Army Industrial Base: Challenges & Opportunities

Role of Industry Partnerships

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Challenges

- Single Points of Failure
- Globalization of Industrial Base
- Organic Base
 - Facility and Equipment Modernization
 - Skill base retention
 - Declining workload

Commercial Base

- Weak economy affects lower tier critical subcontractors
- Declining workload
- Loss of knowledge base / skill reduction

<u>Opportunities</u>

Contractual Arrangements

- Performance Based Logistics
- Facility use
- Direct sales
- Work share
- Commercial services agreement

Partnerships

- Facilitates exchange of processes and practices
- Uses the best of each partner's capabilities
- Fills gaps & mitigates risk of single point failures

AMC's Partnership Program

* Goal:

- ✓ Mutually beneficial relationships building on strengths of each partner creating increased value.
 - Use of public sector facilities, equipment and employees
 - Work share arrangements

Objectives:

- ✓ Improve operational efficiency
- ✓ Lower the cost of products and services
- ✓ Accelerate innovation
- ✓ Secure private investment
- ✓ Sustain critical skills and capabilities

AMC's Industrial Facilities



What's Available

* Facilities:

- ✓ Manufacturing/repair facilities
- ✓ Ranges (firing & test)
- ✓ Secure locations
- ✓ Warehouses

Equipment (specialized equipment and tooling):

- ✓ Foundry and rotary forge
- ✓ Seven axis machining centers
- ✓ Guided boring of thick wall cylinders
- ✓ Tool, die & gage development/production

Trained workforce:

- ✓ Competent/competitive
- ✓ LEAN Six Sigma experience

Enterprise Capabilities

- ❖ Overhaul/repair/remanufacture
 - ✓ Ground vehicles & helicopters (including components)
 - ✓ Radios, radars & other electronic items
- Product design, development, engineering & fabrication

- Heat treatment, plating & finishes
- Heavy and light machining
- Explosive and propellant production
- Chemical/Biological protective equipment repair/rebuild







Partnership Examples

Corpus Christi Army Depot	Anniston Army Depot	McAlester Army Ammunition Plant	Watervliet Arsenal
GE	Honeywell	Raytheon Systems	BAE Systems
Apache Blackhawk	M1 Abrams tank	XM795 – Excalibur	155mm M776 Howitzer
T700 series engine conversions	MTBF increased 2X	All Up Round Integration	Cannon Tubes

How can we enhance partnership opportunities to leverage the strengths of industry and AMC's capabilities?

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http://www.amc.army.mil/pa/PartnershipOpportunities.asp