



Acquisition Efficiency Guidance Roadmap

- **Target Affordability and Control Cost Growth**
- **Incentivize Productivity & Innovation in Industry**
- **Promote Real Competition**
- **Improve Tradecraft in Acquisition of Services**
- **Reduce Non-Productive Processes and Bureaucracy**



Acquisition Efficiency Guidance Roadmap

Target Affordability and Control Cost Growth

- Mandate affordability as a requirement
- Implement “should cost” based management
- Eliminate redundancy within warfighter portfolios
- Achieve Stable and economical production rates
- Manage program timelines



Acquisition Efficiency Guidance Roadmap

Incentivize Productivity & Innovation in Industry

- Reward contractors for successful supply chain and indirect expense management
- Increase Use of FPIF contract type
- Capitalize on progress payment structures
- Institute a superior supplier incentive program
- Reinvigorate industry's independent research and development



Acquisition Efficiency Guidance Roadmap

Promote Real Competition

- **Emphasize competitive strategy at each program milestone**
- **Remove obstacles to competition**
 - **Allow reasonable time to bid**
 - **Require non-certified cost and pricing data on single offers**
 - **Enforce open system architectures and set rules for acquisition of technical data rights**
- **Increase small business role and opportunities**



Acquisition Efficiency Guidance Roadmap

Improve Tradecraft in Acquisition of Services

- Assign senior managers for acquisition of services
- Adopt uniform services market segmentation (taxonomy)
- Address causes of poor tradecraft
 - Define requirements and prevent creep
 - Conduct market research
- Increase small business participation



Acquisition Efficiency Guidance Roadmap

Reduce Non-Productive Processes and Bureaucracy

- Reduce frequency of OSD level reviews
- Work with Congress to eliminate low value added statutory requirements
- Reduce the volume and cost of Congressional Reports
- Reduce non-value added requirements imposed on industry
- Align DCMA and DCAA processes to ensure work is complementary
- Increase use of Forward Pricing Rate Recommendations (FRRs) to reduce administrative costs



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