Overview

• What Does the Office of Small Business Programs (OSBP) Look For in a Small Business?

• How Does OSBP Support Small Business

• How You Can Help OSBP

• OSBP POCs
What Does OSBP Look For In Small Businesses

• Capability is #1
  – What Do You Bring to the Table?

• Past Performance

• “Tickets” are Secondary at Best
How Does OSBP Support Small Business

- Your Advocate within the Command
- Works Closely with the Small Business Administration
- Part of Acquisition Strategy Development Teams
- Member on the Larger Source Selection Teams
- Matchmaker
- Available via Telecon or In-Person for 1 on 1 Time
How You Can Help OSBP

• Read, Read, Read

• Answer Sources Sought/Requests For Information

• Know Your Capabilities
  – Can’t be Everything to Everyone

• PERFORM
OSBP POCs

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