Army Security Assistance Overview
21-23 April 2009
Presented by BG Michael Terry the Commanding General, USASAC
AMC Security Cooperation

USASAC-Army’s Face To The World

Managing 4362 cases valued at $96B with an undelivered value of $29.3B

FY 94-04 $3.6B average annual sales; FY 05/06 >$5B; FY 07 >$9B;
FY 08 sales >$14.5B ($5.4 in support of Iraq/Afghanistan)

• FY09 Sales $15.7B (as of 1 Apr 09)
• Interface with 119 Security Assistance Offices World Wide
• USASAC LNOs embedded with COCOM HQs

Armed Forces Management System (Army FMS)

Army FMS is a link to 140 different Armies,
47 Air Forces, 26 Navies and 26 other country entities.
ARMY Security Assistance

4362 ACTIVE FMS CASES

(WHAT’S IN THE $96B ?)

AMC BREAKOUT $84B

Total Cases and Values Constantly Changing

88% New Procurement
FMS Case Execution

- Implement FMS Case
- Item Avail From DoD Stock
  - Fill Requisition and Ship
  - NO
  - Cut Procurement Work Directive
  - Acquisition Center Issue Solicitation
  - Contract Award
  - AMCOM
  - TACOM
  - CECOM
  - JMC
  - USASAC-SPO
  - USAMMA
  - TRADOC
  - PEO-STRI

- 88% of FMS Is New Procurement
- $15.7B FY09 To Date
  - .88 = $13.8B To Procurement
  - .12 = $ 1.9B From Stock
- Fed Biz Opps
  - www.fbo.gov

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Simplified Nonstandard Item Acquisition Program (SNAP)

• SNAP is the US ARMY FMS program that provides logistics support for items not available in the standard US supply system.

• SNAP is administered by TACOM in Warren Michigan.

• Requirements are posted for open bid on the World Wide Web (SNAP Database).

• Potential bidders must have a USG Cage Code and must register with SNAP.

• For more information contact Jane Elliott at 586 574-7098 or Jane.elliott@us.army.mil.
USASAC - PACOM Regional Operations

PACOM ACTIVITIES

Taiwan: Politically High Visibility
- PAC-3 – 4 Firing Units and 245 Missiles
- 30 - AH-64, Apache
- UH-60M Blackhawk-Congressional Notification

Singapore:
- HIMARS – 16 Firing Units
- 8 - CH-47 stateside basing
- 20 - AH-64 Apache

India:
- 12 - FF Radar and Mini-Depot
- 224 – M4 Carbine Rifles

Philippines: Coalition Support
- 2,200 - Harris radios

Australia: Coalition Support
- 59 - M1 Abrams Tank
- CH-47F - Congressional Notification
- M777A2 - Congressional Notification
- 54 - Excalibur and AFATDS

PACOM AREA OF OPERATIONS

- 33 Countries (18 with active Cases)
- 907 open cases
- $11.2B total program value
- $5B undelivered value (M&S)
- 24,500+ requisitions proc. 1Q-2Q FY09
USASAC – SOUTHCOM Regional Operations

SOUTHCOM ACTIVITIES

Brazil:
- 30 - UH-60L, Blackhawk

Colombia:
- 15 - UH-60L, Blackhawks
- 360 - Assorted small arms (Numerous Cases)
- 39 – Armored Security Vehicles
- 214 - NVDs

Chile:
- Avenger
- M109A5 Howitzers
- Firefinder radar
- Cases are in development and require Congressional Notification

Mexico: (Merida Initiative)
- Bell 412 Helicopters

SOUTHCOM AREA OF OPERATIONS

- 38 Countries (28 with active Cases)
- 496 open cases
- $2.1B total program value
- $1.1B undelivered value
USASAC – EUCOM Regional Operations

EUCOM REGIONAL ACTIVITIES

Netherlands: Coalition Support
240 - Hellfire Missiles
30 – AH-64D Apache
11 - CH-47D
32 Fire Units - Patriot

United Kingdom: Coalition Support
423 – Javelin

Canada: Coalition Support
6 – CH-47D

Israel:
29 – AH-64A Apache
10 – Ah-64D Apache
500 - Hellfire Missiles

Greece:
20 – AH-64A Apache
15 - CH-47D
36 - MLRS
6 Fire Units - Patriot
750 - Hellfire Missiles

Germany:
19 Fire Units - Patriot
2429 – Stinger (Block I)

EUCOM AREA OF OPERATIONS

• 52 Countries (40 with Active Cases)
• 6 International Organizations
• 1439 Active Cases
• $12.71B Total Program Value
• $3.4B Undeliverable Value
• 54K Requisitions Processed FY08
USASAC – AFRICOM Regional Operations

AFRICOM AREA OF OPERATIONS

- 56 Countries (33 with Active Cases)
- 183 Active Cases
- $390.72M Total Program Value
- $181.1M Undelivered Value
- 2K Requisitions Processed in FY08

AFRICOM ACTIVITIES

Morocco:
- 60 - M109A5 Howitzers
- Track Vehicle Rebuild Facility

Tunisia:
- 10 – UH-1H HUEY

Djibouti:
- 45 - HMMWVs

Kenya:
- 22 - HMMWVs
- 6964 – M4A1 Carbine Rifles
USASAC – CENTCOM Regional Operations

CENTCOM ACTIVITIES

Lebanon:
- FY09 FMF Supplemental

Saudi Arabia:
- OPM FSF
- LAV
- 22 – UH-60 Blackhawk
- 12 - AH-64D
- 315 - M1A2S Upgrade

Egypt:
- AH-64D Apache
- 250 - M1A1- CoPro (Increments 11 & 12)

Kuwait:
- 16 - AH-64D Apache
- 6 - Patriot Configuration III Radar Upgrade
- Patriot Live Fire Exercise

UAE:
- SOC Aviation Deployment
- THAAD
- 30 - AH-64A (A to D) Upgrade
- 20 Launchers - HIMARS/ATACMS
- 40 - UH-60M
- 9 Fire Units – Patriot

Kazakhstan:
- HUEY II – New procurement and sustainment

CENTCOM AREA OF OPERATIONS

- 17 Countries (All with Active Cases)
- 905 Open Cases
- $50.8B Total Program Value
- $18.2B Undelivered Value
- 48K Requisitions Processed FY08
USASAC - Intensive Management Office

DIRECTORATE ACTIVITIES

- Regional Assessment: Program Fielding, Force Modernization and Sustainment

- Actual/Projected FMS: FY08 $6.4B/FY09 Projected $7B - $2.835B Mid year.

- Iraq: Force Generation, Force Modernization, Sustainment and Logistics Capacity Building for both Ministry of Defense and Ministry of Interior

- Afghanistan: Force Generation for expansion of Army and Police Forces, Force Modernization of Army Air Corps; training and logistical support


- 3 Countries
- 489 Active Cases
- $14.149B Total Program Value
- 109 Cases Under Development ($4.7B)
- 1,326± New Requisitions Monthly (Avg)
Major Programs

Major Weapons Systems
- M1A1 Abrams Tank: 140 Active; 140 Proposed: $667M - $2.5B
- Armed Scout Helicopter (Bell 407): 27 Active; 26 proposed: $450M - $1B
- Stryker Infantry Carriers: 244 Active; 166 Proposed: $605M - $1B
- Armored Security Vehicle: 80: $115M
- M16A4: 140K
- Mi-17 Helicopters: 22
- M1114 HMMVV: 8500

Major Weapons Systems
- M109A5 Howitzers: 115
- AH-1F Attack Helicopters: 8
- M113A2 Armored Personnel Carriers: 550
- Frontier Corps Equipment: $100M
  - Command & Control: $48M
  - Troop Equipment: $35M
  - Support Vehicles: $17M
- TOW II Missiles: 121

Major FMS Support
- M1151/M1152 HMMVV: 6500
- Small Arms: 15K Machine Guns, 50 Mortars, 3K Grenade Launchers (Former Eastern Bloc), 33K M16A2
- 23K Ford Ranger Pick Ups, 4K Medium Tactical Vehicles (Navistar 5T), 1,200 Heavy Trucks
- Training Support Contract: $800M over 5 years
- Mi-17 Helicopters: 10
USASAC Weapons Division
Mr. Doug Leach
e-mail: douglas.leach@us.army.mil
Phone: 703.806.2291
INDUSTRY ENTRY POINT FOR:
• Industry Dialogue – Meetings With USASAC
• Pre-LOR Engagement with Industry & Acquisition Communities
• LCMC/PEO Interface on Weapons Systems
• Interface with Army International Affairs
• Coproduction Programs
• Air and Trade Shows
Contact Us

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BACK UPs
ARMY SECURITY ASSISTANCE ENTERPRISE

AMCOM $38.6B
% of Total Package Case Value

HELICOPTERS $7.7B

- BLACKHAWK: 13%
- APACHE: 1%
- CHINOOK: 0.5%
- COBRA: 0.5%
- HUEY: 15%
- MISC EQUIP/SVCS: 70%

MISSILES $30.9B

- JAVELIN: 1%
- TOW: 1%
- PATRIOT: 2%
- STINGER: 2%
- HELLFIRE: 5%
- HAWK: 4%
- MISC: 85%

Quantity of End Items On Open Cases:
- BLACKHAWK: 92 ea
- APACHE: 180 ea
- CHINOOK: 75 ea
- COBRA: 14 ea
- HUEY: 92 ea

Quantity of End Items On Open Cases (Does Not Include Launchers):
- JAVELIN: 2,968 ea
- TOW: 10,459 ea
- PATRIOT: 1,545 ea
- STINGER: 683 ea
- HELLFIRE: 2,339 ea
- HAWK: 200 ea
- MISC: 2,000 ea

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ARMY SECURITY ASSISTANCE ENTERPRISE

CECOM $4.1B

% of Total Package Case Value

28% 27% 17%

RADARS  COMM COMMO NVD Misc Equip/SVCS

167 ea  13,851 ea  31,732 ea
Quantity of End Items On Open Cases
ARMY SECURITY ASSISTANCE ENTERPRISE

TACOM $22.7B

% of Total Package Case Value

3%  2%  3%  10%  34%  48%

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<th>Category</th>
<th>Quantity</th>
<th>Description</th>
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<td>TANKS</td>
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<td>536 ea</td>
<td>M1A1/2s &amp; M60s</td>
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<td>MISC EQUIP/SVCS</td>
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Quantity of End Items On Open Cases
Army Security Assistance Enterprise

JMC $2.2B

% of Total Package Case Value

Army's FY08 Ammo Buy Was For FMS

35% Of The Army's FY08 Ammo Buy Was For FMS
Regional Operations Directorate

Principal Director
COL Christopher Iskra

- CENTCOM REGIONAL OPNS
  Mr. Phil Roman
- PACOM REGIONAL OPNS
  Mr. Al Thomas
- SOUTHCOM REGIONAL OPNS
  Mr. Al Thomas (Dual-hated)
- EUCOM REGIONAL OPNS
  Ms. Jacqueline Williams
- AFRICOM REGIONAL OPNS
  Ms. Jacqueline Williams

Core Competency of USASAC executed here…
- Case Development
- Case Execution
- Case Closure