Doing Business With Marine Corps System Command (MARCORSYSCOM)

2012 APBI Conference
Mission Statement:

“To contribute to the warfighting mission of the United States Marine Corps by providing quality, timely, cost-effective and value-added procurement solutions to our Marine Corps customers; all while being diligent and faithful stewards of the taxpayers dollars and trust.”

Core Values:

- Ethical Contracting
- Smart Business Decisions
- Customer Responsiveness
- Quality End Products

Motto:

Doing things RIGHT…doing RIGHT things!
WHO DO WE SUPPORT?

Provide Contract Support for:

- 5 Program Management Groups
- 1 PEO (Land Systems)
- 5 Standalone PMs
- 4 USMC Acquisition-related Activities (JNLWD, MCTSSA, MCOTEA & MCWL)
- Int’l Programs & Foreign Military Sales (FMS)
- Command Support and R&D Contracts Support (including SBIRs)

This equates to contractual executions of...

- 220+ ACAT I thru IV Command programs
- 50+ “Joint Programs”
- 175 non-ACAT acquisition programs, systems and projects.
PM-10 CONTRACTING OPPORTUNITIES

- **IT Service Competitions -**
  - Marine Corps Recruiting Command Network Support
  - Marine Corps Recruiting Information Support System
  - Marine Corps Forces Central Command software support
  - Marine Corps Training Information Management System
  - On-Line Project Information Center (TOPIC) Management
  - Enterprise Information Technology Service Management (E-ITSM)
  - East Region Infrastructure for Emergency Land Mobile Radios (ELMR)

  - Kansas City Buildout
  - E-911 Solution
  - Total Force Data Warehouse
  - Base Telecommunications Infrastructure
  - Procurement Request (PR) Builder
  - Consolidated Emergency Response System (CERS)

- **Planned DoN Enterprise Software Licensing Agreements (ESLs) -**
  - Hewlett Packard
  - VMWare
  - CISCO
  - IBM
  - Xerox
  - ActivIdentity
  - BelArc
  - NETAPPS
  - EMC
  - Adobe
  - Axway
  - AutoDesk
  - Symantec
  - Oracle

- **Planned Marine Corps ESLs -**
  - Blue Coat Systems
  - F5
  - Juniper
  - Red Hat
  - Quest
  - WinZip

- **Planned Marine Common Hardware Suite (MCHS) Enterprise Hardware -**
  - MCHS Network Devices ID/IQs
  - MCHS SANS/NAS Devices ID/IQs
PM-13 CONTRACTING OPPORTUNITIES

• Escalation of Forces Mission Modules - Competitive solicitation closes 16 May.

• Rifle Combat Optic - Brand name competition, solicitation scheduled for release in May.

• Grenade Launcher Site - Competitive solicitation scheduled for release in April/May.

• Mission Payload Module - Competitive solicitation scheduled for release in May/June.

• Miscellaneous parts for Infantry rifles that include:
  a) M40A5 component parts (June)
  b) M40A5 Butt stock/Modular stock (Sept).

• Foreign Weapons - Competitive solicitation scheduled for release in July.

• Protective Undergarments (PUG) - Competitive solicitation scheduled for release in April.

• Rugged All Terrain Boot – GSA eBuy competition (no RFP date yet).

• Nape Protection Pad - Competitive solicitation scheduled for release in April/May.
PM-14 CONTRACTING OPPORTUNITIES

- No anticipation of releasing any additional competitive solicitations before year end.
PM-23 CONTRACTING OPPORTUNITIES

• Tactical Service Oriented Architecture - Tasks competed on Seaport-e. Solicitations scheduled for release in April, June & September.

• Handheld Sleeve - Solicitation scheduled for release in July.

• TPS-59 Radar Maintenance Lifts - Solicitation scheduled for release in June.

• Rugged Mobile Non-Intrusive Inspection System (RMNIIS) / Fielding Status Review (FSR) / Spares - Solicitation scheduled for release in May.

• Transition Switch Module (TSM) Fiber Optic Cable Upgrade - Solicitation scheduled for release in FY12.

• SIPR modems - Solicitation scheduled for release in FY12.

• Full Motion Video (FMV) Exploitation Services - Solicitation scheduled for release in May.

• Systems Planning Engineering and Evaluation Device (SPEED) - Solicitation scheduled for release in September.
PM-31 CONTRACTING OPPORTUNITIES

- Portable Patient Transport Life Support System (PPTLSS) - Solicitation scheduled for release in FY12.

- Mine Detector - Solicitation scheduled for release in FY12.
• **AAV Engineering Sustainment** - Competitive solicitation scheduled for release in FY12 for an Indefinite Delivery / Indefinite Quantity (ID/IQ) with fixed price and cost reimbursement Task Orders (TO).

• **ACV Preliminary Design** - Competitive solicitation scheduled for release in FY12.


• **P-19 Fire Truck Replacement** - Competitive solicitation scheduled for release in FY12.
Commercial Services - Solicitation scheduled for release within FY12 for Desk Top Publishing / Editing Services associated with the PM Ammo Magazine. Small business set-a-side. Total value of the contract (including options) is anticipated to be approximately $250K.

5.56 Special Effects Small Arms Marking System (SESAMS) - Competitive solicitation scheduled for release in FY12 for a “paint ball” round that utilizes colored detergents. Total value of the contract is anticipated to be approximately $58M.

Cartridge, 9MM Blank - Competitive solicitation scheduled for release in FY12. Total value of the contract is anticipated to be approximately $964K.
• Post Deployment Systems Support (PDSS) - Solicitation scheduled for release within FY12 for technical and operational support associated with the fielding and sustainment of the current GCSS-MC technical solution.

• Oracle Release 12 (R12) Upgrade Project - Solicitation scheduled for release within FY12 for upgrading from Oracle E Business Suite (EBS) 11i with associated Reports, Interfaces, Conversions and Extensions (RICE) to ORACLE EBS R12 in order to avoid implementing future capabilities on an old and unsupported software platform.
• Aluminum Thermal Spray - Corrosion Protection.

• MRAP Maintenance - Impact of long-term storage.

• MRAP 3D Models - Elimination of thermal stress in transparent armor.

• Underbody Modeling & Simulation - For the MATV / Cougar & OGPK.

• Armor Development for CPD 1.1

• MRAP Standard Battle Damage Assessment & Repair (BDAR) Patch E

• Unit Equipment Restraint B

• Gunner Accessory Packaging (GAP)

• Blast Enhanced Attenuation Turret System (BEATS)

• Rocket Propelled Grenade Detection Warning System (RPGDWS)

• Blast Mats

• Iron Curtain

• Ammo Storage

• BDAR Ballistic

• Black Box Data Analysis
• **Deployable Virtual Training Environment (DVTE)** - Draft Solicitation released. Small business set-a-side. Anticipated award in 4th quarter of FY12. Total value of the contract (including options) is anticipated to be approximately $10M.

• **Family of Combat Convoy Trainers (FCCT)** - Competitive solicitation scheduled for release in 4th quarter of FY12. Anticipate award in 1st quarter of FY13. Total value of the contract (including options) is anticipated to be approximately $19M.

• **Indoor Simulated Marksmanship Trainer (ISMT)** - Competitive solicitation scheduled for release in 4th quarter of FY12. Anticipate award in 2nd quarter of FY13. Total value of the contract (including options) is anticipated to be approximately $13M.
Mobile Corrosion Repair Facility (MCRF) – Competitive solicitation via GSA eBuy scheduled for release in May. Anticipated award date is 22 June 2012. Total value amount of the contract (including options) is anticipated to be approximately $21M (base year plus 2 one-year option periods).

Corrosion Service Team (CST) - Competitive solicitation scheduled for release in May/June. Anticipate award in middle of August 2012. Total value of the contract (including options) is anticipated to be approximately $10M (base year plus 2 one-year options periods).
TOTAL OBLIGATIONS

FY11
$6,061,051,819.63

FY12
$2,454,774,334.01

WORKLOAD IN DOLLARS

FY11 & FY12 TOP 10 OBLIGATIONS BY NAICS CODE

- 336992 Military Armored Vehicle, Tank, and Tank Component Manufacturing
- 541330 Engineering Services
- 332933 Ammunition (Except Small Arms) Manufacturing
- 334119 Other Computer Peripheral Equipment Manufacturing
- 336111 Automobile Manufacturing
- 541611 Administrative Management and General Management Consulting Services
- 333120 Construction Machinery Manufacturing
- 315299 All Other Cut and Sew Apparel Manufacturing
- 334511 Search, Detection, Navigation, Guidance, Aeronautical, and Nautical System and Instrument Manufacturing
- 334220 Radio and Television Broadcasting and Wireless Communications Equipment Manufacturing
HOW DO WE PUBLICIZE OUR ACTIONS?

NECO
- Single point of entry for all MARCORSYSCOM open market competitive solicitations
- NECO automatically uploads to FedBizOps
  https://neco.navy.mil

GSA eBuy
- Used for commercial items IAW FAR Part 8
  https://gsaebuy.gov
GET PREPARED

• **Identify your product or service**
  Know your Federal Supply Classification (FSC) code and North American Industry Classification System (NAICS) code.

• **Obtain a Data Universal Numbering System (DUNS) Number**
  [Link](http://fedgov.dnb.com/webform/displayHomePage.do)

• **Register in the Central Contractor Registration (CCR) System**
  [Website](www.ccr.gov/)

• **Obtain a Commercial And Government Entity (CAGE) Code**
  [Website](www.dlis.dla.mil/cage_welcome.asp)

• **Obtain a NAICS Standards Code**
  [Website](http://www.census.gov/epcd/www/naics.html)

• **Obtain an Employer Identification Number (EIN)**
  [Website](http://www.irs.gov/businesses/small/article/0,,id=102767,00.html)
KNOW THE RULES TO THE ROAD

• Federal Acquisition Regulation (FAR)
  http://www.arnet.gov/far

• Defense Federal Acquisition Regulation Supplement (DFARS)

• Navy Marine Corps Acquisition Regulation Supplement (NMCARS)
  http://acquisition.navy.mil/policy_and_guidance/nmcars
NECO CAPABILITIES

• Provides vendors access to all procurement opportunities.

• Receipt of new postings pushed daily based on customized vendor registration.

• Vendors have the ability to submit bids electronically via Electronic Data Interchange (EDI) or the NECO website for secure delivery to the Procurement Contracting Officer (PCO).
NECO OVERVIEW

Why do you need to register with NECO?

- Because 20,600 daily procurement e-mails are sent out to registered vendors on a daily basis!
- Because 500 solicitations are uploaded to NECO weekly!
- Because 850 synopses are uploaded to NECO weekly!

Register on NECO and get in the GAME!
NECO & MARCORSYSCOM

- Single point of entry for all MARCORSYSCOM competitive solicitations

- All MARCORSYSCOM PCOs are required to advertise with NECO (includes field activities).

- NECO uploads automatically to FedBizOps.
GETTING STARTED WITH NECO

• You will need a PC with a modem and Internet Service
• Be registered with CCR (Central Contractor Registration)
• Have a Data Universal Numbering System (DUNS) Number – Assigned by Dun & Bradstreet
• Register with NECO at www.neco.navy.mil
• Complete the daily e-mail customization option
• Contact the NECO Help Desk at 1-800-503-6326 with questions or technical support issues
REGISTER WITH NECO

Login to NECO at web address https://www.neco.navy.mil/
Click on the BLUE REGISTER TAB OR “REGISTER WITH NECO” TAB.
REGISTER WITH NECO

* All fields with asterisks require completion.

<table>
<thead>
<tr>
<th>Field</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Entity Name</strong></td>
<td>Username</td>
</tr>
<tr>
<td><strong>First Name</strong></td>
<td>First name, must be a minimum of 2 characters</td>
</tr>
<tr>
<td><strong>Last Name</strong></td>
<td>Last name, must be a minimum of 2 characters</td>
</tr>
<tr>
<td><strong>Username</strong></td>
<td>Username, must be a minimum of 2 characters</td>
</tr>
<tr>
<td><strong>Duns Number</strong></td>
<td>9-digit number</td>
</tr>
<tr>
<td><strong>CAGE Code</strong></td>
<td>5 alphanumeric characters, DUNS CAGE code search</td>
</tr>
<tr>
<td><strong>Employee Total</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Address</strong></td>
<td></td>
</tr>
</tbody>
</table>

Please fill out the form below to register with NECO. This registration is for the NECO System only, you are still required to register with the DISA Capital Contractor Registration (CC) System. Please read our Privacy Policy and External Links Disclaimer.

This information is to be filled out by authorized vendor personnel only for the purpose of doing business with the Department of Defense. Any vendor registration by other than authorized personnel or for other purposes constitutes fraud.

If you need assistance, please contact NECO at 800-503-NECO (6326) or click NECO Support between the hours of 8am - 5pm ET or see our Vendor Guide.
Register with NECO

Please fill out the form below to register with NECO. This registration is for the NECO System only, you are still required to register with the DISA Central Contractor Registration (CCR) System. Please read our Privacy Policy and External Links Disclaimer.

This information is to be filled out by authorized vendor personnel only for the purpose of doing business with the Department of Defense. Any vendor registration by other than authorized personnel or for other purposes constitutes fraud.

If you need assistance, please contact NECO at 800-503-NECO (6326) or click NECO Support between the hours of 8am - 5pm ET or see our Vendor Guide.

All required fields are denoted with an asterisk.

### NECO Vendor Registration

<table>
<thead>
<tr>
<th>Field</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>*Entity Name:</td>
<td></td>
</tr>
<tr>
<td>*First Name:</td>
<td></td>
</tr>
<tr>
<td>*Last Name:</td>
<td></td>
</tr>
<tr>
<td>*Username:</td>
<td>This will be your user login</td>
</tr>
<tr>
<td>*Duns Number:</td>
<td>9 digit number</td>
</tr>
<tr>
<td>*CAGE Code:</td>
<td>5 alphanumeric characters</td>
</tr>
<tr>
<td>*Employee Total:</td>
<td></td>
</tr>
<tr>
<td>*Address:</td>
<td></td>
</tr>
<tr>
<td>*City:</td>
<td></td>
</tr>
</tbody>
</table>

Download Vendor Guide!
This form allows you to choose what type of business opportunities you would like to receive. Go to http://www.dlis.dla.mil/POFs/h2.pdf to search for a Federal Stock Code.

What are the Most Requested Supply FSC’s or Service FSC’s?

**Daily Email Customization**

- **Command/Site**
  - Current Selection: ALL
  - SELECT ALL SITE/LOCATION
  - N65836 - AVIATION DEPOT
  - M67004 - BOUNTISLAND COMMAND
  - M20001 - COMMANDER U.S. MARINE CORPS FORCES ATLANTIC-CONTRACTING
  - N62473 - DESERT-IPT, NFEC SOUTHWEST

- **Federal Stock Code (Supply)**
  - Current Selection: ALL
  - SELECT ALL SUPPLY FSCs
  - SELECT NO SUPPLY FSCs
  - 10 -- Weapons
  - 11 -- Nuclear ordnance
  - 12 -- Fire control equipment
  - 13 -- Ammunition & explosives
  - 14 -- Guided missiles
  - 15 -- Aircraft & airframe structural components
  - 16 -- Aircraft components & accessories
  - 17 -- Aircraft launching, landing & ground handling equipment

- **Federal Stock Code (Service)**
  - Current Selection: ALL
  - SELECT ALL SERVICE FSCs
  - SELECT NO SERVICE FSCs
  - A -- Research & Development
  - B -- Special studies and analysis - not R&D
  - C -- Architect and engineering services
  - D -- Information technology services, including telecommunications services
  - E -- Purchase of structures & facilities
  - F -- Natural resources & conservation services
  - G -- Social services
  - H -- Quality control, testing & inspection services

- **CAGE**
  - This 5-digit alphanumeric CAGE code is associated with part numbers, not necessarily your CAGE code. Do not use entire part number (e.g., 13456.25465.65453).
NECO searches have similar structure and content as the FBO!
MARCORSYSCOM's UIC is M67854
NECO - Navy Electronic Commerce Online

This is an official US Navy web site. Please read our Privacy Policy and External Links Disclaimer. This site is your link to the world of Navy Electronic Business Opportunities. NECO is the centerpiece of the Navy’s paperless process strategy (GILS Number: 001482).

Vendors should register with the CCR System, and complete their online reps and certs via the ORCA website, prior to submitting a bid on this site.

Contact Info: 800-503-6326 (8am-5pm ET) or NECO Support
See Latest Updates.

Register with NECO

Modify Registration

Search Synopsis

Business Opportunities

Submit a Bid

FAQ

Submit Feedback

Associated Links

Locate Navy Business Opportunities

View current solicitations and amendments posted on NECO

FAQ | Links | Classification Codes | Abbreviations | Numbered Notes | Clauses

Home | Register | Synopsis | Business Opportunities | Submit Bid | Feedback

United States Navy | Accessibility Help | Information | Navy Careers
Search on various criteria!
Manually-generated Solicitations: Available only for browsing and download from NECO because source document is textual only.
Text Solicitations are available on NECO.
Solicitations Marked with asterisk and green font indicate Drawing or Technical Data Package Availability!
Automated Solicitations: Click here to Review Clauses, Terms and Conditions.
Provides Contact information

<table>
<thead>
<tr>
<th>Query Retrieved:</th>
<th>1397 Records</th>
</tr>
</thead>
<tbody>
<tr>
<td>Showing items 16 - 30</td>
<td></td>
</tr>
</tbody>
</table>

New Search

Includes drawings for NAV/CP (N00333, N00104). Availability of drawings for all other sites are identified on the summary and detail page of the solicitation.

Contact Information

- **Entity Identifier:** Buying Party (Purchaser) NAVAL INVENTORY CONTROL POINT
- **DoD Identification:** Department of Defense Activity Address Code (DODAAC) N00383
- **Address 1:** 700 ROBBINS AVENUE
- **City/State/Zip:** PHILADELPHIA PA 19115098
- **Country:** US

Administrative Communications Contact

- **Contact Function:** 
  - Buyer Name or Department: SOLTIS, G
  - Buyer Name or Department: SOLTIS, G
  - Buyer Name or Department: SOLTIS, G
- **Administrative Contact:** 
  - Telephone: 2156972568
  - Facsimile: 2156970491
  - Electronic Mail: GRACE.SOLTIS@NAVY.MIL

Line Items

<table>
<thead>
<tr>
<th>Line Item</th>
<th>Product Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>0001</td>
<td>National Stock Number 5985014848867</td>
</tr>
<tr>
<td>0001</td>
<td>Material Control Code H</td>
</tr>
<tr>
<td>0001</td>
<td>Special Material Identification Code B4</td>
</tr>
<tr>
<td>0001</td>
<td>Shelf-Life Code 0</td>
</tr>
<tr>
<td>0001</td>
<td>Shelf-Life Action Code 00</td>
</tr>
<tr>
<td>0001</td>
<td>Nomenclature CONTROL UNT.ATTENT</td>
</tr>
<tr>
<td>0001</td>
<td>Vendors (Seller's) Part Number 072E5 522MN810</td>
</tr>
</tbody>
</table>

Line Item Product/Item Description

<table>
<thead>
<tr>
<th>Item Description Type</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Free-form</td>
<td>VNDR PART NR UNIQUE FORMAT APPLIES PO1 SEG VP QLFR, CAGE POS 1-6 PART NR 7-40</td>
</tr>
</tbody>
</table>

Line Item Marking, Packaging, Loading

<table>
<thead>
<tr>
<th>Description Type</th>
<th>Pack Characteristic</th>
<th>Agency</th>
<th>Plug Description Code</th>
</tr>
</thead>
<tbody>
<tr>
<td>Free-form</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>MIL-STD-2373</td>
<td>Cleaning or Drying Procedure</td>
<td>Department of Defense (DoD)</td>
<td>1</td>
</tr>
<tr>
<td>Structured (From Industry Code List)</td>
<td>Cushioning Thickness</td>
<td>Department of Defense (DoD)</td>
<td>M</td>
</tr>
</tbody>
</table>
After reviewing Business Opportunities, you can submit a Response to an RFQ through the Internet!
NECO provides a secure link for the submittal after you provide your UserName and unique password!
Please enter the Solicitation Number of the Procurement on which you want to submit a bid. If you enter an incorrect or invalid Solicitation Number you will be asked to return to this screen and enter it again. If you are unsure of the Solicitation Number then please go to Business Opportunities and find the correct Solicitation Number.

Provide Solicitation Number

Solicitation Number: 
For example: N0038399QED25

Submit  Reset
Automated Solicitation
Submit a Bid

The below solicitation may contain clauses which require information to be provided by the offer originator. Failure to provide the required information could preclude the offeror from receiving a contract award. Clauses which address representations and certifications are of particular importance.

If you have any questions, please contact NCO at 800-503-NCO(6326)

All items denoted with an * are required.

Vendor Registration Information

<table>
<thead>
<tr>
<th>Entity Name</th>
<th>Target Systems</th>
</tr>
</thead>
<tbody>
<tr>
<td>CAGE Code</td>
<td>0Y0G9</td>
</tr>
<tr>
<td>DUNS Number</td>
<td>1111111111</td>
</tr>
<tr>
<td>Address</td>
<td>6 State Road, STE 111</td>
</tr>
<tr>
<td>City</td>
<td>Mechanicsburg</td>
</tr>
<tr>
<td>State or Province/Country</td>
<td>PA USA</td>
</tr>
<tr>
<td>Communication Number</td>
<td>717-795-8646</td>
</tr>
<tr>
<td>E-mail</td>
<td><a href="mailto:eckozup@target-sys.com">eckozup@target-sys.com</a></td>
</tr>
<tr>
<td>Location Description</td>
<td></td>
</tr>
</tbody>
</table>

Authorized Representative

* Authorized Representative: [Blank]
* Telephone No: [Blank]

Trading Partner/Order/Currency Information

<table>
<thead>
<tr>
<th>Solicitation Number</th>
<th>N00104-06-Q-FF29</th>
</tr>
</thead>
<tbody>
<tr>
<td>Transaction Purpose</td>
<td>Original</td>
</tr>
<tr>
<td>RFQ Type and Date</td>
<td>Request For Quote 04/11/2006</td>
</tr>
<tr>
<td>Bid Reference and Date</td>
<td>Bid (Effective) 4/11/2006</td>
</tr>
<tr>
<td>Bid Type Response</td>
<td>Bid Without Exception</td>
</tr>
<tr>
<td>Contract Type</td>
<td>Firm Fixed Price</td>
</tr>
<tr>
<td>Purchase Category</td>
<td>Supplies</td>
</tr>
</tbody>
</table>
### Reference Numbers

<table>
<thead>
<tr>
<th>Reference Number</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Standard Industry Classification (SIC) Code</td>
<td>3491</td>
</tr>
<tr>
<td>Purchase Requisition No.</td>
<td>052600043</td>
</tr>
<tr>
<td>Defense Priorities Allocation System (DPAS) Priority Rating</td>
<td>D0A3</td>
</tr>
</tbody>
</table>

| *Price Quote No. |

### Date/Time Reference

<table>
<thead>
<tr>
<th>Date Reference</th>
<th>Time Zone</th>
<th>Date Time Period</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quote to be Received By</td>
<td>05/11/2008</td>
<td>Local Time</td>
</tr>
</tbody>
</table>

### Delivery Lead Time

<table>
<thead>
<tr>
<th>*Lead Time</th>
<th>From Date of Award to Date of Latest Delivery</th>
</tr>
</thead>
<tbody>
<tr>
<td>*Time Period</td>
<td>100 Calendar Days</td>
</tr>
</tbody>
</table>

**Relevant Date:** Date Format = *mm/dd/yyyy*

### Quote Expiration Date

<table>
<thead>
<tr>
<th>*Expiration Lead Time</th>
<th>From Required-By Date to Expiration Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>*Expiration Time Period</td>
<td>Calendar Days</td>
</tr>
</tbody>
</table>

**Expiration Relevant Date:** Date Format = *mm/dd/yyyy*

### Clause References

<table>
<thead>
<tr>
<th>Reference Number</th>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Federal Acquisition Regulations (FAR) 52.246-11</td>
<td>02/01/1999</td>
<td>HIGHER-LEVEL CONTRACT QUALITY REQUIREMENT (NAVCP REVIEW FEB 1999)[FEB 1999-3][SEE SPECIFICATION/SECTION 6]</td>
</tr>
<tr>
<td>Clause Number NAVCRFA08</td>
<td>06/01/2002</td>
<td>N00104</td>
</tr>
<tr>
<td>GENERAL INFORMATION-FOB-DESTINATION (JUN 2002)/15</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Defense Federal Acquisition Regulations (DFAR) 252.246-7001</td>
<td>12/01/1991</td>
<td>WARRANTY OF DATA (DEC 1991)[2]</td>
</tr>
<tr>
<td>Federal Acquisition Regulations (FAR) 52.213-0</td>
<td>06/01/2003</td>
<td>NOTICE OF TOTAL SMALL BUSINESS SET-ASIDE (JUNE 2003)[2]</td>
</tr>
<tr>
<td>Federal Acquisition Regulations (FAR) 52.204-8</td>
<td>01/01/2006</td>
<td>ANNUAL REPRESENTATIONS AND CERTIFICATIONS (JAN 2006)[2]</td>
</tr>
</tbody>
</table>
### Clause References

<table>
<thead>
<tr>
<th>Reference Number</th>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Defense Federal Acquisition Regulations (DFAR) 252.225-7016</td>
<td>04/01/2003</td>
<td><strong>RESTRICTION ON ACQUISITION OF BALL AND ROLLER BEARINGS (APR 2003)</strong></td>
</tr>
<tr>
<td>Federal Acquisition Regulations (FAR) 52.219-1</td>
<td>04/01/2002</td>
<td><strong>SMALL BUSINESS PROGRAM REPRESENTATIONS (APR 2002)</strong></td>
</tr>
<tr>
<td>Federal Acquisition Regulations (FAR) 52.211-14</td>
<td>09/01/1990</td>
<td><strong>NOTICE OF PRIORITY RATING FOR NATIONAL DEFENSE USE (SEP 1990)</strong></td>
</tr>
<tr>
<td>Mutually Defined</td>
<td></td>
<td><strong>REMARKS APPLY TO N0038304GJ072</strong></td>
</tr>
<tr>
<td></td>
<td></td>
<td>☢☢☢ This is a repair requirement.</td>
</tr>
</tbody>
</table>

### Line Items

<table>
<thead>
<tr>
<th>Line Item:</th>
<th>0001</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Product Description:</strong></td>
<td>Special Material Identification Code SR</td>
</tr>
<tr>
<td></td>
<td>Shelf-Life Code 0</td>
</tr>
<tr>
<td></td>
<td>Shelf-Life Action Code 00</td>
</tr>
<tr>
<td></td>
<td>Nomenclature INDICATOR, TURN AND</td>
</tr>
<tr>
<td></td>
<td>Returnable Container No. 8145010163451</td>
</tr>
<tr>
<td></td>
<td>Vendor's (Seller's) Part Number 25583 501-1186-01 ITEM</td>
</tr>
<tr>
<td></td>
<td>Continuation (ID Number Spans Multiple Product ID Data Elements) D001</td>
</tr>
<tr>
<td></td>
<td>Material Control Code E</td>
</tr>
<tr>
<td></td>
<td>National Stock Number 8610011854939</td>
</tr>
</tbody>
</table>

**Line Item Delivery Lead Time**

*Lead Time:* From Date of Award to Date of Latest Delivery
MARKETING TO THE MARCORSYSCOM

- Identify the appropriate Program Office (PO) that is acquiring your product or service.
- Send the appropriate Program Manager (PM) and PCO your Capability Brief.
- Attend Industry Days – Check NECO for upcoming Industry Days.
- Attend Expos / Conferences / Marine Days.
- Submit responses to Requests for Information (RFI).
- Have an innovation idea? Submit An Unsolicited Proposal.
- Be persistent!
UNSOLICITED PROPOSALS

Make sure your unsolicited proposal offers a unique and innovative method or approach and that the offer is of significant technological promise toward the accomplishment of our mission.

A valid unsolicited proposal must be independently originated and developed, prepared without Government supervision, and provides sufficient detail for Government review, but must not be an advance proposal for a known MARCORSYSCOM requirement.

Submission of an unsolicited proposal does not in any way guarantee a contract award.

SUBMIT TO:
Marine Corps Systems Command
2200 Lester Street
Attn: Contracts, Business Operations 02B – Mary Scott
Quantico, VA 22134.

Mary Scott
703-432-3150
Mary.L.Scott@usmc.mil
SUBCONTRACTING

• Many subcontracting opportunities exist

• Check Requests for Proposals (RFP) for subcontracting plan requirements

• Consider Joint Ventures and Teaming Arrangements with large businesses and 8(a) or Alaska Native Corporations (ANC)

• There are benefits for large businesses to subcontract with Small Businesses (SB), Service Disabled Veteran Owned Business (SDVOB), HubZone Businesses, etc.

Check NECO for contract awards!
HELPFUL HINTS

• Submit quality proposals.
  - Verify pricing before submitting proposals.
  - “Sharpen your pencils”

• Cooperate with the Defense Contract Audit Agency (DCAA).
  - When being audited.
  - Provide requested information / documentation timely.

• Be prepared to negotiate.
  - Shrinking budgets.
  - “Better Buying Power Initiatives” - MARCORSYSCOM’s focus is on competition and reducing costs / price in every acquisition.

• Ask questions!
FOR ADDITIONAL INFORMATION…

Beverly Hobbs  
Competency Manager  
Beverly.Hobbs@usmc.mil

Milissa Dart  
Contract Specialist  
Milissa.Dart@usmc.mil

Jessica Johnson  
Contract Specialist  
Jessica.L.Johnson4@usmc.mil
FOR ADDITIONAL INFORMATION – CONTRACTING LEADS...

- **PM 10 IS&I**
  Tammy Famoso, (703) 784-6741
  Tammy.Famoso@usmc.mil

- **PM 13 IWS**
  Robin Kuschel, (703) 432-4980
  Robin.Kuschel@usmc.mil

- **PM 14 AFSS**
  Dorinne Rivoal, (703) 432-3274
  Dorinne.Rivoal@usmc.mil

- **PM 23 MC3**
  Lee Hoyland, (703) 432-9852
  Lee.Hoyland@usmc.mil

- **PM 31 CSS**
  Donald Saunders, (703) 432-5704
  Donald.Saunders@usmc.mil

- **PEO LS**
  Jamie Thompson, (703) 492-3385
  ThompsonJ@efv.usmc.mil

- **PM AMMO**
  Gerald Francom, (703) 432-4271
  Gerald.Francom@usmc.mil

- **PM GCSS-MC**
  David Berry, (703) 432-5819
  David.W.Berry2@usmc.mil

- **PMMI (Intel)**
  Gerald Francom, (703) 432-4271
  Gerald.Francom@usmc.mil

- **PM MRAP**
  Lynn Frazier, (703) 432-2862
  Lynn.Frazier@usmc.mil

- **PM TRASYS**
  John Lynch, (407) 380-4197
  John.E.Lynch2@usmc.mil

- **COMMAND SUPPORT**
  Angela Apperson, (703) 432-3107
  Angela.Apperson@usmc.mil