Small Businesses have almost 40% of Sales FYTD (June)

Percentage Sales Schedule 70
FYTD June 2009

- Large Business: 61.23%
- SMALL: 14.55%
- HUBZONE: 9.24%
- VETERAN OWNED: 6.39%
- 8(A): 2.94%
- WOMAN OWNED: 1.91%
- SDB: 0.9%
- VET SERVICE DISABLED: 0.39%

Federal Acquisition Service
Small Business Sales > $4.7 Billion FYTD (June)

Schedule 70 Reported Sales (in Millions)  
FYTD June 2009

- Large Business: $7,443  
- SMALL: $777  
- 8(A): $358  
- VETERAN OWNED: $232  
- SDB: $48  
- HUBZONE: $406  
- VET SERVICE DISABLED: $48  
- WOMAN OWNED: $1,769

3
Small Businesses have > 4,000 Schedule 70 Contracts

Number of Schedule 70 Contracts by Business Type
FYTD as of June 2009

- Large Business: 591
- SMALL: 487
- SDB: 1,206
- 8(A): 632
- HUBZONE: 118
- VET SERVICE DISABLED: 279
- VETERAN OWNED: 382
- WOMAN OWNED: 932
Small Businesses - Top 5 SINs in Sales FYTD (2009)

Top 5 SINs in Sales for Small Businesses FYTD (June 2009)

132-51 = IT Prof. Svcs; 132-8 = Products; 132-33&34 = SW licensing; 132-12 = Equip Maint/Repair
Federal Acquisition Service
Office of Integrated Technology Services

Small Businesses and GSA
Multiple Award Schedules

Michael O’Neill
JULY 1, 2009