

Special Operations Forces



Industry Conference

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**Program Manager
for Services Acquisition**

SERVICES ACQUISITION MANAGEMENT OFFICE

USD (AT&L) Directive and Implementation Guidance

Obtaining Greater Efficiency and Productivity in Defense Spending

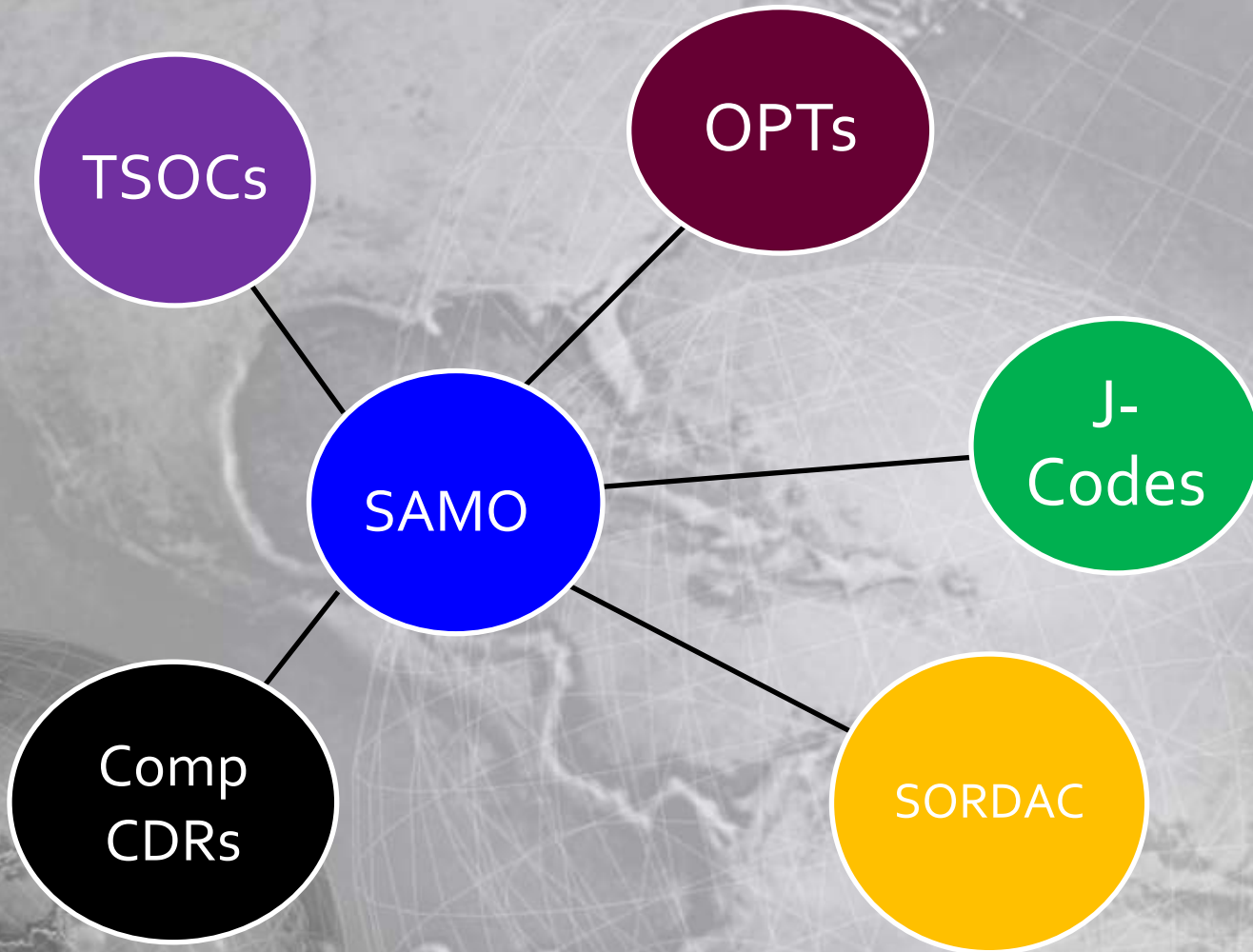
- USD Implementation Directive (Dated - 3 Nov 10) for Better Buying Power:
 - Target Affordability and Control Cost Growth
 - Incentivize Productivity and Innovation in Industry
 - Promote Real Competition
 - Reduce Non-Productive Processes and Bureaucracy
 - **Improve Tradecraft In Services Acquisition**



Organized to Support

- The USSOCOM Acquisition Executive (SOAE) was designated as the senior manager for the acquisition of services
- The SOAE exercises this authority through the Services Acquisition Management Office (SAMO) organized in July 2011
- The SOAE approves all governance in planning, execution, strategic sourcing, and management of service contracts
- Members of the SAMO work directly with requiring activities in defining and documenting service requirements
- SAMO is focused on providing support to our Contracting Community from a Program Management Perspective to Ensure More Effective Competition of Service Contracts

SERVICES ACQUISITION MANAGEMENT OFFICE



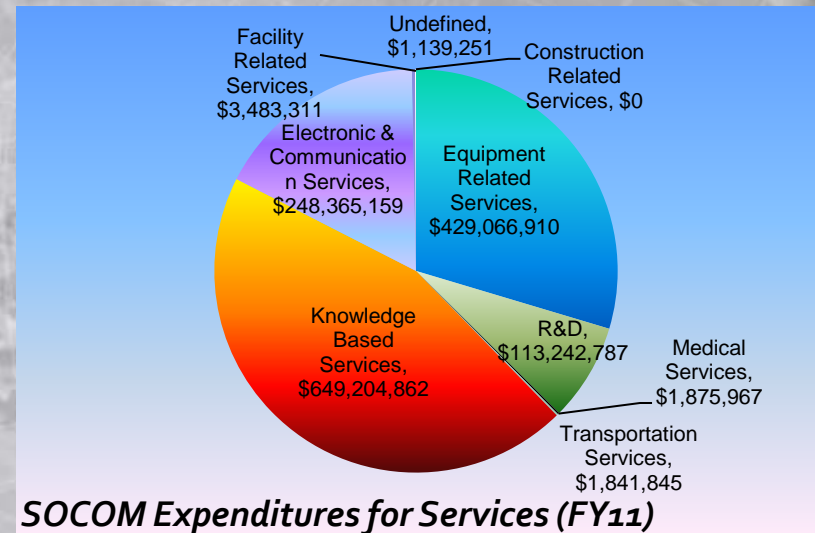
SAMO Synchronizes Services Requirements Across the entire SOCOM Enterprise



SAMO AOR

- Focused on procurement of services

- Facilities
- Electronics & Communications (IT)
- Knowledge based (A&AS)
- Equipment
- Construction
- Medical



- Major SOCOM Service contracts:

- Global Battlestaff and Program Support (GBPS)
- Special Ops Information Technology Enterprise Contracts (SITEC)
- Special Operations Forces Support Activity (SOFSA)
- Care Coalition
- Institute for Physical Sciences (IPS)



Future Business Opportunities

- Language Regional Expertise and Cultural Training (LREC)
- Global Assessment Program (GAP)
- Moving Outsourced Services Requirements Across USSOCOM to Internal Services MATOC's and Other Contracts
- New/Emerging Requirements for GBPS & SITEC Task Orders
- GBPS Replacement Contract Strategy and Implementation
- Care Coalition Combined Requirements

Multiple Award Contracts (if applicable)



Future Business Opportunities - Operational Planning Teams (OPT)

- **Win the Current Fight OPT**
 - Pre-Deployment Training and Facility Support (CJTF)
- **Global SOF OPT**
 - National Capitol Region Support
 - TSOC Support
- **Preservation of the Force & Family OPT**
 - Human Performance Program
 - Resiliency Program
- **War Gaming OPT**
 - Virtual Planning Workspace



Supporting the Commander's Lines of Operation