



Federal Market Analysis ★ GSA Schedule Assistance
Business Development Mentoring ★ Training ★ Proposal Support

Our Five Winning Services

- ★ **Federal Market Analysis**
- ★ **GSA Schedule Assistance**
- ★ **Proposal Development**
- ★ **Business Development Mentoring**
- ★ **Training**



The GSA Multiple Award Schedule (MAS) Program



Schedules Overview

- ★ Govt. Wide Acquisition Contract (GWAC) with optional Worldwide Scope
- ★ Open Season Solicitations
- ★ 5 Year Period of Performance (Three 5 Year Renewals)*
- ★ No Maximum Order Limitations (Thresholds)
- ★ No FedBizOpps Posting Requirements

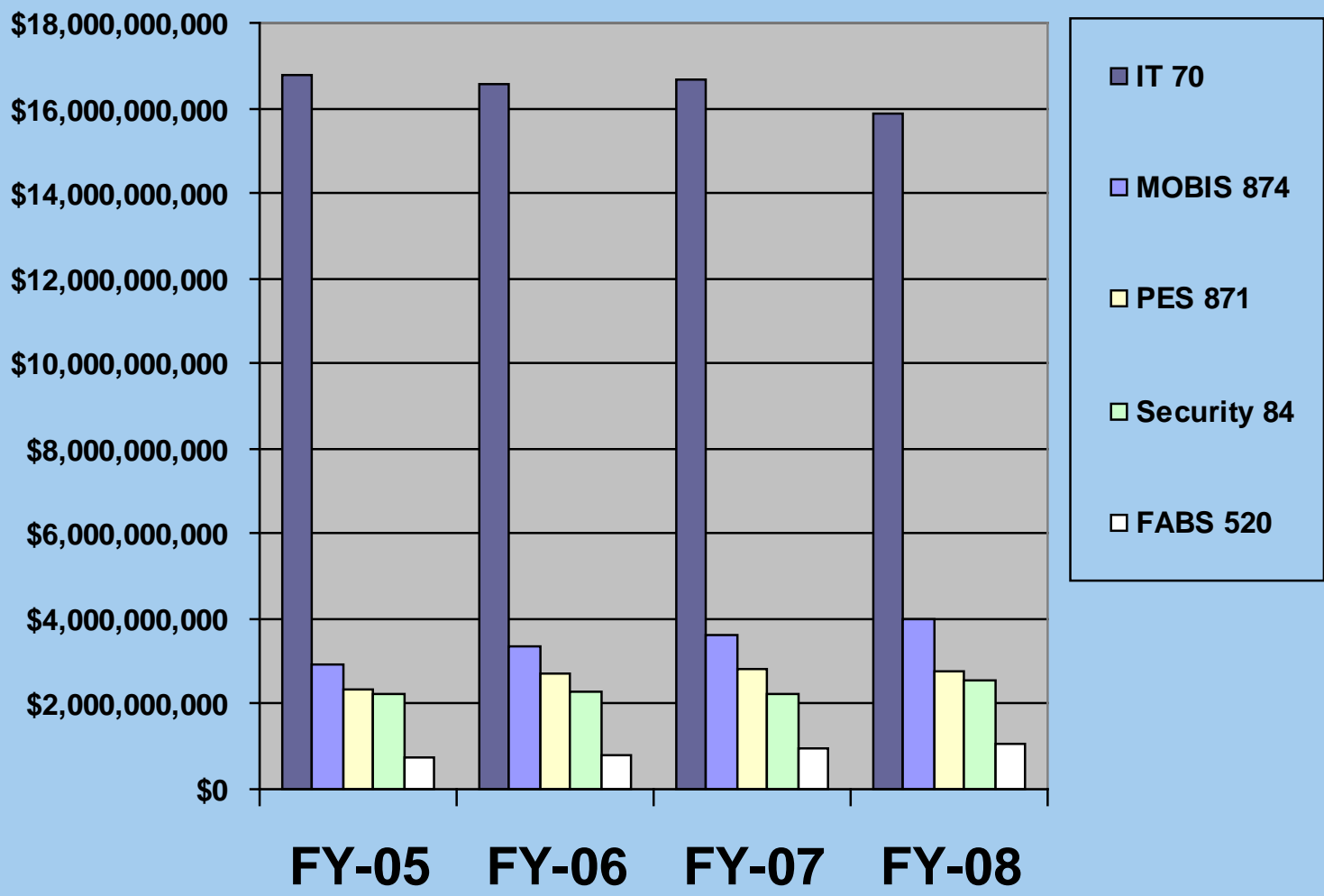


Schedules Overview

- ★ 3 Requests For Quotations (RFQs) then **Best Value** Award
- ★ 0.75% Industrial Funding Fee (IFF)
- ★ Quarterly Reporting Only (GSA is **not** involved in orders)
- ★ State and Local Gov't Purchase from IT and Security
- ★ Recovery Act Purchasing



5 Contracts Account for 71% of Sales



GSA Schedule #84

★ Total Solutions for:

- Fire Fighting and Rescue Equipment
- Alarm/Facility Management Systems, Professional and Guard Services
- Special Purpose Clothing
- Law Enforcement and Security Equipment
- Marine Craft and Equipment



GLOBAL SERVICES

YOUR TEAM FOR WINNING
FEDERAL CONTRACTS

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