Army Sustainment Command
Joint Munitions Command
Office of Small Business Programs

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Joint Munitions Command
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**Mission:** Army Sustainment Command links strategic and operational sustainment capabilities to tactical units, integrates and synchronizes materiel distribution, and enables unit readiness.

**Accomplished With:**

- Global focus with presence in:
  - 14 Countries & 28 States
- ~65K Military, Civilian & Contractors
- $9.5B Budget
  - ~$8B contract obligations in FY11
- 1 Distribution Management Center
- 7 + 2 Army Field Support Brigades
  - 20 Army Field Support Battalions
- A Logistics Civil Augmentation Program Support Group
- Army Sustainment Command-Army Reserve Element
- 74 Directorates of Logistics

ASC organizes, trains, and sustains a quality deployable force

Contingency Operations in Southwest Asia and posturing for the Pacific

ASC integrates materiel and services for warfighters

Materiel Management: Distribution & Readiness

Army Prepositioned Stocks

Army Force Generation

Lead Materiel Integrator

Directorate of Logistics

Logistics Civil Augmentation Program
ASC Missions

Materiel Management “Lead Material Integrator” - Army Sustainment Command plans, integrates, and synchronizes equipment demands and supply so our Warfighters have the equipment they need, when they need it.

**Acquisition Integration** - Provide an Army Materiel Command entry point for program managers to interface with the Brigade and supporting units.

**Field-Level Reset** - Reset makes sure equipment is serviceable and available for arriving units.

**Theater-Provided Equipment** - Equipment left in theater when one unit leaves and another takes its place.

**Army Pre-Positioned Stocks** - Ammunition, provisions and equipment ready whenever and wherever the need arises.

**Logistics Civil Augmentation Program** - Army program for using contractors in wartime and to support global contingencies for Department of Defense missions.

**Pre-Deployment Training Equipment** - Equipment used for training troops prior to deployment.

**Directorates of Logistics** - Realignment of the Directorates of Logistics and contract management enables army Materiel Command to reduce, consolidate and eliminate redundancies and gain efficiencies in the Materiel Enterprise.

**Logistics Assistance Program** - Provides the Combatant Commanders with reach back capabilities to the Life Cycle Management Commands to resolve problems that affect readiness.

**Left-Behind Equipment** - Equipment remaining at a deploying unit’s home station.
We support:

- Army Sustainment Command (ASC)
  - www.aschq.army.mil
- Joint Munitions Command (JMC)
  - www.jmc.army.mil
- Army Contracting Command - Rock Island (ACC-RI)
- US Army Garrison Rock Island Arsenal
- 1st Army
For the Contractor:
   - Command Advocate for Small Business
   - Outreach
   - Provide counseling & assistance to Small Businesses
   - Notify small businesses of potential business opportunities
   - Setup Small Business Capability Presentations

For the Command:
   - Keep Command Leadership advised on progress toward small business goals and performance objectives
   - Keep Higher Headquarters informed on small business issues
   - Educate and train command acquisition & technical personnel on the small business program
   - Work with contracting and requirements community to establish acquisition strategy and process contract documents
Services We Buy

- Logistics support (Logistics Civil Augmentation Program – LOGCAP) in and out of the United States
- Property accountability/Material Management in and out of the United States
- Military vehicle maintenance in and out of the United States
- Army Pre-positioned Stocks
- Reset – (repair & return of equipment)
- Environmental remediation
- Low level radioactive waste disposal
- Professional services
Products We Buy Uniquely Suitable for Small Business

- Metal ammunition cans, containers, pallets, and adapters
- Ammunition components such as fuses, fin assemblies, lifting plugs, and miscellaneous projectile metal parts
- Machined and fabricated components, fabricated parts, welded assemblies, metal forgings, plastic parts, and injection molding
- Shipping and Packaging material
- Public Works services
- Information Technology Services
- Computer & Electronics Hardware
- Environmental Remediation
- Professional Services
Dollars Awarded in Fiscal Year 11

- ASC/JMC/ACC-RI obligated $14.2 Billion in FY11
- $4.1 Billion in U.S. Business Base
- $547 Million to Small Business
- $153 Million to Small Disadvantaged Business
- $51 Million to Woman Owned Small Business
- $37 Million to HUBZone Small Business
- $38 Million to Service Disabled Veteran Owned Small Business
ACC-RI FY11 Total Obligations $14.2B
Doing Business with the Federal Government

- Register in Dynamic Small Business Search in CCR
  - www.ccr.gov
  - This covers former Pro-Net requirement

- Register in ORCA
  - https://orca.bpn.gov/

- Market your firm to government contracting and prime contractors
  - Check www.sba.gov/subnet for subcontracting opportunities
Identify your Product or Service

- **FSC** - Federal Supply Classification

- **NAICS** – North American Industry Classification System
Identify Your Market

- Federal Procurement Data System – Next Generation
  - https://www.fpds.gov

- Department of Army – search by FSC
Where to find ASC/JMC/ACC-RI Business Opportunities

- ASC Homepage
  [http://www.aschq.army.mil](http://www.aschq.army.mil)

- Federal Business Opportunities
  [http://www.fbo.gov](http://www.fbo.gov)

- Army Single Face to Industry
  [https://acquisition.army.mil/asfi](https://acquisition.army.mil/asfi)
Buying Offices on Rock Island Arsenal

- 3 Buying Offices
  - Army Contracting Command - Rock Island
  - Joint Manufacturing Technology Center (under TACOM)
    - https://ria-jmtc.ria.army.mil/
  - US Army Corps of Engineers – Rock Island District
    - http://www.usace.army.mil

- Large Business Prime Contractor at RIA
  - Rock Island Integrated Services (RIIS)
    - Ms. Julie Dahl at jdahl@riisria.com
Additional Information

- Selling to the Army [http://www.sellingtoarmy.info](http://www.sellingtoarmy.info)
  - Consider Logworld and/or Mobis
- Lean Six Sigma
Subcontracting Opportunities
  - ASC
    - Department of Defense
  - Small Business Administration
    - [http://web.sba.gov/subnet](http://web.sba.gov/subnet)
Procurement Technical Assistance Centers
  - [http://www.dla.mil/db/procurem.htm](http://www.dla.mil/db/procurem.htm)
DoD Mentor-Protégé Program
ASC/JMC Office Of Small Business Programs

NEW email:  amc.list.rock-amsas-sb@mail.mil

Small Business Homepage: