DLA Troop Support
Subsistence Supply Chain
Subsistence Mission

Provide full service subsistence support for the readiness and mobilization needs of U.S. Military personnel and their families worldwide.

Executive Agent for Class I Materiel
Subsistence

Customers / Items
- Customers: 12,000
- Orders: 13M annually
- Items: 65,000

Sales
- FY05: $3.9B
- FY06: $4.0B
- FY07: $4.0B
- FY08: $4.5B
- FY09: $4.8B

Inventory
- FY05: $190M
- FY06: $428M
- FY07: $406M
- FY08: $367M
- FY09: $472M

Personnel / Vendors
- Employees (auth): 320+ civilian + 14 military
- Suppliers: 1,261

FY10 Sales Forecast $4.460B
FY09 Subsistence Business

Warfighter
$4.461B

Other
$297M

= $4.8 Billion

Warfighter
$4.461B

Navy
$373M

Air Force
$227M

Marine Corps
$162M

Non DoD
$297M

Readiness Dividends

- Forward presence
- Surge & sustainment
- Joint strategy
- Information fusion
- Total asset visibility

Garrison Feeding
$3,716

Rations
$653M

Produce
$388M
Focus on the Customer

Agencies
- Army
- Navy
- Air Force
- Marine Corps
- Non DoD
  - Dept of Agriculture (USDA)
  - Federal Bureau of Prisons
  - Job Corps
  - Veterans’ Homes
  - FEMA

People
- Installation food advisors
  -Military facilities CONUS and OCONUS
  -Navy ships
- Command food advisors
  -Theatre of Operations
- Commissary managers
Focus on Industry

Who they are

- Full-line food distributors
- Small business produce vendors
- Local dairies and bakeries
- Soda distributors
- Ration assemblers and component suppliers
- Food service equipment suppliers
Contract Highlights

• Tailored customer support contracts
  – Partnership between Gov’t and industry
• Supports contingencies and troop surge
• Highest quality products
• Competitive with commercial prices
• Transparency… costs and suppliers
• Oversight /reporting requirements
Operational Rations
Tailored Operational Rations

- Individual Field Feeding Program
  - Meal, Ready-to-Eat
  - Meal, Religious, Kosher/Halal
  - Meal, Cold Weather (MCW)
  - Food Packet, Long Range Patrol (LRP)
  - Tailored Operational Training Meal (TOTM)
  - Meal, Alternative Regionally Customized (MARC)

- Group Field Feeding Program
  - Unitized Group Ration (UGR-A and Heat & Serve options)
  - Unitized B Ration (USMC only)
  - UGR-Express (UGR-E)

- First Strike Ration (FSR)
- Survival Rations (Food Packet)
- Humanitarian Daily Ration (HDR)
- Health & Comfort Pack (HCP)
Meal, Ready-to-Eat, Individual

• Used by services to sustain individuals during military operations that preclude organized food service facilities
  – Primary individual soldier combat ration

• Characteristics
  – Flexible packaging
  – Shelf Life… 3 years at 80° Fahrenheit
  – Thermo processed entrees with crackers, a spread, dessert/snack, beverages, accessory packet, plastic spoon, and flameless ration heater (FRH)
  – Capable of being air dropped
  – Capable of withstanding 20° Fahrenheit
  – 24 menu varieties
Religious & Vegetarian Field Feeding Programs

**Vegetarian MRE**
- Pasta with Vegetables
- Minestrone
- Western Beans
- Red Beans & Rice

**Religious Meals**
- Commercial product with minimum 12-month shelf life
- Meal Religious Kosher - all components certified (except condiments)
- Meal Religious Halal - only entree is Halal certified (other components acceptable)
- Case contains 12 meals

Vegetarian MRE now incorporated into standard MRE!
- all components certified (except condiments)
- only entree is Halal certified (other components acceptable)
- 6 meats, 4 vegetables, 2 dairy/pasta
Unitized Group Ration Program

- Replaced Unitized T-Pack Program for Army Field Feeding System in FY99
- Contains complete food and paper/plastic components to serve 50 meals
- Meal configurations
  - UGR Core Components + UGR Heat & Serve Tray Pack (metal to poly conversion) 18-month shelf life
  - UGR Core Components or UGR-A Perishable Components 6-month shelf life
Equipment

Food Service Equipment

- Refrigerators, dishwashers, coffee makers, ice machines...
- Dining facilities, ships
- Commercial and modified commercial equipment

Field Feeding Equipment

- Modern Burner Unit (MBU), Tray Ration Heater (TRH), field kitchen spare parts & components...
- Troops in training and in the field
- Developed in coordination with Natick and Services for military use
WARFIGHTER FOCUSED, GLOBALLY RESPONSIVE SUPPLY CHAIN LEADERSHIP

Mounted Kitchen Trailer (MKT)
Tray Ration Heating System (TRHS)
WARFIGHTER FOCUSED, GLOBALLY RESPONSIVE SUPPLY CHAIN LEADERSHIP

Produce Support
Produce Customer Segments

• Military troops
  – CONUS support converting from local offices to Long Term Contracts (LTCs)
  – OCONUS support through local contracts, prime vendors and/or CONUS airlift support

• USDA
  – DoD Fresh Produce Program
  – Partnership since 1994
  – DSCP acts as acquisition & distribution agent
  – Support via LTCs and Blanket Purchase Agreements (BPAs)
  – Forward support
  – 46 states… approx. 16,000 schools
  – FY09 sales… $80.1M
Market Fresh Support

• Bread & Dairy
  – Unique market… regionally focused based on local bakeries and dairy plants
  – Many local businesses with limited EDI capabilities
  – 200 long term contracts
  – Bread support… $20M annually
  – Dairy support… $16M annually

• Soda
  – 4 long term contracts… Pepsi, Coke, Dr Pepper
  – 400 administrative contracts… $10M
Garrison Feeding Support
## How is Subsistence Prime Vendor Different?

<table>
<thead>
<tr>
<th>Prime Vendor Support</th>
<th>Traditional Support</th>
</tr>
</thead>
<tbody>
<tr>
<td>• 24 to 48 hour lead time</td>
<td>• Multiple order lead times</td>
</tr>
<tr>
<td>• New items weekly</td>
<td>• New items twice a year</td>
</tr>
<tr>
<td>• Tailored catalogs</td>
<td>• Basic staple items</td>
</tr>
<tr>
<td>• Refined no. of items</td>
<td>• Limited items in system</td>
</tr>
<tr>
<td>• Manage vendors</td>
<td>• Manage inventories</td>
</tr>
<tr>
<td>• Direct Vendor Delivery</td>
<td>• Stock in/stock out</td>
</tr>
<tr>
<td>• Electronic Commerce</td>
<td>• Paper system</td>
</tr>
</tbody>
</table>
## Subsistence Prime Vendor

<table>
<thead>
<tr>
<th>CONUS</th>
<th>OCONUS</th>
</tr>
</thead>
<tbody>
<tr>
<td>• 44 contracts</td>
<td>• Existing infrastructure did not exist</td>
</tr>
<tr>
<td>• 36 prime vendors</td>
<td>• 15 contracts</td>
</tr>
<tr>
<td>– Sysco, US Food Service, etc.</td>
<td>• 14 prime vendors</td>
</tr>
<tr>
<td>– Existing commercial full-line food service infrastructure</td>
<td>– PWC, Supreme, Ebrex, TWI, etc.</td>
</tr>
<tr>
<td>• 3rd generation contracts in place</td>
<td>– Third Party Logistics (3PL) companies developed food prime vendor infrastructure</td>
</tr>
<tr>
<td>• Supports Service Dining Facilities (DFACs), ships, Job Corps, Coast Guard, and other non-DoD</td>
<td>• Supports DFACs, Forward Operating Bases (FOBs), Mobile Field Kitchens (MKTs), GFM storage and distribution (e.g. MRE)</td>
</tr>
<tr>
<td>• $700 M annual estimate</td>
<td>• $3 B annual estimate</td>
</tr>
</tbody>
</table>
Prime Vendor OCONUS
We’re located where our customers are!

- Kyrgyzstan
- Afghanistan
- Japan
- Korea
- Okinawa
- Guam
- Ecuador
- Alaska
- Singapore
- Spain
- Germany
- Italy
- Macedonia
- Turkey
- Kenya

Potential new locations:
- Kuwait
- Bahrain
- Djibouti
- Qatar
- UAE

22 platforms!
Prime Vendor Iraq
2 supporting warehouse platforms

- Currently supporting 122 customers within Iraq & Kuwait
  - Combination of Forward Operating Bases (Mobile Kitchen Trailer sites) and Dining Facilities (DFACs)
- Future support to approx 35 sites

Retro-grade of trucks back to PV warehouse

FF&V/LMR/PV - Kuwait
C1.1 Victory Inn
C1.2 Eagle Nest
C2 Remagen
C7 Warrior
C8 Summerall
J3 Kirkuk
FF&V/LMR/PV - Iraq
K1 Tallil
K2 Ceder II
K4 TTM
B08 Duke
G4 Al Hillad Charlie
J9 Al Hilliah CPA
Prime Vendor Iraq
H1 Courage/ Palace
H2.1 Mosel Airfield
H3.1 Q-West
H4 Marez/ Glory
H5 Tall Afar/Sykes

SAUDI ARABIA

Port of Shuwaikh
Prime Vendor Afghanistan
Supports DFACs, Forward Operating Bases (FOBs), Provisional Reconstruction Teams (PRTs), and Class IV Storage

- **RC (W)**
  - DFACs, FOB, PRTs: 13
  - CLI Hub - Helmond
  - CL IV Storage - KAF

- **RC (S)**
  - DFACs, FOB, PRTs: 51
  - CLI Hub - Helmond
  - CL IV Storage - KAF

- **RC (N)**
  - DFACs, FOB, PRTs: 4
  - MES, MES, KDZ x2

- **RC (C) and RC (E)**
  - DFACs, FOB, PRTs: 112
  - CLI Hub - Sharana
  - CL IV Storage - Kabul and Bagram

- **RC (N)**
  - DFACs, FOB, PRTs: 4
  - MES, MES, KDZ x2

- **Supreme Facility**
- **Major City**
- **Border Crossing**
- **DLA Class 1 reps and CORS located in BAF, KAF and Kabul**
SW Asia Transportation Challenges
Support for Disaster Relief

- American Samoa / Indonesia Earthquake
- US Regional Floods
- Haiti
- Chile
- The “Tsunami” Waves
- Gulf Oil Explosion & Leak
- DLA / FEMA Exercise Jun 2010
Quality Audits & Food Defense

• DSCP Food Defense Program
• Operational rations
  – Quality systems audit program
  – Quality Systems Management Visits (QSMV)
• Prime vendor / produce audits and QSMVs
• ALLFOODACTS and recalls
  – Peanut butter
  – Dairy shake
Subsistence
What We Want to Leave You With

• Dedicated, experienced workforce
• Focus on processes and costs
• Contingency support & war reserve management
• Customer relationships
• Tried-and-true industrial base
• Working toward Service-wide systems and processes from planning to consumption
Why do we exist?... to support them!