2010 DEFENSE LOGISTICS AGENCY
ENTERPRISE SUPPLIER CONFERENCE & EXHIBITION
“GLOBALLY RESPONSIVE FORWARD SUPPORT”
Welcome! Thank you for your participation in the 2010 Defense Logistics Agency Enterprise Supplier Conference and Exhibition. Once again, we are pleased to work with the National Defense Industrial Association as co-sponsors. The NDIA and DLA staffs have worked very hard to make this a productive and successful event for our industry partners.

DLA plays a critical and ever expanding role at providing logistics support and global supply chain management to the Department of Defense. You, our suppliers, play essential roles in accomplishing this demanding and dynamic mission.

This year’s conference theme, “Globally Responsive Forward Support,” captures our ongoing mission to provide worldwide support to all our customers, and particularly to the Warfighter. We provide full-spectrum logistics support to Soldiers, Sailors, Airmen, Marines, and civilians around the world every day. We partner with the Military Services, Combatant Commands, and especially you, our suppliers, to provide that necessary support. While Warfighter support will continue to be our principle focus, we must deliver in a way that increases efficiency and drives down costs. Your efforts have enabled us to deliver critical logistics support better than ever before, but more is expected of DLA and its business partners in light of constrained resources. You will hear this message throughout the conference.

We have taken to heart your suggestions to provide forums and presentations that will help you understand some new focus areas within DLA. We look forward to the networking opportunities this conference provides, and to working closely with you to forge relationships and cooperative agreements that support our Armed Forces. I hope you will find this year’s conference to be timely and productive, and as always, we welcome your feedback on how we can enhance our partnership. I look forward to meeting you at the conference.

A. S. THOMPSON
Vice Admiral, SC, USN
Director, Defense Logistics Agency
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As America’s combat logistics support agency, the Defense Logistics Agency provides the Army, Navy, Air Force, Marine Corps, other federal agencies, and joint and allied forces with a variety of logistics, acquisition and technical services. The Agency sources and provides nearly 100 percent of the consumable items America’s military forces need to operate ...from food, fuel and energy, to uniforms, medical supplies, and construction and barrier equipment. DLA also supplies about 84 percent of the military’s spare parts. In addition, the Agency manages the reutilization of military equipment, provides catalogs and other logistics information products, and offers document automation and production services. Defense Logistics Agency is headquartered at Fort Belvoir, Virginia. A global enterprise, wherever the United States has a military presence, DLA is likely there as well.

**DLA QUICK FACTS**

- Fiscal Year 2009 revenues of nearly $38 billion would put DLA in the top 60 of the Fortune 500 list, ahead of companies like American Express, DuPont and Coca Cola.
- Employs about 26,000 civilians and military employees.
- Supports nearly 1,700 weapon systems.
- Manages eight supply chains and nearly five million items.
- Administers the storage and disposal of strategic and critical materials to support national defense.
- Operates in 48 states (minus Vermont and Iowa) and 28 countries.
- Processes 10,000 contract actions and 133,000 requisitions a day.
- Manages 25 distribution depots worldwide.
- Has the third largest storage capacity of the top 50 distribution warehouses (behind FedEx and UPS).
- Is a leader in DoD’s efforts to supply the military services with alternative fuel and renewable energy solutions.
- Supports humanitarian relief efforts at home and abroad.
- Provides logistics support to other federal agencies.
- Fiscal Year 2009 Foreign Military Sales of about $1.5 billion, supporting 118 countries.
MONDAY  AUGUST 23  2010

8:30 am - 7:00 pm  ONSITE REGISTRATION OPEN - Exhibit Hall C Foyer

9:00 am - 3:00 pm  EXHIBITOR MOVE-IN

1:00 pm - 5:00 pm  TRAINING SESSION: TRAINING KNOWLEDGE AND OPPORTUNITY - C110 - C112

Doing Business with DLA Training, Knowledge and Opportunities (TKO) is an abbreviated version of the 2-day “Doing Business with DLA” Seminar.

Suppliers will learn about the various socioeconomic programs, including set-asides, and will become familiar with searching for open solicitations on the DLA Internet Bid Board System (DIBBS) and how to submit a quote through the DIBBS quoting process. Also included is the Automated Best Value System (ABVS) and why good performance from DLA suppliers is important, procedures for viewing and downloading drawings, and how to obtain forecasting data through the Supplier Requirements Visibility Application (SRVA).

3:00 pm - 5:00 pm  DLA LAND AND MARITIME RECOGNITION FOR EXCELLENCE AWARDS (BY INVITATION ONLY) - C113 - C115

Hosted by BG Thomas J. Richardson, USA, Commander, DLA Land and Maritime

5:00 pm - 7:00 pm  OPENING RECEPTION IN EXHIBIT HALL C

Ribbon Cutting Ceremony, performed by VADM Alan S. Thompson, SC, USN, Director, Defense Logistics Agency

Musical Entertainment by:
Victory Belles
Class Acts Columbus

7:00 pm  CONFERENCE ADJOURNS FOR THE DAY

EXHIBIT HALL CLOSES FOR THE DAY
7:00 am - 5:00 pm  
**ONSITE REGISTRATION OPEN** - Exhibit Hall C Foyer

7:00 am - 7:45 am  
**CONTINENTAL BREAKFAST** - Ballroom Foyer

7:45 am - 8:00 am  
**ATTENDEE SEATING IN BALLROOM** - Ballrooms 1-3

8:00 am - 8:40 am  
**OPENING CEREMONY: PRESENTATION OF COLORS AND NATIONAL ANTHEM**

8:40 am - 9:00 am  
**OPENING REMARKS**
   VADM Alan S. Thompson, SC, USN, Director, Defense Logistics Agency

9:00 am - 9:15 am  
**WELCOME REMARKS BY OHIO DELEGATION**
   Congressman Steve Austria, Ohio (R)

9:15 am - 10:00 am  
**FEATURED SPEAKER**
   Mr. Alan F. Estevez, Principal Deputy Assistant Secretary of Defense (Logistics and Materiel Readiness)

10:00 am - 10:45 am  
**FEATURED SPEAKER**
   Gen Duncan J. McNabb, USAF, Commander, United States Transportation Command

10:00 am - 10:45 am  
**DLA NETWORKING ROOM OPEN** - C120 - C122
   Meetings between suppliers and buyers - arranged by supplier requested appointments

10:45 am - 11:15 am  
**BREAK IN EXHIBIT HALL C**
   Exhibit Hall Open 10:45 am - 5:00 pm

12:00 pm - 1:30 pm  
**LUNCHEON WITH KEYNOTE SPEAKER** - Battelle Grand Hall
   The Honorable Frank Kendall, Principal Deputy Under Secretary of Defense for Acquisition, Technology, and Logistics

2:00 pm - 5:00 pm  
**DLA NETWORKING ROOM OPEN** - C120 - C122
   Meetings between suppliers and buyers - arranged by supplier requested appointments

2:00 pm - 3:00 pm  
**BREAKOUT SESSION I: Eleven Concurrent Sessions Available for Attendee Selection**

1. Procurement Systems Supplier Interface  
   C210
2. DLA Land  
   C211-C212
3. Value Engineering Tools  
   C213
4. DLA Maritime  
   C214-C215
5. Vendor Compliance with Shipments to DLA Distribution Depots  
   C216
TUESDAY  AUGUST 24  2010

6. Center of Excellence for Pricing C220
7. DLA Research & Development C221
8. DLA Energy C222
9. DLA Logistics Information Service C223
10. DLA Aviation C224-C225
11. DLA Troop Support (Subsistence) C226

3:00 pm - 3:15 pm
BREAK IN EXHIBIT HALL C

3:15 pm - 4:15 pm
BREAKOUT SESSION II: Ten Concurrent Sessions Available for Attendee Selection
1. Performance Based Logistics (PBLs) C210
2. DLA Small Business C211-C212
3. DLA Disposition Services C213
5. DLA Troop Support (Construction & Equipment) C220
6. DLA Research & Development C221
7. Procurement Integrity C222
8. Industrial Base Support C223
9. Acquisition Specialist Panel C224-225
10. Forecasting C226

5:00 pm
EXHIBIT HALL C CLOSES

5:00 pm - 7:00 pm
DLA BUSINESS ALLIANCE AWARDS DINNER - Battelle Grand Hall
DLA Honors Outstanding Industry Partners and Customers

7:00 pm
CONFERENCE ADJOURNS FOR THE DAY
7:00 am - 3:45 pm  ONSITE REGISTRATION OPEN  - Exhibit Hall C Foyer
7:00 am - 7:45 am  CONTINENTAL BREAKFAST  - Ballroom Foyer
7:45 am - 8:00 am  ATTENDEE SEATING IN BALLROOM  - Ballrooms 1-3
8:00 am - 8:05 am  OPENING REMARKS
VADM Alan S. Thompson, SC, USN, Director, Defense Logistics Agency
8:05 am - 8:45 am  PANEL - DLA SENIOR LEADERSHIP
8:45 am - 9:30 am  FEATURED SPEAKER
Mr. Patrick Fitzgerald, Director, Defense Contract Audit Agency (DCAA)
9:30 am - 10:15 am  PANEL - DLA SUPPORT TEAM LEADS
Forward Support to the Warfighter
10:00 am - 12:00 pm  DLA NETWORKING ROOM OPEN  - C120 - C122
Meetings between suppliers and buyers - arranged by supplier requested appointments
10:15 am - 11:00 am  FEATURED SPEAKER
The Honorable Robert F. Hale, Under Secretary of Defense (Comptroller) and Chief Financial Officer
11:00 am - 11:15 am  BREAK IN EXHIBIT HALL C
Exhibit Hall Open 11:00 am - 3:00 pm
11:15 am - 12:00 pm  PANEL - DLA ACQUISITION EXECUTIVES  - Ballrooms 1-3
Moderated by Ms. Nancy M. Heimbaugh, DLA Senior Acquisition Executive
12:00 pm - 1:30 pm  LUNCHEON WITH FEATURED SPEAKER  - Battelle Grand Hall
Mr. Shay Assad, Director, Defense Procurement and Acquisition Policy (DPAP)
CLOSING REMARKS
VADM Alan S. Thompson, SC, USN, Director, Defense Logistics Agency
1:15 pm - 3:30 pm  DLA NETWORKING ROOM OPENS  - C120 - C122
Meetings between suppliers and buyers - arranged by supplier requested appointments
1:30 pm - 2:30 pm  BREAKOUT SESSION III: Nine Concurrent Sessions Available for Attendee Selection
1. DLA Small Business  - C210
2. DLA Land  - C211-C212
3. Value Engineering Tools  - C213
4. DLA Maritime  - C214-C215
5. DLA Distribution  - C221
6. Procurement Integrity  
7. Industrial Base Support  
8. Acquisition Specialist Panel  
9. DLA Troop Support (Clothing & Textiles)

2:30 pm - 2:45 pm

BREAK IN EXHIBIT HALL C

2:45 pm - 3:45 pm

BREAKOUT SESSION IV: Eleven Concurrent Sessions Available for Attendee Selection

1. Procurement Systems Supplier Interface 
2. DLA Land 
3. Alternative Fuels 
4. DLA Maritime 
5. Service-Disabled, Veteran-Owned Small Business Town Hall 
6. Center of Excellence for Pricing 
7. Joint Contingency Acquisition Support Office (JCASO) 
9. Performance Based Logistics (PBLs) 
10. DLA Aviation 
11. DLA Troop Support (Medical)

3:00 pm

EXHIBIT HALL C CLOSES; EXHIBITOR MOVE-OUT

3:45 pm

CONFERENCE ADJOURNED
DLA AVIATION
The Aviation Demand and Supply Chain will provide an overview on the Vision, Mission, and Functions of DLA's Aviation segment. In addition, we will focus on our management and acquisition strategies of Consumables, Supply Storage & Distributions, and Depot Level Reparables Procurement Operations while explaining our metrics and how they impact the supplier.

PROCUREMENT SYSTEMS SUPPLIER INTERFACE
The HQ Acquisition Policy & Systems Division, along with representatives from the supply centers’ procurement process support offices, will provide an overview of some of the various systems suppliers may interface with when doing business with DLA. The following pre- and post-award systems will be addressed: the DLA Internet Bid Board System (DIBBS), the Automated Best Value System (ABVS), the Past Performance Information Retrieval System (PPIRS), the Contractor Performance Assessment Reporting System (CPARS), the Federal Awardee Performance and Integrity Information System (FAPIIS) and the Electronic Subcontracting Reporting System (eSRS), and EProcurement.

VALUE ENGINEERING TOOLS
The Defense Logistics Agency Value Management Program strives to be a premier provider of support and services to the Warfighter by continually seeking to improve the materials and technology available while providing the lowest possible cost. This briefing will present some of the tools utilized within Value Management: Source Approval Requests (SARs), Value Engineering Projects, Castings and Forgings, Value Engineering Change Proposals, and Replenishment Parts Purchase or Borrow (Bailment). Information provided on each program includes purpose, benefits, processes/procedures used, how contractors/customers initiate projects, examples of completed projects, and Points of Contact. Various members of the Value Management community will be available after the brief for further discussion.

DLA TROOP SUPPORT (SUSTAINANCE)
This session will be an overview describing the Subsistence worldwide mission. The Subsistence mission is to provide food to U.S. Military Personnel worldwide as well as to other Federal Agencies. The Subsistence Supply Chain accomplishes that mission by serving as the key link between the Armed Forces and the U.S. Food Industry. This rich history of food buying and logistical experience ensures that our customers continue to receive the highest quality food available, at the most reasonable prices, when and where they need it.

DLA LOGISTICS INFORMATION SERVICE
This session will instruct suppliers on how to use the DoD Electronic Mall (EMALL). The DOD EMALL is a single entry point for DOD and Federal government customers to find and acquire off-the-shelf items, finished goods and services from the commercial marketplace and government sources. The DOD EMALL offers cross-store shopping to compare prices and other best value factors. The DOD EMALL suppliers are government approved sources and comply with Federal Acquisition Regulation requirements.

CENTER OF EXCELLENCE FOR PRICING (COEP)
DCAA discussion on adequate contractor proposal packages. COEP presentation on Truth In Negotiations Act requirements, Information Other Than Cost or Pricing Data, Support of Commercial Pricing Proposals. Presentation on COEP mission, objective, and oversight of contractor programs.

FORECASTING
Collaborative forecasting is a critical component to maintaining an effective supply chain. DLA has initiated a new tool called the Supplier Requirements Visibility Asset program that provides suppliers a 24-month forecast of projected requirements. This Breakout Session will provide a demonstration of this tool, and also discuss the role of DLA's suppliers in achieving Attainment to Plan goals in support of customer requirements.

DLA LAND
The Defense Logistics Agency Land Supply Chain will provide an overview on the Vision, Mission & Functions of the Land Supply Chain and its Detachments and Strategic Supply Chain Relationships. We will provide an overview of projected Strategic Acquisitions for FY2011, 2012, and 2013. Emphasis will be on Contract Award & Contract Administration for Acquisitions of Consumable Spares and Repairable Items supporting all Land-Based Weapon Systems. Time is allotted for questions and answers.
DLA RESEARCH & DEVELOPMENT
DLA’s research and development program is the Agency’s laboratory for developing and testing innovative supply chain concepts and technology. Cross-cutting projects are underway in areas which support land, maritime, aviation, construction and equipment, as well as focused efforts in support of subsistence, clothing and textiles, medical, energy, distribution, disposition and logistics information. This presentation will give an overview of the R&D program, with emphasis on projects that are of immediate interest to suppliers.

DLA ENERGY
The Energy Supply Chain will provide an overview on the Vision, Mission, and Functions of DLA’s Energy segment.

ACQUISITION SPECIALIST PANEL
This Panel will focus on telling suppliers how to improve their business with DLA as a supplier. For example, when they get contracts how to ensure they deliver on time, proactively contact DLA for deficiencies or issues, contract administration concerns, ensuring good alliances with subcontractors and using small businesses as subcontractors. This Panel will consist of experienced acquisition specialists discussing issues they face every day and giving suppliers advice on ways to improve their contracting relationship with DLA based upon their experiences.

DLA DISPOSITION SERVICES
Over time, Disposition Services has been known by different names including: Defense Property Disposal Service (DPDS), Defense Reutilization and Marketing Service (DRMS) and now Disposition Services. Although the names may have changed, the core value of our services remains the same “National Security and Fiscal Stewardship.” Disposition Services takes great pride in supporting the Warfighter and public by providing worldwide disposal management solutions. We are the subject matter experts in Demilitarization, Reutilization, and Environmental Stewardship of Government property.

Our inventory and expertise extends beyond military vehicles, uniforms, and computers. We manage transfer and donation programs to other federal, state, and local governments. Disposition Services provides demilitarization expertise prior to sale or as a condition of sale of military excess property within Trade Security and Export control regulations. We provide Resource Recovery and Recycling Programs, which conserves natural resources, reduces waste products and returns revenue to the military services. Through recycling, the Precious Metals Recovery Program significantly reduces the need for DOD to purchase metals such as gold, silver, and platinum family metals through recycling of excess and surplus scrap containing precious metals.

Disposition Services manages the disposal of hazardous property for DOD activities, maximizing the use of each item, and minimizing environmental risks and costs. We have a worldwide presence within DOD, with disposal specialists in 14 foreign countries, two U.S. territories (Guam and Puerto Rico) and 41 states. The total Disposition Services work force numbers approximately 1,400 people. Of those, approximately 332 work at its Battle Creek, Mich., headquarters. Disposition Services also supports military contingency missions including Iraq, Afghanistan, and Africa.

INDUSTRIAL BASE SUPPORT
DLA’s Industrial Capabilities and Warstopper Program, in conjunction with the Defense Supply Center Columbus (DSCC) Industrial Capabilities staff, will present a general overview of the Warstopper program and it’s interface with industrial base vendors. The discussion will highlight how vendors can provide feedback to the program through the Warstopper Request For Information process as well as the requirements of the electronic Capability Assessment Plan (eCAP) procedure which class IX suppliers must use to respond to solicitations containing surge clauses.

DLA TROOP SUPPORT (CONSTRUCTION & EQUIPMENT)
Construction & Equipment breakout session will depict the supply chain’s major programs, the wide diversity of industry sector involvement and identify areas where expansion of supplier participation/industrial base would be welcomed.

DEFENSE FINANCE AND ACCOUNTING SERVICE (DFAS) FINANCIAL PROCESSES
Wide Area Work Flow (WAWF) is a Paperless Contracting DoD-wide application designed to eliminate paper from the receipts and acceptance process of the DoD contracting lifecycle. The goal is to enable authorized Defense contractors and DoD personnel the ability to create invoices and receiving reports and access contract related documents.

In the traditional DoD business method, three documents are required to make a payment - the contract, the receiving report and the invoice. Each of these may arrive at the payment office
separately - if they are paper. They are processed individually as they arrive. Information is then manually keyed in to the payment system. Using WAWF, electronic documents are shared, eliminating paper and redundant data entry. Data accuracy is increased and the risk of losing a document is greatly reduced.

The contract is available through a seamless interface with an application called Electronic Document Access (EDA). Contractors have electronic options for submitting invoices and receiving documents. They can submit documents on the Web, through FTP, or through EDI.

WAWF supports DoD’s efforts to reduce unmatched disbursements in the DoD receipt, acceptance, entitlement and payment process through data sharing and electronic processing. The benefits to DoD are global accessibility of documents, reduced need for re-keying, improved data accuracy, real-time processing, and secure transactions with audit capability. For vendors, benefits include the capability to electronically submit invoices, reduction of lost or misplaced documents, and online access to contract payment records.

**DLA TROOP SUPPORT**

**(CLOTHING & TEXTILES)**

The Clothing & Textile mission is to provide dress and field uniforms, field gear, tentage, combat clothing and personal chemical protective items to the Armed Forces in peace and in war. These items are primarily military unique and most are purchased under a military specification. The clothing items range from simple garments to complex protective clothing, such as Body Armor and the Joint Service Lightweight Integrated Suit Technology (JSLIST).

**PERFORMANCE BASED LOGISTICS (PBLs)**

PBL is a strategy to provide integrated, measurable packages of logistics support to improve weapons system readiness. DLA is leveraging PBL to connect product support strategies to the supply chain enterprise to optimize our customer’s performance outcomes at best value. This breakout session will highlight DLAs range of support capabilities in relation to PBL, to include contracting, storage and distribution, cataloging, and disposal. It will also be an opportunity to discuss DLAs plans to expand commercial partnerships, both as a support provider to industry Product Support Integrators (PSI) and as a support integrator itself, partnering with multiple Product Support Providers.

**PROCUREMENT INTEGRITY**

Procurement Integrity - Ensuring the Integrity of the DoD Supply Chain.” This session will present the following: Current status of supply chain integrity; trends in fraud, waste, and abuse; Government actions being taken to mitigate the risk of nonconforming and counterfeit material entering the DoD supply chain; and desired contractor behaviors.

**DLA DISTRIBUTION**

The DDC supports vendors by providing an array of transportation and customer services functions. Supply Chain Transportation provides the means for the vendors to obtain the most up to date shipping information while the Customer Engagement Division can track shipments to aid in the receipt process. This presentation will cover how a vendor can utilize DDC’s services and the processes that are used.

**ALTERNATIVE FUELS**

The DLA Energy Alternative Fuels briefing introduces the Agency capabilities specific to testing and utilization of alternative fuel sources to meet war fighter requirements and goals as stated in their respective Strategic Energy Plans. The briefing includes on-going research & evaluation efforts to identify the most applicable solutions to meeting the Military Service needs.

**DLA TROOP SUPPORT (MEDICAL)**

The Medical Supply Chain will present an overview of the Medical Directorate mission. Medical acquires products such as pharmaceuticals, surgical devices and equipment. These products are provided to Military Treatment Facilities (MTFs), naval ships and troops in the field. The emphasis of the presentation will be an outreach for new suppliers in critical areas. Discussions of Medical’s Readiness, Prime Vendor and ECAT programs will be presented.

**DLA MARITIME**

The Defense Logistics Agency Maritime Supply Chain will provide an overview on the Vision, Mission & Functions of the Maritime Supply Chain and its Detachments and Strategic Supply Chain Relationships. We will provide an overview of projected Strategic Acquisitions for FY2011, 2012 and 2013. Emphasis will be on Contract Award & Contract Administration for Acquisitions of Consumable Spares and Repairable Items supporting all Maritime-Based Weapon Systems. Time is allotted for questions and answers.
VENDOR COMPLIANCE IN SHIPPING MATERIEL TO DLA DISTRIBUTION DEPOTS
This session will outline the requirements for suppliers to be in compliance with packaging, receiving, and other standards required to ensure a speedy and quality compliant receipt of materiel by DLA Distribution depots.

SERVICE DISABLED VETERAN OWNED SMALL BUSINESS TOWN HALL
Do you have ideas for how DLA can better engage your company thereby increasing and maximizing SDVOSB participation in DLA’s acquisitions? Come share during this SDVOSB town hall style event.

JOINT CONTINGENCY ACQUISITION SUPPORT OFFICE (JCASO)
Director of the Joint Contingency Acquisition Support Office (JCASO) will present an overview of JCASO’s mission. JCASO was recently established by the OASD(L&M) to provide program management of Operational Contract Support (OCS) to all the DoD Combatant Commands (COCOMs) for planning, exercises, training, and deployments.

DLA SMALL BUSINESS
In this session the audience will gain a better understanding of some of the many tools available to assist them in doing business with DLA. They will learn how DLA supports the war fighter and, where to find information regarding procurement opportunities, and where to go should they need more information.
## BUSINESS SIZE CLASSIFICATIONS

<table>
<thead>
<tr>
<th>Code</th>
<th>Classification</th>
</tr>
</thead>
<tbody>
<tr>
<td>SB</td>
<td>Small Business</td>
</tr>
<tr>
<td>HUBZone SB</td>
<td>Historically Underutilized Business Zone, Small Business</td>
</tr>
<tr>
<td>LB</td>
<td>Large Business</td>
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</table>

## VENDOR EXCELLENCE AWARD

<table>
<thead>
<tr>
<th>Company</th>
<th>Nominating Activity</th>
<th>Business Size</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aerospace &amp; Commercial Technologies, Inc.</td>
<td>DLA Aviation</td>
<td>SB</td>
</tr>
<tr>
<td>Linde LLC</td>
<td>DLA Energy</td>
<td>LB</td>
</tr>
<tr>
<td>REV-CAP Company, Inc.</td>
<td>DLA Aviation</td>
<td>SDB</td>
</tr>
<tr>
<td>DARE Electronics, Inc.</td>
<td>DLA Land &amp; Maritime</td>
<td>WOSB</td>
</tr>
<tr>
<td>All Rite Distributing Co., Inc.</td>
<td>DLA Land &amp; Maritime</td>
<td>SDVOSB</td>
</tr>
<tr>
<td>Central Ohio Metal Stamping</td>
<td>DLA Land &amp; Maritime</td>
<td>HUBZone SB</td>
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## INNOVATIVE BUSINESS PERFORMER OF THE YEAR

<table>
<thead>
<tr>
<th>Company</th>
<th>Nominating Activity</th>
<th>Business Size</th>
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<tbody>
<tr>
<td>Regent Systems, Inc.</td>
<td>DLA Contracting Services Office</td>
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<td>Hess Corporation</td>
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<tr>
<td>E-3 Enterprises, Inc.</td>
<td>J-6/DLA Document Services</td>
<td>SDB</td>
</tr>
<tr>
<td>MinnTech Electronics, Incorporated</td>
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<td>WOSB</td>
</tr>
<tr>
<td>PAL Services, Inc.</td>
<td>DLA Aviation</td>
<td>SDVOSB</td>
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## NEW DLA CONTRACTOR OF THE YEAR

<table>
<thead>
<tr>
<th>Company</th>
<th>Nominating Activity</th>
<th>Business Size</th>
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</thead>
<tbody>
<tr>
<td>Trinity Armour, Inc.</td>
<td>DLA Land &amp; Maritime</td>
<td>SDB/WOSB</td>
</tr>
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</table>
# DLA Business Alliance Awards

## Outstanding Readiness Support

<table>
<thead>
<tr>
<th>Company</th>
<th>Nominating Activity</th>
<th>Business Size</th>
</tr>
</thead>
<tbody>
<tr>
<td>Airtronic USA, Inc.</td>
<td>DLA Land &amp; Maritime</td>
<td>SB</td>
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<tr>
<td>Elk Grove Village, IL 60007-1318</td>
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<tr>
<td>Science Applications International Corp</td>
<td>DLA Land &amp; Maritime</td>
<td>LB</td>
</tr>
<tr>
<td>Fairfield, NJ 07004-2309</td>
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<tr>
<td>UPI Manufacturing</td>
<td>DLA Land &amp; Maritime</td>
<td>SDB</td>
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<tr>
<td>Eagle, WI 53119-1497</td>
<td></td>
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<tr>
<td>Surplus Electrical Innovations, Inc.</td>
<td>DLA Land &amp; Maritime</td>
<td>WOSB</td>
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<tr>
<td>Norfolk, VA 23517-1208</td>
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</tr>
<tr>
<td>Pikes Peak Cargo Secure, Inc.</td>
<td>DLA Troop Support</td>
<td>SDVOSB</td>
</tr>
<tr>
<td>Colorado Springs, CO 80907-3558</td>
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## Outstanding Ability One Program Vendor

<table>
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<th>Company</th>
<th>Nominating Activity</th>
<th>NIB/NISH</th>
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<tr>
<td>Arizona Industries for the Blind</td>
<td>DLA Troop Support</td>
<td>NIB</td>
</tr>
<tr>
<td>Phoenix, AZ 85043-2703</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Eastern Carolina Vocational Center, Inc.</td>
<td>DLA Land &amp; Maritime</td>
<td>NISH</td>
</tr>
<tr>
<td>Greenville, NC 27834-9050</td>
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<td></td>
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## Customer of the Year

- **DoD Customer**
  - US Army Medical Materiel Agency
  - Defense Medical Logistics Center
  - Fort Detrick, MD

- **Non-DoD Customer**
  - National Oceanographic Atmospheric Agency, Alaska Region
  - Anchorage, AK 99513-7575

## Commander’s Choice Award

- Mr. Ryan Moore, Principal Investigator
  - American Metalcasting Consortium
  - North Charleston, SC 29318
The Automated Best Value System (ABVS) is a computerized system, which collects a vendor’s past performance data and translates it into a numeric score. ABVS scores range from zero to a perfect score of 100. The Contracting Officer uses these scores as an additional evaluation factor when making best value award decisions.

The DLA Land and Maritime Center Score from the January 5, 2009 monthly update to the January 5, 2010 monthly update was used for selecting the DLA Land and Maritime 2009 Recognition for Excellence Awards. The criteria for this year’s selections were:

<table>
<thead>
<tr>
<th>Level</th>
<th>Contract Lines</th>
<th>Center Score</th>
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</thead>
<tbody>
<tr>
<td>Gold</td>
<td>50+</td>
<td>100</td>
</tr>
<tr>
<td>Silver</td>
<td>50+</td>
<td>99.0 – 99.9</td>
</tr>
<tr>
<td>Bronze</td>
<td>50+</td>
<td>98.0 – 98.9</td>
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</tbody>
</table>

Vendors listed on the following pages are being recognized as Recognition for Excellence Award winners due to their exceptional performance.

**GOLD AWARD WINNERS**

- Active Gear Company of Canada Limited
- Advanced Thermal Products, Inc.*
- Aerol Co., Inc.*
- AFM Hardware, Inc.*
- Allied Marine Services, Inc.*
- BC Systems, Inc.*
- Boeing Apache Worldwide Support
- Dare Electronics, Inc.*
- Eastern Carolina Vocational Center, Inc.
- Eaton Aerospace LLC, Sensing and Controls Division, Grand Rapids, MI
- Electronic Expeditors, Inc.*
- Essex Cryogenics of Mo., Inc.*

**SILVER AWARD WINNERS**

- AGM Container Controls, Inc.*
- Arrowhead Products
- Aviation Devices &
  Electronic Components LLC*
- BAE Systems, Safety Products, Inc.

**BRONZE AWARD WINNERS**

- Aerospace Optics Inc.*
- Air Electro, Inc.
- Alfa Laval, Inc.*
- Alby Sling Chains, Inc.
- ARC Systems, Inc.
- ATAP, Inc.*
- BNL Industries, Inc.*
- Brandamar Corporation
- B.W.I. of KS., Inc.*
- CDI Industries, Inc.
- Champion Aerospace LLC
- C K Power
- C-K Power Products Corp.
- Connectronics, Inc.*
- Contract Fabrication and Design*
- CPN/Denelex Group
- David Clark Company Incorporated*
- Dearborn Electronics, Inc.
- Dimo Corp.*
- Earton Corporation
- Eddy Pump Corp.
- Electrical Products Sales Corp.
- Electronic Connector Corp.
- Federal Prison Industries, Inc.
- Gichner Systems Group, Inc.
- dba Gichner Shelter Systems*
- Greenlee Filter LLC*
- Heale Manufacturing Co., Inc.*
- Heat Wagons, Inc.*
- Hensley Technologies, Inc.*
- HMS Systems
- Imperial Wire & Cable Co., Inc.*
- Industrial Tube Co., LLC Hartzell
- Aerospace*
- L&M Welding Supply, Inc.*
- Lee Air Company Inc.*
- Maverick Components
- MCT Industries, Inc.
- Milton Industries, Inc.*
- Northrop Grumman Corporation, Strike and Surveillance Systems Division F/A 18 Program*
- O.K. Tool & Die Co., Inc.*
- Otis Products, Inc.*
- Parasense, Inc.*
- Phaostron Instrument & Electronic Co., Inc.*
- Quality Aviation, Inc.
- R.A. Miller Industries, Inc.*
- Rich Industries, Inc. - USSCO*
- Robertson Fuel Systems, LLC*
- Spartan Motors Chassis, Inc.*
- State Electronics, Parts Corporation*
DLA LAND & MARITIME EXCELLENCE AWARDS

Genuine Parts Company
Globe Motors, Inc.
Haltec Corporation
Harris Corporation
Hatimi Enterprise
HBD/Thermoid, Inc.*
Herndon Products, Inc.
Highland Engineering, Inc.*
Howe Machine & Tool Corp.
Hunt Valve Company, Inc.
IMO Pump*
Integrated Procurement Technologies*
Iris Electronics Company, Inc.*
ITT Corporation
Jewell Instruments LLC
John Crane, Inc.*
Kidde Technologies, Inc.*
KITCO Fiber Optics
Marine Air Supply Co.; Inc.*
Melo’s Gas and Gear
Michelin North America, Inc.*
Milpaws, Inc.*
Moog Flo-Tork*
New Yorker Electronics, Inc. Co.*
Nobles Manufacturing, Inc.*
Norman Filter Company LLC
Optima Batteries, Inc.
PDI Ground Support System Inc.*
Pioneer Industries, Inc.
Plumbers Supply Company
R.E. Darling Co., Inc.*
Rev-Cap Co., Inc.
Rotair Industries, Inc.
RPA Electronic Distributors, Inc.*
SC Aero Incorporated
Science Applications International Corporation (SAIC)*
Seacoast Electric Company*
Seco Seals*
Shiloh Industries, Inc.*
Spacesaver Storage Systems, Inc.
Stone House Logistics
SupplyCore, Inc.
Veteran Employment Enterprise, Inc.*
Warren Controls, Inc.
West Side Tractor Sales Co.
Woodard Governor Company*

* Previous Award Winners
VADM ALAN S. THOMPSON, USN  
Director, Defense Logistics Agency

Vice Admiral Alan S. Thompson became Director of the Defense Logistics Agency in November 2008. As such he is responsible for providing the Army, Navy, Air Force, Marine Corps and other federal agencies with a variety of logistics, acquisition and technical services in peace and war. These services include logistics information, materiel management, procurement, warehousing and distribution of spare parts, food, clothing, medical supplies and fuel, reutilization of surplus military materiel and document automation and production. This worldwide mission is performed by approximately 26,000 civilian and military personnel.

Vice Admiral Thompson graduated with a Bachelor of Arts in economics from UCLA, where he received his commission through the Naval ROTC program in 1976. He also earned a Master of Business Administration from the University of Florida and completed the Columbia University Graduate School of Business Senior Executive Program.

Vice Admiral Thompson has served in a variety of key leadership positions afloat and ashore. At sea, he served as Assistant Supply Officer, USS David R. Ray (DD 971); Supply Officer, USS Chandler (DDG 996); and as Supply Officer, USS Dwight D. Eisenhower (CVN 69).

Ashore, he has served at the Naval Supply Systems Command, the former Naval Aviation Supply Office, Philadelphia; Commander, Naval Air Force, U.S. Pacific Fleet; Naval Air Station, Miramar; and the Office of the Chief of Naval Operations (CNO). He was the Commanding Officer, Fleet and Industrial Supply Center Norfolk and a CNO Fellow on the CNO Strategic Studies Group. Vice Admiral Thompson's Flag assignments included duty as Commander, Defense Supply Center Columbus, Defense Logistics Agency, Director, Supply, Ordnance, and Logistics Operations Division (N41), Office of the CNO, and as Commander, Naval Supply Systems Command and Chief of Supply Corps.

Vice Admiral Thompson’s personal awards include the Distinguished Service Medal, Defense Superior Service Medal, three Legions of Merit, four Meritorious Service Medals, two Navy Commendation Medals, the Navy Achievement Medal, and a number of unit and campaign awards. He is a qualified Naval Aviation Supply Officer and Surface Warfare Supply Corps Officer. Vice Admiral Thompson is also a member of the Department of the Navy Acquisition Corps.
MR. ALAN F. ESTEVEZ
Principal Deputy Assistant Secretary of Defense for Logistics and Materiel Readiness

Alan F. Estevez is the Principal Deputy Assistant Secretary of Defense (Logistics & Materiel Readiness). In this capacity, he is responsible for guiding the transformation of the Department of Defense (DoD) logistics processes to ensure cost effective, joint logistics support to support the warfighter in the 21st Century. He provides program oversight and develops policies for the operation of the over $100 billion DoD logistics operations, and he is a key leader of the DoD’s implementation of Radio Frequency Identification (RFID) technology to improve logistics support to U.S. forces. He has been the Principal Deputy Assistant Secretary of Defense (Logistics & Materiel Readiness) since November 2006 and has performed the duties of the Assistant Secretary of Defense (Logistics & Materiel Readiness) position since April 2009.

From October 2002 to November 2006, Mr. Estevez was the Assistant Deputy Under Secretary of Defense (Supply Chain Integrations) responsible for development of global supply chain management and distribution policies. Prior to assuming his executive position, Mr. Estevez held key positions within the Office of the Secretary of Defense, where he played a critical role in reengineering Defense transportation processes, and with the U.S. Army Strategic Logistics Agency, where he managed the Army’s program to correct logistics deficiencies identified during Operations Desert Shield/Desert Storm. From 1981 through 1990, Mr. Estevez held numerous positions with Military Traffic Management Command in Bayonne, New Jersey, Oakland, California, and Falls Church, Virginia.

Mr. Estevez received a Bachelor of Arts degree in Political Science from Rutgers University, New Brunswick, New Jersey in 1979 and a Masters degree in National Security Resource Strategy from the Industrial College of the Armed Forces in 1995. He is the recipient of the Presidential Rank Meritorious Executive Award, the Office of the Secretary of Defense Medal for Meritorious Civilian Service, and the 2005 Service to America Medal awarded by the Partnership for Public Service. He was inducted into the Senior Executive Service in October 2002.
GEN DUNCAN J. MCNABB, USAF
Commander, United States Transportation Command

Gen. Duncan J. McNabb is Commander, United States Transportation Command, Scott Air Force Base, Ill. USTRANSCOM is the single manager for global air, land and sea transportation for the Department of Defense.

Gen. McNabb graduated from the U.S. Air Force Academy in 1974. A command pilot, he has amassed more than 5,600 flying hours in transport and rotary wing aircraft. He has held command and staff positions at squadron, group, wing, major command and Department of Defense levels. During operations Desert Shield and Desert Storm, Gen. McNabb commanded the 41st Military Airlift Squadron, which earned Military Airlift Command’s Airlift Squadron of the Year in 1990. The general commanded the 89th Operations Group, overseeing the air transportation of our nation’s leaders, including the president, vice president, secretary of state and secretary of defense. He then served as commander of the 62nd Airlift Wing. The wing’s performance in 1996 earned the Riverside Trophy as the 15th Air Force’s outstanding wing. He also commanded the Tanker Airlift Control Center where he planned, scheduled and directed a fleet of more than 1,400 aircraft in support of combat delivery and strategic airlift, air refueling and aeromedical operations around the world. Gen. McNabb was the commander of Air Mobility Command, where he led 134,000 total force airmen in providing rapid global mobility, aerial refueling, special airlift and aeromedical evacuation for America’s armed forces. Most recently, Gen. McNabb served as the Air Force vice chief of staff.

Gen. McNabb’s staff assignments have included a variety of planning, programming and logistical duties. These include serving as the deputy chief of staff for Plans and Programs on the Air Staff and chairman of the Air Force Board having oversight of all Air Force programs. He also served as the director for logistics on the Joint Staff where he was responsible for operational logistics and strategic mobility support to the chairman of the Joint Chiefs of Staff and the secretary of defense.
Mr. Frank Kendall was sworn in as Principal Deputy Under Secretary of Defense for Acquisition, Technology, and Logistics (PDUSD(AT&L)) on March 5, 2010.

In his role as PDUSD(AT&L), Mr. Kendall is authorized to act for and assistant the Under Secretary of Defense for Acquisition, Technology & Logistics (USD(AT&L)). He also advises and assists the USD(AT&L) in providing staff advice and assistance to the Secretary of Defense on the acquisition system; research and development; modeling and simulation; systems engineering; advanced technology; developmental test and evaluation; production; systems integration; logistics; installation management; military construction; procurement; environment, safety, and occupational health management; utilities and energy management; document services; and nuclear, chemical, and biological defense programs.

Mr. Kendall has more than 35 years experience in engineering, management, defense acquisition and national security affairs in private industry, government and the military. For the past decade Mr. Kendall had been a consultant to defense industry firms, non-profit research organizations, and the Department of Defense in the areas of strategic planning, engineering management, and technology assessment.

Immediately prior to his current appointment to the DoD, Mr. Kendall was a Managing Partner at Renaissance Strategic Advisors, a Virginia-based aerospace and defense sector consulting firm. For the past several years Mr. Kendall has also been very active as an attorney in the field of human rights, working primarily on a pro bono basis. He has worked with Amnesty International USA, where he is currently a member of the Board of Directors, Human Rights First, for whom he has been an observer at Guantanamo, and for the Tahirih Justice Center, where he is currently Chair of the Board of Directors.

Within government, Mr. Kendall held the position of Director of Tactical Warfare Programs in the Office of the Secretary of Defense and the position of Assistant Deputy Under Secretary of Defense for Strategic Defense Systems. Mr. Kendall was Vice President of Engineering for Raytheon Co, where he was responsible for management direction to the engineering functions throughout the company and for internal research and development. Mr. Kendall also spent ten years on active duty with the Army serving in Germany, teaching Engineering at West Point, and holding research and development positions.

Mr. Kendall is a former member of the Army Science Board and the Defense Intelligence Agency Science and Technology Advisory Board and he is currently a consultant to the Defense Science Board and a Senior Advisor to the Center for Strategic and International Studies. Mr. Kendall was born in Pittsfield, Mass. He is a Distinguished Graduate of the U.S. Military Academy at West Point and he holds a Masters Degree in Aerospace Engineering from California Institute of Technology, a Master of Business Administration degree from C.W Post Center of Long Island University, and a Juris Doctoris from Georgetown University Law Center.
Mr. Patrick J. Fitzgerald was appointed as the Director, Defense Contract Audit Agency on November 8, 2009, and is responsible for all matters related to the management of the Agency and its resources.

Mr. Fitzgerald previously served as The Auditor General, U.S. Army. In that capacity, he was responsible for managing the worldwide operation of the U.S. Army Audit Agency (USAAA). Mr. Fitzgerald has 30 years of auditing experience within the USAAA, and has held positions at every level of the organization. Mr. Fitzgerald entered the Senior Executive Service (SES) in 1998 as the Deputy Auditor General, Forces and Financial Management. He served as the principal advisor to The Auditor General on the Agency programs for auditing the Army’s major functional areas of forces and manpower management, financial operations, information technology, Corps of Engineers, and civil works. He held the position of Deputy Auditor General, Policy and Operations Management, from 2001 to 2004, providing advice to The Auditor General on audit policy, follow-up and liaison, auditor training and recruiting, and the Agency resources. He served as the Principal Deputy Auditor General from 2004 to 2006, and developed and oversaw the execution of the Agency’s strategic audit plan and overall management of audit operations.

Mr. Fitzgerald graduated from the University of Baltimore with a Bachelor’s degree in Business Administration/Accounting (Summa Cum Laude). He also earned a Master’s degree in Policy and Management from Georgetown University. Mr. Fitzgerald is a Certified Public Accountant, Certified Information Systems Auditor, and Certified Government Financial Manager.

Mr. Fitzgerald received numerous awards and recognitions for performance excellence throughout his career including a Presidential Distinguished Executive Rank Award, Presidential Meritorious Executive Rank Award, and the Army Decoration for Exceptional Civilian Service.
THE HONORABLE ROBERT F. HALE
Under Secretary of Defense (Comptroller) and Chief Financial Officer

As Under Secretary of Defense (Comptroller), Robert F. Hale is the principal advisor to Secretary of Defense Robert M. Gates on all budgetary and fiscal matters, including the development and execution of the Defense Department’s annual budget of more than $600 billion. As Chief Financial Officer, Mr. Hale also oversees the Department’s financial policy, financial management systems, and business modernization efforts.

At the time of his nomination by President Barack Obama in January 2009, Robert Hale was Executive Director of the American Society of Military Comptrollers (ASMC), the professional association of Defense financial managers. For three-and-a-half years, he led the society’s certification program (the Certified Defense Financial Manager program), as well as training programs, a professional journal, and other activities, including ASMC’s National Professional Development Institute, an annual conference which attracts more than 3,500 participants.

From 1994 to 2001, Mr. Hale served in the Pentagon as the Assistant Secretary of the Air Force (Financial Management and Comptroller), where he was responsible for annual budgets of more than $70 billion, efforts to streamline Air Force financial management, and compliance with the Chief Financial Officers Act.

For the 12 years prior to his Air Force service, Mr. Hale headed the National Security Division at the Congressional Budget Office (CBO), developing quantitative analyses of major defense budget issues and testifying frequently before Congressional committees.

Earlier in his career, Mr. Hale was a senior fellow and head of the acquisition and grants management group at LMI, a consulting firm specializing in service to the Federal government. He also spent three years as an active duty officer in the U.S. Navy and served as a staff analyst and study director at the Center for Naval Analyses.

Mr. Hale graduated with honors from Stanford University with a B.S. in mathematics and statistics. He also holds a Master’s degree in operations research from Stanford and an MBA from the George Washington University. He is a Certified Defense Financial Manager (CDFM), a fellow of the National Academy of Public Administration, and a past member of the Defense Business Board.
MR. SHAY ASSAD

Director of the Defense Procurement and Acquisition Policy (DPAP)

Mr. Shay Assad assumed the role of director on April 3, 2006. As the Director of the Defense Procurement and Acquisition Policy (DPAP), he is responsible for all acquisition and procurement policy matters in the Department of Defense (DoD). He serves as the principal advisor to the Under Secretary of Defense for Acquisition, Technology and Logistics (AT&L) and the Defense Acquisition Board on acquisition & procurement strategies for all major weapon systems programs, major automated information systems programs, and services acquisitions. He is responsible for procurement/sourcing functional business process requirements in the Department's Business Enterprise Architecture (BEA). Mr. Assad is DoD’s advisor for competition, source selection, multiyear contracting, warranties, leasing and all international contracting matters. He is the functional leader for the Contracting workforce within the Department of Defense, and he is also responsible for overseeing all Strategic Sourcing activities within the Department of Defense. Before assuming this position, Mr. Assad was the Assistant Deputy Commandant, Installations and Logistics (Contracts), Headquarters, Marine Corps, Washington, D.C. He had held the position as the Marine Corps’ senior civilian contracting official since June 2004.

Upon graduating with distinction from the U.S. Naval Academy in 1972, he served two tours of duty aboard U.S. Navy destroyers and won recognition as the Outstanding Junior Officer, Fifth Naval District. He then served as a Naval Procurement Officer at the Naval Sea Systems Command.

In 1978, Mr. Assad began working for the Raytheon Company. He was promoted to Vice President – Director of Contracts for Raytheon in 1994, and was subsequently promoted to Senior Vice President, Contracts in 1997. As such, he was responsible for the contract negotiation and administration activities ($20 Billion) in all of Raytheon’s businesses – both government and commercial. In addition to his contracting duties, Mr. Assad was given numerous program and business management special assignments by Raytheon’s Executive Office. These assignments spanned participation in all three of Raytheon’s major operating businesses (Government, Aviation, and Engineering and Construction). In 1998, he was promoted to Executive Vice President and served as the Chief Operating Officer and subsequently, as the Chairman and Chief Executive Officer of Raytheon’s Engineering and Construction (RE&C) business with eleven offices world-wide, revenue of $2.7B and 15,000 employees. He retired from Raytheon in July 2000.

He has received numerous Federal Service awards to include: 1) the Secretary of Defense medal for exceptional civilian service; 2) the Secretary of Defense medal for meritorious service; 3) the Department of Defense Inspector General Joseph H. Sherick Award (the highest honor given to non-IG employees); 4) the 24th Annual Gilbert A. Cuneo Lecturer; 5) the inaugural recipient of the 2008 Osborne A. “Oz” Day Award as the Federal executive who has done the most to increase the awareness of Ability One employment opportunities for those who are blind or severely disabled, and 6) the E. Richard “Dick” Alley Career Achievement Award which is given to one federal employee whose long-term dedication and support of the AbilityOne Program is exemplary, and worthy of the Committee’s highest recognition.

On January 19, 2009, he assumed the position of Acting Deputy Under Secretary of Defense for Acquisition and Technology; serving in an advisory function to the Secretary, Deputy Secretary, and Under Secretary of Defense (Acquisition, Technology and Logistics) on matters relating to the acquisition, integration and protection of technology. On December 15, 2009, he was designated to perform the duties of the Assistant Secretary of Defense for Acquisition (ASD(A)).
MS. MAE E. DE VINCENITIS
Vice Director, Defense Logistics Agency

Ms. Mae E. De Vincentis became the Vice Director for the Defense Logistics Agency (DLA) on August 5, 2010. DLA is the U.S. Department of Defense’s combat logistics support agency, providing worldwide logistics support for the material and personnel readiness and sustainment of the Military Departments and the Unified Combatant Commands under conditions of peace and war. It also provides logistics support to other DoD Components and certain Federal agencies, foreign governments, international organizations, and others as authorized. Ms. De Vincentis is the Agency’s second in command. She assists the Director in all aspects of leading the global DLA enterprise, with particular emphasis on logistics, acquisition and information operations and managing the Agency’s senior stakeholder relationships.

Before becoming Vice Director, Ms. De Vincentis was Director of Logistics Operations (J-3/4) since January 8, 2010. She led all aspects of DLA’s worldwide warfighter support mission, which provides most consumable spare and repair parts and virtually all clothing, food, medical supply and fuel items used by military forces worldwide, involving over $40 billion in annual sales of logistics materiel and services.

She was previously Director, Information Operations (J-6) and Chief Information Officer (CIO) for DLA since April 10, 2001. Ms. De Vincentis was responsible for all Agency information technology (IT) activities, including modernization of the agency’s principal business systems, sustainment of contemporary business systems, program management for acquiring and implementing major automated information systems (MAIS), information assurance, and overall IT policy guidance and operational performance. She was also responsible for DoD-wide logistics information operations that include cataloging, electronic routing of logistics transactions, a logistics customer interaction center, logistics process guidance and DoD’s document automation and production service.

Her prior assignment was as the Program Executive Officer (PEO) and Vice Director of Information Operations (IO). As the PEO, Ms. De Vincentis had management and oversight of DLA’s MAIS programs and special interest programs and was the milestone decision authority for DLA’s less-than-major programs. She was the corporate provider of acquisition management services and provided overall direction and guidance for the development, acquisition, testing, systems integration, product improvement, and fielding for assigned DLA programs. As Vice Director for IO, she also assisted the IO Director in overseeing all Agency IT functions. Before becoming the PEO in early 2000, Ms. De Vincentis served as the Executive Director for Information Systems and Technology for the Defense Logistics Support Command (DLSC), a major DLA subordinate command. She was responsible for providing a comprehensive IT systems strategy to facilitate DLSC’s business objectives, including oversight of the Business Systems Modernization (BSM) strategy that has been at the core of DLA’s transformation to meet the challenges of 21st century logistics support.

Prior to joining DLSC in 1998, Ms. De Vincentis held a variety of increasingly responsible positions at the Defense Supply Center Philadelphia (DSCP), culminating as the Director of Operations, in which she served as strategic planner for the center, led the primary staff organization supporting DSCP’s award-winning business innovations, and exercised corporate control over systems development and funding. Previously, she had been DSCP’s Director of Electronic Commerce, where she successfully transformed DSCP’s business to capitalize on the capabilities of electronic media.
MS. NANCY M. HEIMBAUGH
Director, DLA Acquisition (J-7), Defense Logistics Agency

Ms. Nancy M. Heimbaugh currently serves as Director of DLA Acquisition (J-7), Fort Belvoir, Virginia. In this capacity, she is responsible for the development, application, and oversight of DLA acquisition policy, plans, programs, functional systems and operations. She exercises broad managerial and executive responsibility to integrate Agency acquisition functions, services, policies and procedures into a highly reliable network of logistics support for DLA’s customers. As the Component Acquisition Executive for DLA, she has overall acquisition management responsibilities for the Agency, including an annual Agency acquisition program exceeding $38 billion.

Ms. Heimbaugh’s past assignments include: Executive Director, Contracting and Acquisition Management, Defense Supply Center Philadelphia; Director, Field Contracting, Contracting Management Directorate, Naval Supply Systems Command; Director, Contract Policy Division, Contracting Management Directorate, Naval Supply Systems Command; Chief, Acquisition Policy, Acquisition Directorate, Defense Logistics Agency. Ms. Heimbaugh then served as Chief, Contracting Operations in the Acquisition Directorate at DLA, where she was responsible for overseeing procurement operations at all DLA field contracting activities in support of the DLA Senior Procurement Executive/Component Acquisition Executive. She also served as the DLA Competition Advocate. She became a member of the Senior Executive Service in June 2007.

Ms. Heimbaugh has a Bachelor of Science in Business Administration, magna cum laude, from Strayer University, a Master’s Degree in National Resource Strategy from the National Defense University, Industrial College of the Armed Services, and a certificate of completion from the Defense Acquisition University’s Senior Acquisition Course.

In June 2007, she received the Meritorious Civilian Service Award.

In 1999, she was selected into the Defense Leadership and Management Program, a program designed to provide a Department of Defense framework for developing future civilian leaders.

In 1996, she received Vice President Gore’s National Performance Review’s Heroes of Reinvention Hammer Award for Electronic Commerce.

Throughout her career, she has worked on various joint acquisition programs and committees within the Department of Defense.
Brigadier General Thomas J. Richardson, USA, assumed Command of Defense Supply Center Columbus on Aug. 6, 2009.

As DSCC’s Commander, General Richardson directs the efforts of more than 3,000 associates, at 53 locations worldwide, who perform the functions of purchasing materiel, monitoring inventory levels, maintaining technical data, and assuring quality conformance of more than 2 million spare and repair parts used by more than 24,000 military units and civilian federal agencies. In 2009, DSCC projects sales of $3.7 billion for FY09 with procurements of $2.7 billion.

Prior to coming to DSCC, General Richardson was director for Logistics, Engineering and Security Assistance, Headquarters, United States Pacific Command, Camp H.M. Smith, Hawaii.

Brigadier General Richardson began his Army career with a commission in the Quartermaster Corps upon graduation from Stephen F. Austin University, Texas in 1980. He is a graduate of the Army Quartermaster Basic and Advanced courses, Combined Arms and Services Staff School, Army Command and General Staff College, and the Industrial College of the Armed Forces. He holds a bachelor’s degree in Business Administration and master’s degrees in Military Science and Strategic Resource Management.

General Richardson has served in command and staff positions throughout his career. These include Commander, Alpha Company, 64th Forward Support Battalion, Fort Carson, Colo.; Commander, 296th Forward Support Battalion, 3rd Brigade, 2nd Infantry Division, Fort Lewis, Wash.; Commander, 64th Corps Support Group, Iraq, and Executive Officer to the Deputy Commanding General, Army Materiel Command, Fort Belvoir, Va.

His awards include the Defense Superior Service Medal (1st Oak Leaf Cluster), Legion of Merit (1st Oak Leaf Cluster), Bronze Star Medal, Meritorious Service Medal (3rd Oak Leaf Cluster), Army Commendation Medal (2nd Oak Leaf Cluster), Army Achievement Medal, and the Parachutist Badge.
Brigadier General Scott D. Chambers is the Commander of Defense Logistics Agency Troop Support. DLA Troop support annually buys over $14.5 billion worth of food, clothing, textiles, medicines, medical supplies, construction and equipment items for America’s warfighters and other customers worldwide. This position is Brigadier General Chambers’ fifth command tour over his 25-year career.

Prior to assuming command at DLA Troop Support, Brigadier General Chambers served as Chief of Staff, Defense Logistics Agency, Fort Belvoir, Va. In this capacity, he directly supported the Director in executing the logistics and acquisition mission of DLA. Prior to that assignment, Brigadier General Chambers served as the Associate Director, Resource Integration, Deputy Chief of Staff for Installations, Logistics and Mission Support, Headquarters U.S. Air Force, Washington D.C.

Brigadier General Chambers entered the Air Force in 1984 through Officer Training School. He has served in a variety of logistics positions at the squadron, wing, center, major command, HQ Air Force levels and on the Joint Staff.

Brigadier General Chambers’ past assignments include: Chief, Fuels Management Branch, 314th Tactical Airlift Wing, Little Rock AFB, Ark; Chief, Fuels Management Branch, 8th Tactical Fight Wing, Kunsan Air Base, Republic of Korea; Chief, Fuels Requirements Branch, and executive officer to the Deputy Chief of Staff, Headquarters Pacific Air Forces, Hickam AFB, Hawaii; Air Force Career Broadening Program, San Antonio Air Logistics Center, Kelly AFB, Texas; Chief, Combat Operations Support Flight, and maintenance supervisor, 12th Flying Training Wing, Randolph AFB, Texas; Air Command and Staff College, Maxwell AFB, Ala; Commander, 35th Supply Squadron, Misawa AB, Japan; Commander, 99th Supply Squadron, Nellis AFB, Nev; Air Force Fellow, RAND Corporation, Santa Monica, Calif; Action Officer, Logistics Directorate (J4), Joint Staff, the Pentagon, Washington, D.C; Commander, 31st Mission Support Group, Aviano AB, Italy; Vice Commander, Air Force Inspection Agency, Kirtland AFB, N.M; Commander, 75th Air Base Wing, Hill AFB, Utah.

Brigadier General Chambers graduated in 1983 with a Bachelor of Science degree in engineering from California State University, Northridge. In 1990, he completed his Master of Science degree in public administration from Central Michigan University, Mount Pleasant. In 2008, Brigadier General Chambers completed the Business Acumen Program, University of Michigan. His military education includes Squadron Officer School, Air Command and Staff College, Air War College, Air Force Fellows Program, RAND Corporation, Air Force Senior Leadership Course, Center for Creative Leadership, Gettysburg College and the Air Force Senior Leaders Orientation Course.

Brigadier General Chambers’ awards and decorations include Legion of Merit with oak leaf cluster, Defense Meritorious Service Medal, Meritorious Service Medal with four oak leaf clusters, Air Force Commendation Medal with oak leaf cluster, Air Force Achievement Medal with oak leaf cluster, Air Force Organizational Excellence Award with two oak leaf clusters, National Defense Service Medal with bronze star, Global War on Terrorism Service Medal, Korea Defense Service Medal and Military Outstanding Volunteer Service Medal.

Brigadier General Chambers is a member of the Air Force Association, the Logistics Officer Association, the National Defense Transportation Association and the National Petroleum Management Association.
RADM VINCENT L. GRIFFITH, SC, USN

Commander, DLA Aviation


Based at Defense Supply Center Richmond, Va., DLA Aviation is the primary source of supply for more than 1.3 million repair parts and operating supply items that support 1,300 major weapon systems. More than 444,000 of the items are aviation parts, including spares for engines on fighters, bombers, cargo aircraft and helicopters; airframe and landing gear parts; flight safety equipment; and propeller systems.

Positioned alongside its military customers, DLA Aviation manages supply, storage and distribution sites at Robins Air Force Base, Ga., Tinker Air Force Base, Okla., Hill Air Force Base, Utah, Marine Corps Air Station Cherry Point, N.C., Naval Air Station North Island, Calif., and Naval Air Station Jacksonville, Fla. DLA Aviation also manages depot-level repairable procurement operations at Robins, Tinker and Hill Air Force Bases, Navy Inventory Control Point Philadelphia, and at Redstone Army Arsenal, Ala.

The aviation supply chain supports warfighters directly with personnel based in Richmond, Philadelphia, and at 17 stateside sites. DLA Aviation also operates an industrial plant equipment repair facility at Navy Inventory Control Point, Mechanicsburg, Pa.

Rear Adm. Griffith most recently served as force supply officer of Commander, Naval Air Forces, San Diego. Prior to that, he served as commanding officer of Fleet and Industrial Supply Center Jacksonville, Fla.

Rear Adm. Griffith’s sea duty assignments included a tour aboard the USS Saratoga (CV 60) as the stock control, financial/budget officer and automated data processing officer. He also served as the supply officer aboard both the USS Stonewall Jackson (SSBN 634) and the USS John C. Stennis (CVN 74).


Rear Adm. Griffith graduated with a bachelor’s degree in Business Administration from Berry College in 1981. He was commissioned in 1982 through Officer Candidate School as an ensign in the Navy Supply Corps. He received a master’s degree in Business Administration from George Washington University, and completed Emory University’s Goizueta Graduate School of Management’s Advanced Executive Business Program and the Navy Corporate Business Course at University of Virginia, Darden School of Business.

Rear Adm. Griffith’s personal awards include the Legion of Merit, Defense Meritorious Service Medal, two Meritorious Service Medals, five Navy Commendation Medals, Navy Achievement Medal, Expert Rifle and Pistol Medal. He has also earned warfare qualifications as a Submarine Supply Corps Officer, Surface Warfare Supply Corps Officer and Aviation Supply Officer. He is also a member of the Navy Acquisition Professional community.

RADM VINCENT L. GRIFFITH, SC, USN

Commander, DLA Aviation
RADM KURT L. KUNKEL, SC, USN
Commander, DLA Energy

Rear Admiral Kurt Kunkel, a native of Warner Robins, Ga., graduated from the U.S. Naval Academy, Annapolis, Md., in 1982, receiving a Bachelor of Science degree (with merit) in Oceanography. He earned a Master of Science degree in Financial Management from the U.S. Naval Postgraduate School, Monterey, Calif., in 1992. He is a graduate of the U.S. Naval War College, Newport, R.I., the Joint Forces Staff College, Norfolk, Va., and completed Columbia University’s Graduate School of Business Senior Executive Program.

Kunkel is the commander of the Defense Energy Support Center, a field activity of the Defense Logistics Agency, at Fort Belvoir, Va. As commander, he is responsible for providing the Department of Defense and other government agencies with comprehensive energy solutions and ensuring continuous energy support to America’s warfighters worldwide. He previously served as the chief of staff, Defense Logistics Agency, Ft. Belvoir, Va. Prior to that assignment, he served as the chief, Strategy Division, deputy director for Operational Logistics, director of Logistics (J4) on the Joint Staff and deputy for Supply, Ordnance & Logistics Operations (N41) in the Office of the Chief of Naval Operations.

Sea duty assignments include: supply officer, Fighter Squadron (102) embarked in USS America (CV 66); supply officer, USS McCandless (FF 1084); principal assistant for Services and assistant supply officer, USS George Washington (CVN 73); and supply officer, USS Harry S. Truman (CVN 75).


His military decorations include the Defense Superior Service Medal, Legion of Merit (2 awards), Meritorious Service Medal (3 awards), Navy and Marine Corps Commendation Medal (4 awards), and Navy and Marine Corps Achievement Medal. He is a qualified Naval Aviation Supply Officer, Surface Warfare Supply Corps Officer and Joint Qualified Officer (JQO). He is a member of the Department of the Navy Acquisition Corps.
Twila C. Gonzales became director of DLA Disposition Services in March 2008. As director, she leads approximately 1,800 military and civilian personnel of the Defense Logistics Agency global community who serve in 41 states and 16 foreign countries and operate in Afghanistan, Iraq and Kuwait in direct support of combat forces. She has responsibility for disposition of material no longer needed for national defense, compliance with associated legislative and regulatory requirements, and provides stewardship while protecting the public from dangerous defense items through property reuse, hazardous property disposal, demilitarization, precious metals recovery, and recycling program support.

Previously, Gonzales served as deputy commander of DLA Distribution, from March 2007 through March 2008.

Inducted into the Senior Executive Service in 2006, Gonzales served as DLA Distribution's director of distribution re-engineering, overseeing the transitions required across the activity's distribution network as a result of the 2005 Base Realignment and Closure (BRAC) Act.

Gonzales led the activity's Commercial Activities Program Office from 1998 until 2005, where she managed the A-76 process throughout the distribution centers. Gonzales also served on the team that established the Defense Distribution Center in 1997 through the consolidation of Defense Distribution Regions East and West. At the time, Gonzales was a division chief within the Office of the Comptroller at Defense Distribution Region West.

With nearly 30 years experience in the federal government, Gonzales began her career as a summer intern and has worked in numerous positions in the planning and resource management fields.

Gonzales holds a master's degree in human resource and organization management and a bachelor's degree in social science and education.

Her awards include the Department of Defense Distinguished Civilian Service Award, DLA Meritorious Civilian Service Award and DLA Superior Civilian Service Award.
RADM THOMAS C. TRAAEN, USN
Commander, DLA Distribution


Traaen is a native of Gig Harbor, Wash. He earned his commission through the Navy ROTC program graduating from the University of Washington in 1982. He holds a Masters Degree in Business Administration from the University of Georgia and obtained an Executive Master of Business Administration from Duke.

His sea duty assignments include duty as supply officer, USS Lewis & Clark (SSBN 644) Blue crew home-ported in Charleston, S.C.; stock control officer, USS Simon Lake (AS 33) forward deployed to Holy Loch, Scotland and supply officer USS Tarawa (LHA 1) where he led logistics efforts during Operation Determined Response and the recovery efforts of the USS Cole (DDG 67). He is qualified as both a Submarine Warfare and Aviation Supply Corps Officer.


His flag officer assignments include assignment as chief of staff, Logistics, Fleet Supply and Ordnance, Commander United States Pacific Fleet Pearl Harbor, Hawaii and vice director for Logistics The Joint Staff where he served as the Joint Staff liaison officer to USAID during Operation Unified Response.

His decorations include the Defense Superior Service Medal, Legion of Merit (three awards), Meritorious Service Medal (five awards), Navy and Marine Corps Commendation Medal (four awards), Navy and Marine Corps Achievement Medal (two awards), and various unit awards. He was the recipient of the 2005 Vice Adm. Stanley R. Arthur Award for Military Logistician of the Year.
MR. BRAD BUNN
Director, DLA Human Resources (J-1)

Brad Bunn, a member of the Senior Executive Service since November 2003, assumed the position of Human Resources director, Defense Logistics Agency in October 2009. DLA Human Resources is dedicated to enabling the Agency’s workforce to capitalize on their skills, experience and potential by leverage its diverse backgrounds and abilities to effectively support warfighter and the Department of Defense. As director of HR, Bunn leads a team of professionals providing the full range of personnel services and support to approximately 26,000 civilian and military employees within DLA. In addition, DLA HR provides personnel-serving support to more than 19,000 civilian employees in 10 Defense agencies worldwide.

Prior to his appointment to DLA, Bunn was the program executive officer for the National Personnel Security System and was responsible for leading the policy and program office in the design, development and implementation of NSPS throughout the department.

Previously, Bunn was assigned to concurrent roles as NSPS deputy PEO and as director of the Defense Civilian Personnel Management Service from June 2005 to May 2008. As director of CPMS, he supported the Under Secretary of Defense for Personnel and Readiness and the Deputy Under Secretary of Defense for Civilian Personnel Policy in planning. In this capacity he formulated and managed DOD civilian personnel programs, including policy support, enterprise human resources information systems, and Department-wide civilian personnel administration services for the military services and Defense agencies. Bunn has more than 18 years of experience as a human resources professional in DOD.

Bunn has received the Distinguished Public Service Award from the Department of the Navy, the CPMS Exceptional Civilian Service Award and the Department of Navy Meritorious Civilian Service Award.

He holds a bachelors degree in political science from the College of William and Mary in Williamsburg, Va.
MR. EDWARD (TED) J. CASE
Director, DLA Information Operations (J-6)

Mr. Edward J. Case (Ted) was second generation Navy Supply Corps being born at Naval Hospital, Newport, Rhode Island, but grew up in Mechanicsburg, Pennsylvania, where he graduated from Trinity High School. He received two Bachelor’s degrees in Political Science and Economics from King’s College, Wilkes-Barre, Pennsylvania. Mr. Case received his Masters of Science degree in Computer Systems Management in 1986 from the Naval Postgraduate School, Monterey, California, also receiving the RADM Grace Murray Hopper Award for Excellence in Academics and Leadership in Computer Technology. Mr. Case retired from the Navy on October 1, 2001.

Mr. Case has been assigned to the Defense Logistics Agency (DLA) since June 29, 1992. Since his arrival, he has served as the Deputy Division Chief, Systems Integration Division; Division Chief, Information Resources Management Division; Deputy Staff Director, Information Services Office; the Program Team Leader for Major Information Technology (IT) Programs; Program Manager of the DOD Standard Procurement System and the Director of the Defense Procurement CIM Systems Center; DLA Deputy Chief Information Officer; Co-Director of the DOD Paperless Contracting Integrated Product Team; Deputy Director, DLA eBusiness; and Associate Director of Operations, Information Operations. Mr. Case was inducted into the Senior Executive Service in 2002 and became the DLA Deputy Director and Chief Technical Officer, Information Operations. He was the recipient of the 2008 Presidential Rank award. Currently, Mr. Case serves as the DLA Acting Director and Chief Information Officer, Information Operations.

Mr. Case has acquired extensive ADP management experience through a wide variety of shore-based IT assignments. His expertise includes ADP acquisition management, ADP systems integration, networking design and implementation, Central Design Activity management, global ADP operations management, MAISRC level project management, ADP system life cycle management, Information Assurance management, and both corporate and project level IT financial management.
MR. J. ANTHONY (TONY) POLEO, CDFM, CGFM

Chief Financial Officer, Defense Logistics Agency

On January 4, 2007, Mr. Tony Poleo was selected to be the Chief Financial Officer, Defense Logistics Agency (DLA).

The DLA, headquartered at Fort Belvoir, Virginia, is responsible for providing the Army, Navy, Air Force, Marine Corps and other Federal agencies with a variety of logistics, acquisition and technical services in peace and war. These services include logistics information, materiel management, procurement, warehousing and distribution of spare parts, food, clothing, medical supplies and fuel, reutilization of surplus military materiel and document automation and production. This worldwide mission is performed by approximately 24,000 civilian and military personnel with an annual budget of approximately $35 billion.

He began his DLA career as an undergraduate cooperative education student in 1981 and returned full-time to the DLA Directorate of Financial Operations upon graduation in 1984. From 1984 to 2001, Mr. Poleo held various and progressively more responsible positions in the DLA Financial Operations Directorate. In 1986, he interned as the Defense legislative aide to Senator J. Bennett Johnston, United States Senate.

From 2001 to his selection as Chief Financial Officer, Mr. Poleo served as the Principal Deputy Comptroller, DLA Directorate of Financial Operations.

Mr. Poleo received his B.S. in Business (Finance) degree from Virginia Tech in 1984. In 1989, he earned a Masters Degree in Public Financial Management from American University. He holds Defense Financial Management and Government Financial Management certifications. Mr. Poleo has also completed the Program for Senior Executive Fellows at Harvard University, The Leadership for a Democratic Society program at the Federal Executive Institute, and the Navy Executive Business Course at the University of North Carolina.
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Supporting the Defense Logistics Agency (DLA)
SAIC is a leading provider of supply chain management solutions for DLA and related industries. Whether we are providing chemicals and packaged petroleum, oils and lubricants (POLs); military ground vehicle tires; spare and repair parts for tactical vehicles; fuels management support; or benchstock and storefront operations in support of military aircraft, vehicles and facilities, SAIC utilizes over thirty years of purchasing and material management experience, to help manage supply chains, reduce inventory costs, and deploy critical resources efficiently and strategically to warfighters both at home and around the globe.

Our leading-edge supply chain technology and end-to-end supply chain integration utilizes ISO 9001:2001, CMMI SE/SW, and Six Sigma processes while employing the full suite of integrated logistics toolsets to maximize performance, accuracy, and cost-savings in delivering the right product to the warfighter at the right time.

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SAIC is proud to be one of DLA’s 2009 Business Alliance Award recipients and sponsor of the DLA Enterprise Supplier Conference.
FACILITY DIAGRAM

BATTELLE GRAND HALL
LUNCH / AWARDS DINNER
LOCATED UPPER LEVEL
BY WAY OF 2nd LEVEL
CONNECTOR
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