Non-Standard Ammunition
Munitions Executive Summit
3-5 February 2009

Product Director For
Non-Standard Ammunition
Bill Sanville
Timeline of Events

April 2008:
- Established Task Force
- Awarded 1st Urgent Needs Contract

May 2008:
- Industry Day
- 1st DCMA Source Inspection

June 2008:
- 1st Delivery of Small Cal

July 2008:
- 1st Competitive Solicitation Released
- JCC-IA defers contracting NSA to PEO Ammo

August 2008:
- Assessed Arsenal & VMZ (Bulgarian Co)
- USMC Delivery
- Assess RomArm Co (Romania Co)

September 2008:
- ASA (AL&T) Policy Letter
- RPG Contract Awarded

October 2008:
- Theater Visit to Afghanistan & Iraq
- PEO SOF Warrior Systems

November 2008:
- Briefed Incoming CSTC-A CG
- Established Product Director

December 2008:
- Award AEY Reprocurement
- Assess Arsenal & VMZ (Bulgarian Co)

Acronyms:
- RPG – Rocket Propelled Grenade
- JCC-IA – Joint Contracting Command – Iraq/Afghanistan
- SOF – Special Operations Forces
Taking the Next Step

NSA Tech Definitions
- Specifications
- Acceptance/Quality
- Technical Data

Supply Chain Knowledge
- Capacity
- Availability
- Current Product Lines

Acquisition
- Best Value
- Longer-Term Contract
- Targeted to Customer

Requirements
- Reasonable
- Feasible
- Executable

Communication w/ User

UNCLASSIFIED
Where can Industry Help

• Supply Chain Knowledge
  – Capacities, availability, and current product lines
• Quality Assurance and Acceptance
• CONUS Manufacturing
  – How does government get Best Value
• Long-Term Acquisition Strategy
  – Target to customer
• Department of State
  – Know the requirements for exporting