2011 Munitions Executive Summit

Michael S. Wilson
February 3, 2011
Industrial Committee of Ammunition Producers (ICAP)

ICAP Mission:

To serve as a forum for interested NDIA members and other concerned parties to review and discuss issues, policies, and procedures in the ammunition arena and to examine industry and government initiatives relating to the ammunition life cycle.

95 Meetings Conducted Since Formation
2010-2011 ICAP Membership

ICAP Government Chairs: BG Jonathan Maddux – PEO Ammunition
BG Gustav Perna – CG Joint Munitions Command

ICAP Industry Chair: Michael S. Wilson

NDIA: MG Barry D. Bates USA (Ret); Tim Bagniefski, Michael Dauth

US Government:
- Mr. Jim Shields, Deputy PEO, Ammunition
- Mr. Jyuji Hewitt, Deputy CG, Joint Munitions Command
- Patricia Huber - Joint Munitions Command
- Col. Jeff Wilson, PM - Joint Services
- Col Scott Turner, PM - Combat Ammunition Systems
- Col Danny Wiley, PM - Maneuver Ammunition Systems
- Col Raymond Nulk, PM - Close Combat Systems
- Mr. Mike Hutchinson, Rock Island Contracting Center
- Pam DeMaught - Joint Munitions Command
- Mr. Matthew Zimmermann, PM - Joint Services

MIBTF: Richard Palaschak – Director of Operations
## ICAP Sector Representation

<table>
<thead>
<tr>
<th>Category</th>
<th>Representative</th>
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<tr>
<td>Demilitarization</td>
<td>David Fincher, Explo Systems</td>
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<td>Fuzes/Timers</td>
<td>Kenneth Kelly, Kaman Aerospace</td>
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<td>GOCOs</td>
<td>Karen Davies, ATK</td>
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<td>Large Caliber/Bombs</td>
<td>Dean Bartles, GD-OTS</td>
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<td>Propellants &amp; Explosives</td>
<td>Paul Heidenreich, Esterline</td>
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<td>Pyrotechnics</td>
<td>Rick Gardner, Chemring</td>
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<td>Small/Medium Caliber</td>
<td>Dan Olsen, ATK</td>
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<td>Systems, Electronics &amp; Sensors</td>
<td>Rodger Elkins, Raytheon</td>
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<td>Warheads &amp; Rockets</td>
<td>Tom Rudy, American Ordnance</td>
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2010 Activities / Topics

- Strategic Outlook – Munitions Industrial Base
- Global Competitiveness of NTIB
- OSD Efficiency and Cost Reduction Initiatives
- AMC Quality of Work Environment Initiative (QWE)
- Procurement Timeliness / Contracting Delays
- Proposal Pricing Deficiencies
- GOCO Cost Drivers
- Intellectual Property / Data Rights
2011 Focus Areas

• OSD Efficiency and Cost Reduction
• Initiatives – Munitions Funding Profile – POM 12
  - Strategic outlook of US Munitions Enterprise
• FMS Case Processing
• USG – Industry Partnering
• Industry / GOCO QWE efforts
• Procurement & Contracting Timelines
• IBAT / Minimum Sustaining Rates
• ICAP is the model forum for effective USG-Industry dialogue & partnering

• Get involved thru Sector Leaders – be heard

• ICAP Website:
  - NDIA.org
  - Divisions – Industrial Working Groups – ICAP
  - Meeting Minutes, Sector Reports, Action Item Report Outs
  - Sector Leaders – contact details