

Notes from OSD SB Director's Keynote

- Accelerated Payments – big policy change has extended accelerated payments clause to ALL small businesses (not just SDBs) and is scheduled to be implemented in Q4; accelerated payments is setting an example for all of federal government and a change to the FAR is being considered to apply this government wide.
- By the end of FY2012, increases are expected in the amount of dollars flowing to Small Businesses through DoD
- Working with Defense Acquisition University to train contracting officers, program managers and program executive officers on how to get contracts out faster to small businesses
- DoD OSBP is working closely with the Defense Contract Management Agency and the Defense Contract Audit Agency to ensure fair treatment of small businesses and relief from unnecessary regulations/requirements
- All acquisition policy is being reviewed – going back 20 years – OSBP hopes to rewrite policy wherever and whenever needed. Goal is to get the more than 300 policies down to below 100.
- Going to enact change through IT whenever possible
- SBIR and Mentor Protégé are on the agenda, have been working with Congress – want a longer-term program, with more funding, and the ability for successful small businesses the opportunity to serve as mentors (not just protégés)
- New Program: Rapid Innovation Fund – will create significant opportunities for small business, will put millions of dollars into small business, SBIR awardees will be eligible, it is new work, new contracts, there will be several topic areas
- OSD SB Director now sitting in on every procurement that is over \$1B – to influence acquisition strategy
- Wants more insight and influence in general into the entire acquisition process across the services and agencies, working closely with Service Acquisition Executives to increase their support for small business use
- Rolling out an automated market research tool to acquisition workforce; tool will allow searching of small businesses who have past performance in particular NAICS codes
- Analyzing where small businesses have successfully performed in NAICS codes and applying across Dept. For example, if Army has successfully used small business in a particular NAICS code, this tool will give the opportunity to Air Force and Navy and other components to look into their contracts for small business opportunities within the same NAICS
- Historically Black Colleges and Universities (HBCU) program no longer reports to OSD SB
- Increasing engagement efforts for SDVOSB, serious about reaching 3% goal