Adequate Proposal Packages & TINA Requirements

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Adequate Proposal Packages & TINA Requirements

- TINA Requirements – Ray York, Chief, Pricing Branch, DLA Land and Maritime Supply Chain

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TINA Requirements

• Certified Cost or Pricing Data shall be required if the sum of the maximum quantity dollar value for the base year and all options and Surge exceeds $650,000

• **Note:** The dollar value of all NSNs, in a multi-NSN procurement, must be considered together – not separately
Cost Data Requirements

• Contracting Officer (KO) must determine if the submitted Cost or Pricing Data is adequate:

  ➢ Data must be:
    • Factual
    • Verifiable

  ➢ Data must include, at a minimum:
    • The contractor's explanations regarding each element of their cost breakdown, and
    • All supporting data
Certificate Requirements

• Contractor **must** provide the certificate **after** the final, negotiated price is obtained

• Certificate **must** be dated on the date the final price was negotiated

• Contractor **must** certify that the data is accurate, complete, and current as of that date

• The Certificate should **not** be included as a part of the contractor's original offer
Exceptions

• Certified Cost or Pricing Data is not required if any of the following exceptions apply:

  ➢ Commercial Item is being acquired
  ➢ Adequate price competition exists
  ➢ Prices are set by law or regulation
  ➢ Waiver has been granted
Proposals/ Offers Exempt from Cost or Pricing Data (i.e., Commercial items)

• A copy of the item listed in a published Catalog or Price list
  ➢ Cover page, and
  ➢ Page item is listed on

• Some determination or sense that the item is reasonably expected to be purchased by the general or industrial public at the offered price
Proposals/ Offers Exempt from Cost or Pricing Data (i.e., Commercial items)

• Description of the items’ use in the commercial or industrial sector and the specific users

• Description of the exact differences between the item and it’s commercial equivalence
• Invoices from commercial sales of the same or similar item
  - Quantities,
  - Dates, and
  - Prices

• Any discounts from the price list (i.e., most preferred customer information)
Questions?