

National Aeronautics and Space Administration



Office of **SMALL BUSINESS PROGRAMS**

Aerospace & Defense Small Business Outlook Panel

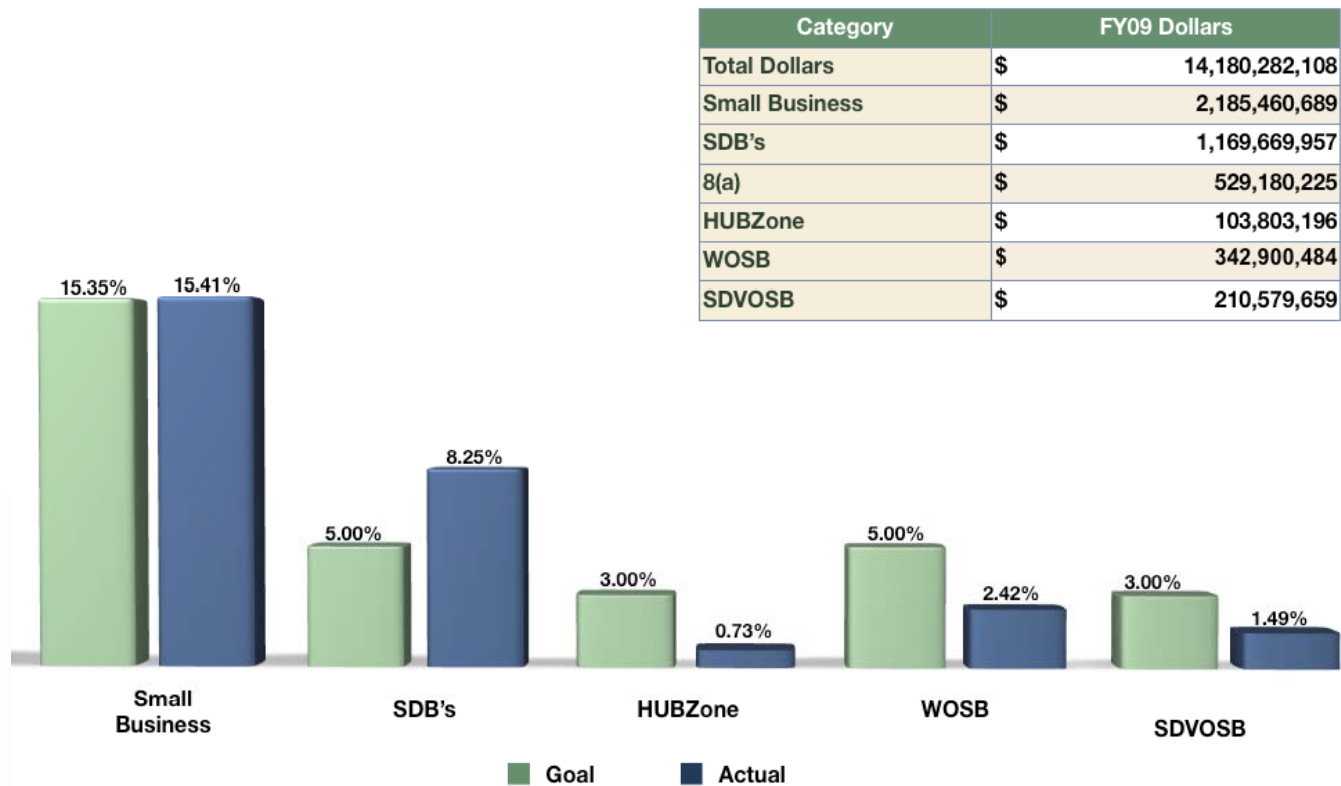
Mr. Glenn A. Delgado

Associate Administrator

Prime Metrics Update

NASA FY09 Prime Goals vs. Actual Percentages as of September 30, 2009

FY09 Data Generated December 22, 2009 from FPDS-NG

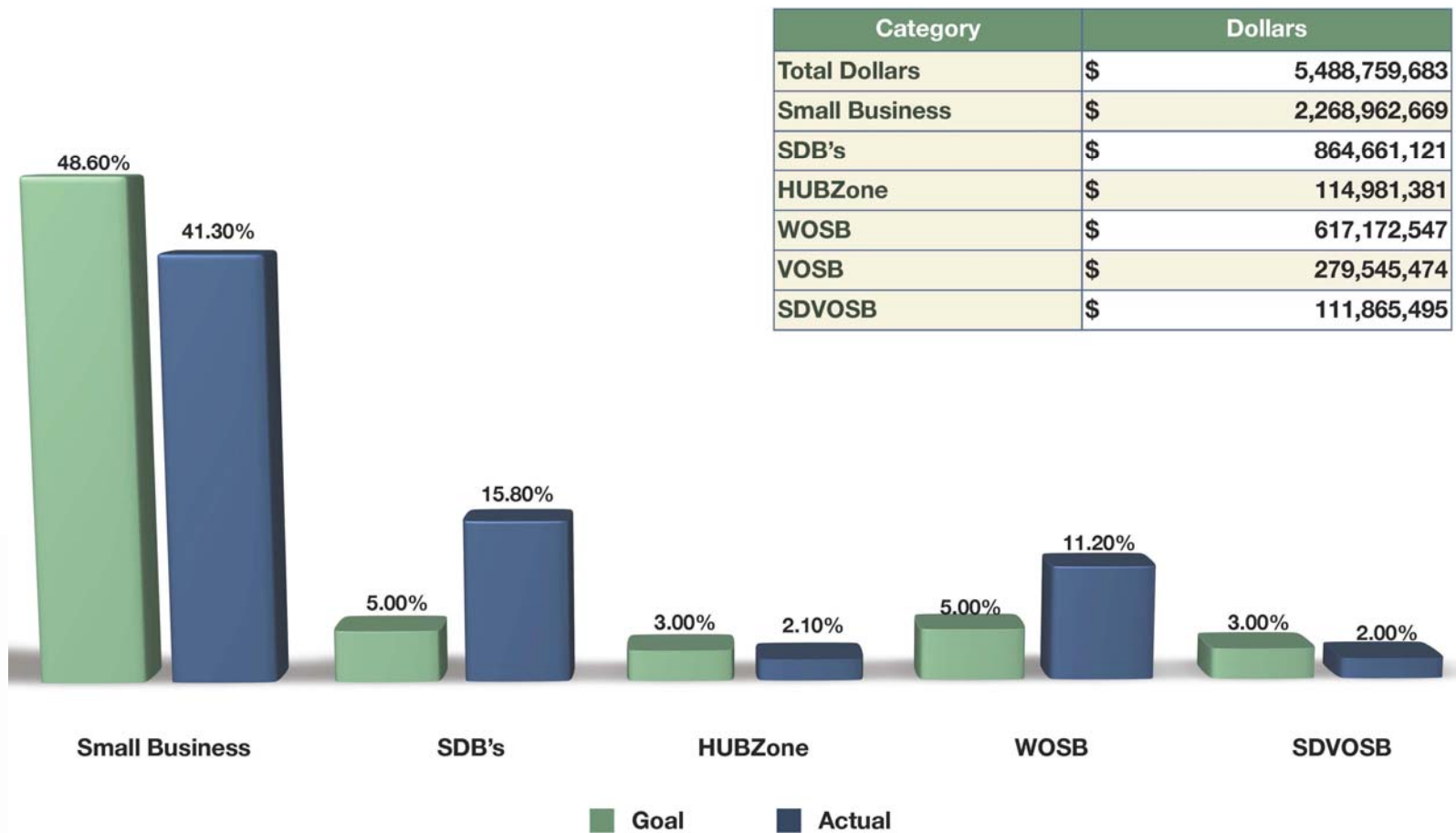


Subcontracting Metrics Update



NASA FY09 Subcontracting Goals vs. Actual Percentages End of Year

Data Generated January 12, 2010 from eSRS



Category	Dollars
Total Dollars	\$ 5,488,759,683
Small Business	\$ 2,268,962,669
SDB's	\$ 864,661,121
HUBZone	\$ 114,981,381
WOSB	\$ 617,172,547
VOSB	\$ 279,545,474
SDVOSB	\$ 111,865,495





National Aeronautics and Space Administration

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NASA OFFICE OF SMALL BUSINESS PROGRAMS

Welcome to our Website



The Office of Small Business Programs (OSBP) at NASA Headquarters is responsible for the development and management of NASA programs that assists all categories of small business.

WELCOME TO OUR WEBSITE!



Glenn A. Delgado

Welcome to NASA Office of Small Business Programs

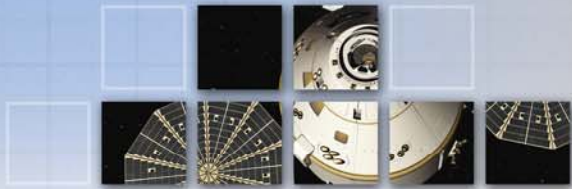
Greetings and welcome to the NASA Office of Small Business Programs (OSBP) website. NASA is committed to providing all categories of small businesses an opportunity to participate in both NASA prime contracts and subcontracts. To do this we need to ensure that the lines of communication are open and effective. This website is key to that open communication.

Glenn A. Delgado
Associate Administrator
Office of Small Business Programs

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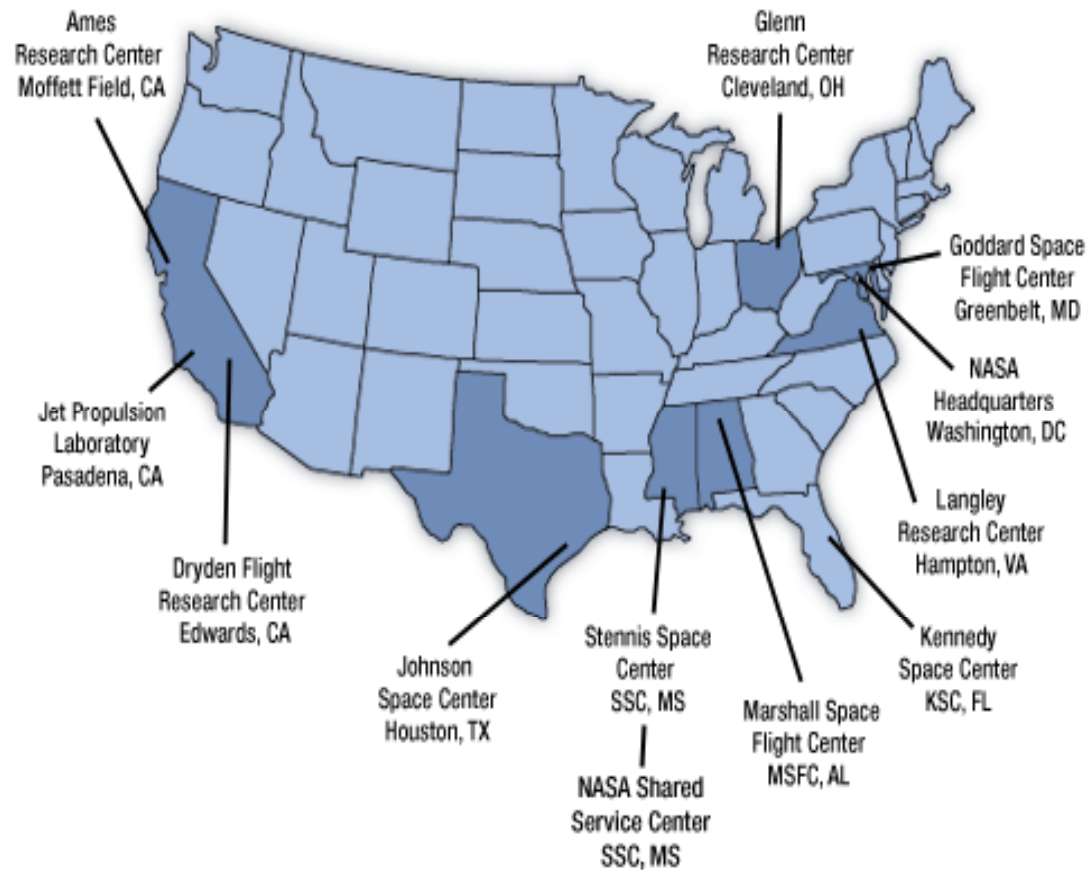
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ABOUT NASA'S OFFICE OF SMALL BUSINESS PROGRAMS



Marshall Space Flight Center (MSFC)

Marshall Space Flight Center

What We Buy

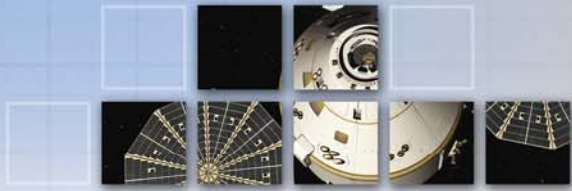
Contact: David Brock, 256-544-0267, Fax: 256-544-5851, david.e.brock@nasa.gov
Marshall Space Flight Center, AL 35812-0001

On the Web: www.nasa.gov/centers/marshall/home

Marshall Space Flight Center (MSFC) serves as a systems developer and integrator for exploration and science missions. It advances Agency priorities with its full life-cycle engineering capabilities, developing and integrating human and scientific space flight systems from concept to development to operation. The Center's work in advanced materials and manufacturing processes and scientific research in specialized areas rounds out its portfolio.

Principal NAICS Code	What We Buy
561720	Janitorial Services
541710	Research and Development in the Physical, Engineering, and Life Sciences
561110	Office Administrative Services
541511	Custom Computer Programming Services

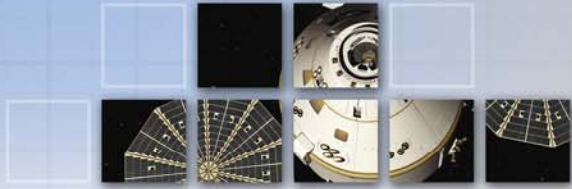




NASA Small Business Specialists (SBS)

AMES Research Center (ARC)	Lupe Velasquez	(650) 604-4522	lupe.m.velasquez@nasa.gov
DRYDEN Flight Research Center (DFRC)	Robert Medina	(661) 276-3343	robert.medina-1@nasa.gov
GLENN Research Center (GRC)	Timothy Pierce	(216) 433-2147	timothy.c.pierce@nasa.gov
GODDARD Space Flight Center (GSFC) and HQ Acquisition Branch	Gilberto DelValle	(301) 286-8136	gilberto.delvalle-1@nasa.gov
Jet Propulsion Laboratory (JPL)	Martin Ramirez	(818) 354-6093	martin.m.ramirez@jpl.nasa.gov
JOHNSON Space Center (JSC)	Charles Williams	(281) 483-5933	charles.t.williams@nasa.gov
KENNEDY Space Center (KSC)	Larry Third	(321) 867-7357	larry.m.third@nasa.gov
LANGLEY Research Center (LaRC)	Randy Manning	(757) 864-6074	randy.a.manning@nasa.gov
MARSHALL Space Flight Center (MSFC)	David Brock	(256) 544-0267	david.e.brock@nasa.gov
NASA Management Office -JPL	Angel Castillo	(818) 354-1585	angel.a.castillo@jpl.nasa.gov
NASA Shared Services Center (NSSC)	John Ceconi	(228) 813-6810	john.a.ceconi@nasa.gov
STENNIS Space Center (SSC)	Michelle Stracener	(228) 688-1720	michelle.m.stracener@nasa.gov





➤ Small Business Training

- ✓ Procurement / Program / Technical
- ✓ Source Boards

➤ Small Business Utilization Clause

- ✓ Separate Evaluation Factor in RFP's
- ✓ Special Section "H" Clause
- ✓ Subcontracting Plan Evaluations Plans



➤ Joint Counseling

- ✓ NASA / Large Prime Partners / Other Tenants

➤ NASA Vendor Database

- ✓ Combine all Center Databases
- ✓ Better Market Research





➤ Mentor-Protégé Program

- ✓ SBIR Phase II Component
- ✓ Proposed FY-12 Changes

➤ Prime Small Business Reporting

- ✓ Track Primes Accomplishments
- ✓ Reported Every 6 Months



Small Business Reporting



FY08 GSFC/HQ Individual Subcontracting Report as of December 31, 2008

Data Generated January 9, 2009 from eSRS

# of ISR's Submitted and Approved in FY 2008	# of ISR's Meeting Negotiated Goals					
Submitted/Approved 114/110	SB	SDB	SDVOSB	VOSB	WOSB	HUBZone
	72/110 65%	48/110 44%	49/84 58%	22/42 53%	37/43 86%	14/22 64%

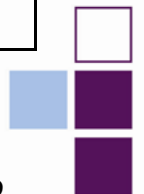


New Standard Clauses – Section L

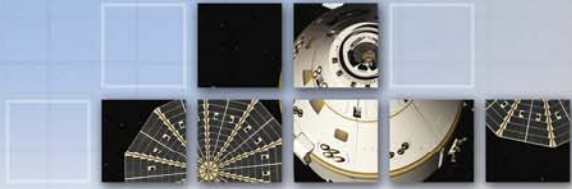
WBS work to SB Subs



Name of Subcontractor (NAICS for work being performed by subcontractors)	DUNS Number, and/or CAGE Code	Type of Business (SB, SDB, WOSB, HBZ, VO, SDVOSB)	Hours proposed	Hours as percentage of total effort	PWS Paragraph to be performed	Percentage of work subcontracted out by this contractor to other than small businesses
XYZ Corp. (811212)	01345 DUNS 123456789	SB, SDB	19,000	1.18%	3.1.1, 3.1.2 3.1.3.1, 3.1.3.2	
Acme Ltd. (541519)		SB	320,000	20.00%	3.1.3, 3.1.4	
Smith, Jones and Assoc. (541512)		SB, SDB, HBZ	85,000	5.31%	3.1.4	
ABC Co. (334111)		SB, VOSB, SDVOSB	264,000	16.50%	3.1.5	
Triple A Inc. (541511)		SB, SDB	83,000	5.19%	3.1.9	



Contact NASA OSBP



NASA Office of Small Business Programs
300 E Street, SW
Washington, DC 20546

Tel: (202) 358-2088

Fax: (202) 358-3261

E-mail: smallbusiness@nasa.gov

Website: www.osbp.nasa.gov

NASA Vendor Database: <https://vendors.nvdb.nasa.gov>

