America's Military Might Moves with USTRANSCOM
What we are facing

- National Debt
- Medicare, Medicaid, Defense Budget
- Maintenance of Capacity
  - Prevent hollow personnel, readiness, training
- Shrinking Industrial Base
- Maintenance of Equipment

What we need

- Highly Mobile Force
- Flexible for Combatant Commanders
- A Trained and Ready Force
- Engagement Around the World
- Balance in Effectiveness and Efficiency
- Viable Industrial Base

We look to industry for options
Scrub Affordability
- Fund Only Must-Haves
- Shift Remainder to Outyears

Assume Some Risk

Examine Service Interdependency

Maintain Industrial Base

Seek Additional Efficiencies

Stewardship of your Money
Our Approach

- Seek operational and contractual efficiency
- Bring cost into operational decision loop
- Scale overhead with post 2014 realities
- Top to bottom review of HQ functions
- Shared virtual IT infrastructure
- Reduce number of IT systems
CSV Approach

- Top-Down Commitment
- Delivered Within Existing Resources
- Maximized Capability Reuse
- Incremental Capability Delivery
- Government Orchestrated and Engineered
- Distributed Construction
- Using All Acquisition Tools
- “Services” vice “Systems”

CSV Features

Standardized Mission Processes
- Standardized Mission and Data Services
- Allows Customers to Tailor MILDEP Specific Capabilities
- Standardized Interfaces and Vocabulary
• Revamping Contracts
  - Scaling Contracts
  - New Contract Vehicles
• Incentivize Fuel Efficient Aircraft
• Requires Industry to...
  - Seek New Partners
  - Develop New Business Models
• Requires better forecasting
• Seek New Business Areas to Compensate for Volume Losses

Trust and Transparency
Provider of Choice

Together, we deliver.
We Measure Success Through the Eyes of the Warfighter!
A New Approach (Commercial: Amazon.com)

Amazon.com Approach
- Top-Down Commitment
- Amazon Centrally Orchestrated and Engineered
- Maximized Capability Reuse
- Incremental Capability Delivery

Amazon.com Features
Leading Online Retailer (2008)
- Prescribed Business Rules & Service Interfaces
- Decouples Customer Requirements from Amazon Corporate Services Requirements
- Offers a Variety of Vendor Services to free Resources to Manage their Business and not IT
- Enables Vendors to leverage Robust Data Store & Infrastructure Capabilities
- Permits Dynamic Scaling for Business Growth