services

- Co-located with customers
- Over \$25B per year
- Reutilization & Marketing
- Reverse Logistics

## Strategic Materials

- Critical items such as titanium, cobalt, and tungsten

## Services

- DLA Document Services
- DLA Logistics Information Services
- DLA Transaction Services



# Doing Business With DLA

---

- DLA Strategic Materials

- Manages the strategic and critical raw material stockpile that supports national defense needs

- <https://www.dnsc.dla.mil/upload/showaq.asp?status=1> and <https://www.dnsc.dla.mil/acquisitions-small-business.asp>.

- For example:

- Purchase of Titanium
    - Facilities Maintenance Service
    - Fire Suppression Maintenance
    - Tungsten Sampling and Moisture Analysis
    - Chromium Metal Sampling and Testing
    - Sample/ Analyze and relocate ferroalloys

- Help: [DCSO.SmallBusiness@dla.mil](mailto:DCSO.SmallBusiness@dla.mil)



# Doing Business With DLA

---

- DLA Distribution

- Worldwide network of 25 distribution depots
- <https://www.ddc.dla.mil/businessopportunities/businessOpportunities.aspx>
- For example:
  - Packaging materials
  - Conveyor systems
  - Information Technology (IT) support services and equipment
  - Construction services
  - Distribution support services for warehousing





# Doing Business With DLA

---

- DLA Disposition Services

- DODs resource for worldwide reuse, recycling and disposal solutions
- <http://www.dispositionservices.dla.mil/newproc/procedures.shtml> and <http://www.dispositionservices.dla.mil/newproc/index.shtml>
- For example:
  - Hazardous Waste
  - Specialized Office Furniture
  - Promotional Items
  - Maintenance for various audio visual conference room systems, office machines, and printers
  - Temporary Services
  - Tire Disposal Services



# Doing Business With DLA

---

- DLA Contracting Services Office (DLA CSO).  
Provides DLA enterprise infrastructure contracting support
  - Facilities support enterprise-wide
    - Security
    - Quality of life
    - Information technology
    - Professional/Management Services
  - For more information:  
[DCSO.SmallBusiness@dla.mil](mailto:DCSO.SmallBusiness@dla.mil)



# DLA Supply Centers

---

## **DLA Land and Maritime**

3990 EAST BROAD STREET  
COLUMBUS, OH 43213-1152

TEL: (614) 692-3541 or  
1-800-262-3272

Web Site:

[www.landandmaritime.dla.mil](http://www.landandmaritime.dla.mil)

## **DLA Aviation**

8000 JEFFERSON DAVIS HWY  
RICHMOND, VA 23297-5124

TEL: 1-800-227-3603

Web Site: [www.aviation.dla.mil/](http://www.aviation.dla.mil/)

## **DLA Troop Support**

700 ROBBINS AVENUE  
PHILADELPHIA, PA 19111-5092

TEL: (215) 737-2321 or  
1-800-831-1110

Web Site:

[www.troopsupport.dla.mil/sbo](http://www.troopsupport.dla.mil/sbo)

## **DLA Energy**

8725 JOHN KINGMAN DRIVE  
FT. BELVOIR, VA 22060-6222

TEL: (703) 767-9400 or  
(800) 523-2601

Web Site:

[www.desc.dla.mil](http://www.desc.dla.mil)



# Your Mission....

Let's work together  
to bring them home  
safely!

