# The Measured Value of CMMI

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To **BALANCE** the cost of implementing process requirements with benefits to the business and customer

### Traditional Advertised Benefits

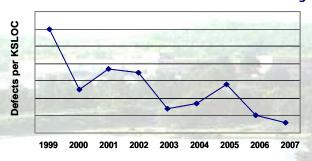
- Productivity Increase
- Quality Improvement
  - Defect detection
- Replanning decrease
- ROI average 4:1

# SI - Owego

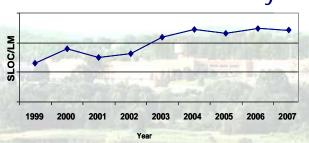


#### **Quality and Productivity**

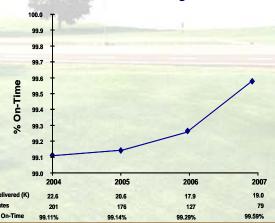
#### Software Defect Density



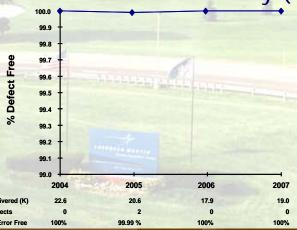
#### **Software Productivity**



#### On-Time Delivery (All Products)

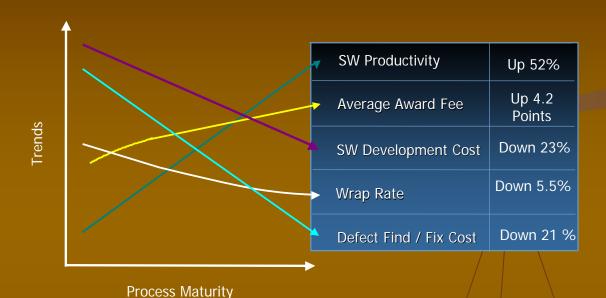


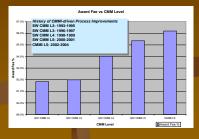
#### Performance at Delivery (All Products)



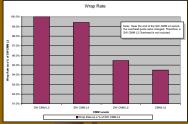




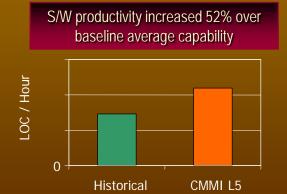




#### **Customer Satisfaction**



#### Overhead Costs







Last updated: 2006 with 2005 Data

# Agenda

Realizing CMMI Benefits

Enablers Inhibitors



## Enablers



- Process Improvement
  - Operated and managed as a program
- Process Architecture
  - Implementation of the Business Strategies
  - Integrated into the Business Rhythm
- CMMI SVC
  - Process as a service/ EPG a service organization
- High Maturity
  - Benefits increase exponentially with the HM Tools





People

**Process** 

Technology

LMCO Strategic Plan
Business Unit Strategic Plan
Technology Plan
Learning Development Plan
Process Improvement Plan





■ MYTHS, MISCONCEPTIONS, IGNORANCE

- External
- Internal



- External Inhibitors
- Negotiation Challenges
  - Bid on accurate performance baselines/ historical data
    - Let's try it for this amount (out of the blue)
    - Try it and MISS
- Problems arise defects are found
  - Maturity Level 5 and have Defects ?????
  - Process not a panacea

# External Inhibitors (cont)

- Required operation at Maturity Level 3 just take out that "other stuff"
- Teams composed with multiple level companies – forced to use highest level of processes

### Internal Inhibitors

- Benefits take too long to be realized
  - Backing stops short
  - Reasons
    - Large Programs
    - Many Programs
    - Extended Life Cycles
- "Price to Win" mentality
  - Bid this to win regardless of performance data

### How to Survive

- Education
  - External
    - Set and understand expectation
  - Internal
    - Executive knowledge and buy in
      - Understand performance today predicts tomorrow
- Consistency
  - Institutionalization with tailoring
- PERSEVERENCE