

# “Government-Industry Partnering: Challenges & Opportunities”

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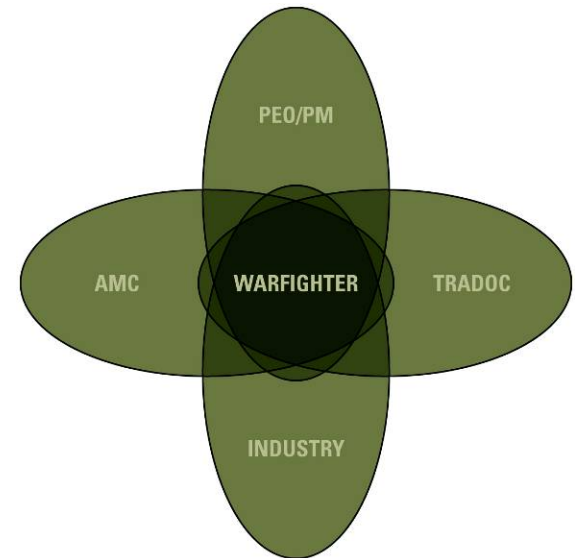
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# Government – Industry Partnering

## Major Tenants

- Center on the Warfighter
- Partner across the entire lifecycle
  - Demonstration/Definition
  - Development
  - Production
  - Sustainment
- Adjust to major muscle movements via the partnering model.
  - Business transformation
  - Enterprise management



# Government – Industry Partnering Challenges

## **“What makes it difficult to work with the Army?”**

- Production lead time management and risk mitigation
- Requirements definition and development pipeline
- Rules and behaviors to protect intellectual property
- Governance mechanisms for Government/Industry “partnering”
- Balance of funding across the lifecycle
- Balance of RDT&E across products and needs



# Government – Industry Partnering Opportunities

**“What can we do to work together and serve the soldier better?”**

- Communicate early and often
- Bring all of these “best” practices from both government and industry together
- Foster a truly collaborative environment
- Training with Industry programs/Training with government programs
- Cooperative Research and Development Agreements
- Expand and reinforce Public Private Partnerships

