



Chemical Biological Defense Acquisition Initiatives Forum (CBDAIF)

Communicating Across Government and Industry

**2012 Joint CBRN Conference and Exhibition
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*Dr. John Ferriter, Co-Chair, CBDAIF
Senior Vice President SAIC*

What is the CBDAIF

- A forum where
 - Government and Industry can openly discuss items of interest in the area of acquisition initiatives
 - With an industry group representing the chemical biological defense industrial base
 - Discussing procurement and acquisition procedures for supporting and acquiring chemical and biological defense program (CBDP) related goods

When was the CBDAIF Formed

- The CBDAIF was chartered in November 1996 by Commanding General of Chemical and Biological Defense Command to:
 - Have a regular exchange of ideas with representatives of the industrial base on important issues:
 - Acquisition reform
 - Potential policy changes
 - Problem areas
 - Provide a means to enhance partnership with industry

Membership

- Government:
 - JPEO CBD, DTRA, ACC-APG
- Industry
 - NDIA Corporate Membership representing the various segments of the CBD industrial base
- NDIA

Current Government Membership

Government Representative	Affiliation
BG Jess Scarbrough	JPEO CBD
Dr. Alan Rudolph	Director, JSTO
Mr. Bryon J. Young	Executive Director, Army Contracting Command - APG
Mr. Douglas Bryce	Deputy JPEO CBD
Mr. Emma Wilson	JPEO-CBD, Director Strategic Concepts and Technology
NDIA Representative	
BG (Ret) Dean Ertwine	VP Army Sector, Battelle Eastern S&T
MG (Ret) Barry Bates	VP Operations
Mr. Michael Dauth	Director, Operations

Current Industry Membership

Industry Sector	Representative
Detection	David Cullin, FLIR
Operation and Maintenance	Joe Huber, Teledyne Brown Engineering
Protective Equipment	Gary Dunn, Avon Protection
Filter Technology	Carl Pates, HDT
Decontamination	Lewis Schwartz, STERIS Corporation
Small Business	Barry Corona, Production Products
System Integration	Michael Smith, Sensor Technology Group
Medical/Pharmaceutical	David Danley, CombiMatrix Corporation
Surety Laboratories	Daniel Kuchynka, Midwest Research Institute
Professional Services	Karl Semancik, ANSER
Co-Chairman	John Ferriter, SAIC
Co-Chairman Emeritus	John Wade, Battelle

Importance of the CBDAIF

- Initial Guidance from the Mr Kendall Acting Under Secretary of Defense for Acquisition, Technology and Logistics (USO(A T&L))
 - “Industry is our partner in the defense acquisition enterprise; without the industrial base, we could not equip and support our Warfighters.
 - A healthy industrial base means a profitable industrial base, but it also means a lean and efficient base that provides good value for the taxpayers' defense investments and that increases in productivity over time.
 - We will execute contracts with industry that include appropriate incentives and drive fair business deals that protect the taxpayers' interest, while providing industry with reasonable profit opportunities and without putting industry at unacceptable risk.
 - We will ensure critical skills and capabilities in the industrial base are identified and preserved.”
- Effective communication between Government and CBD Industry is critical toward implementing Mr. Kendall’s guidance

CBDAIF is your communications forum

Objectives & Topics

Objectives:

- Review, discuss, and recommend initiatives in the area of acquisition excellence
- Examine industry and government practices that impact the acquisition of goods and services that support the DOD efforts related to chemical and biological defense

Topics:

- Government/Industry communication
- Contract logistics
- Acquisition policies impact
- Strategic integration efforts
- Enterprise management
- Preservation of the industrial base
- Partnership agreements
- Use of commercial practices
- Emerging science and technology needs and military requirements
- Future projections
- Contract opportunities

Government Role

- Provide Industry with the latest information on:
 - Strategic direction of the Chem/Bio Defense Program
 - Acquisition reform efforts and initiatives
 - Potential policy changes
 - Anticipated problem areas
 - Budget-related issues and challenges
 - RDT&E / Procurement Business Opportunities
 - Overviews of subject-specific issues, such as:
 - Post-BRAC Transformational Activities
 - Initiatives Updates

Industry Role

- Industry Sector Representatives Share:
 - Perceptions and thoughts of industry on the current direction of the Chem/Bio Defense Program
 - Clarity of DoD intentions and satisfaction with current communications
 - Thoughts on the various efficiencies being planned/implemented by the Government
 - Impacts to industry on the changing program landscape (such as the impacts of reduction in demand for products and services and the ability to maintain the resident expertise required to produce and sustain in the event of future need or surge)
 - Efficiency and effectiveness of acquisition processes and procedures
 - Industry concerns relating to various topics and issues, such as
 - Changes to acquisition processes and procedures
 - Government reorganization
 - Impacts of budget cuts and continuing resolutions

Examples of Past CBDAIF Discussion Topics

- What factors most limit the degree to which you compete for work with JPEO-CBD?
 - Unclear RPF/SOW
 - Lack of funding/budget, delayed RFPs and prioritization of program
- What are some characteristics of RFPs that best facilitate the proposal formulation and development process?
 - Draft documents (Section L,M and SOW) help tremendously
 - Timely and complete answers to industry questions

Examples of Past CBDAIF Discussion Topics

- Overall Product Quality
 - How important is quality
 - Is there a Cost vs. Quality trade-off
 - What are consequences of non-conforming products
- Quality of Low Rate Initial Production
 - What are the reasons for quality problems in LRIP
 - Are these quality issues unique to CBD products
 - What can industry and government do to improve LRIP quality
- Defense Contract Management Agency Role
 - Is DCMA a benefit, detriment or just there
 - How might DCMA provide more value to industry and the JPEO

Past Acquisition Discussion Topics

- Contracts
 - Are contracts the right size and type for competition?
 - Are contract awards fair?
 - Are they awarded timely?
 - Are contracts administered effectively?
 - What might improve?

Example of CBDAIF Benefit

- Government sharing of Acquisition Policies prepares Industry to more efficiently respond by understanding the Government's intent, such as:
 - Sharing the Better Buying Initiative Guidance Roadmap
 - Target affordability and control cost growth
 - Incentivize productive & innovation in Industry
 - Promote real competition
 - Improve tradecraft in acquisition of services
 - Reduce non-productive processes and bureaucracy

Complete briefing by Mr. Bryon Young is on the NDIA website

Example of CBDAIF Impact

- Bio-Surety
 - During the time when the Army was formulating Bio-Surety regulations, CBDAIF comments and suggestions on the impacts of the proposed regulations to bio-surety facilities helped JPEO CBD understand the potential impacts
 - Industry feedback armed the JPEO CBD to depict the potential outcomes during the various government policy working groups
 - The CBDAIF helped moderate regulatory burden on the industrial base in the final regulation
 - The input by industry also assisted in reducing the number of inspections and encouraging combined interagency inspections of Bio-Surety facilities

CBDAIF is Industries' Forum

- Help your sector lead, as your representative, improve communication between Government and Industry
- Why this is important -
 - Government leaders get to hear about things that are going well and potential areas for improvement
 - Government leaders benefit by hearing feedback on questions and issues of interest to them
 - Industry gets timely information and input on issues likely to impact their business
 - Ensures the government is aware of the impact that program decision has on critical skills and capabilities in the industrial base

What We Need from Industry

- Continue to provide your sector lead with potential issues that you would like the JPEO CBD, ACC-APG, DTRA or JRO to address
- Continue to provide suggestions on how the JPEO CBD and the ACC-APG can improve the acquisition process
- Share information provided by your sector lead with others in your organization

Information/Contact

- For more information on the CBDAIF go to www.ndia.org
 - Under Divisions click Industrial Working Groups then click Chemical Biological Acquisition Initiatives Forum
- Or send an email to John Ferriter john.m.ferriter@saic.com or Joanna Hannah joanna.m.hannah@saic.com

Questions?

