

# Special Operations Forces



## Industry Conference

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**Director  
Office of Small Business Programs**



# OFFICE OF SMALL BUSINESS PROGRAMS





## Overview

- **What Does the Office of Small Business Programs (OSBP) Look For in a Small Business?**
- **How Does OSBP Support Small Business**
- **How You Can Help OSBP**
- **OSBP POCs**



## What Does OSBP Look For In Small Businesses

- **Capability is #1**
  - **What Do You Bring to the Table?**
- **Past Performance**
- **“Tickets” are Secondary at Best**



## How Does OSBP Support Small Business

- **Your Advocate within the Command**
- **Works Closely with the Small Business Administration**
- **Part of Acquisition Strategy Development Teams**
- **Member on the Larger Source Selection Teams**
- **Matchmaker**
- **Available via Telecon or In-Person for 1 on 1 Time**





## How You Can Help OSBP

- **Read, Read, Read**
- **Answer Sources Sought/Requests For Information**
- **Know Your Capabilities**
  - **Can't be Everything to Everyone**
- **PERFORM**



## OSBP POCs

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